



## HYSTER COMPANY

*Americas Division*

REVISED: November, 2008

September 24, 2008

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: TOM SAPUTO, VICE-PRESIDENT, SALES ~ WESTERN REGION & CANADA

SUBJECT: THE SUN PRODUCTS CORPORATION  
AND/OR (HUIH DETERGENTS)

This is to confirm a Dealer Managed National Account Agreement for Hyster product between The Sun Products Corporation and/or (Huish Detergents) and Arnold Machinery Company – Salt Lake City, Utah who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Arnold Machinery Company – Salt Lake City, Utah will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through the Arnold Machinery Company office in Salt Lake City, Utah. The Sun Products Corporation and/or (Huish Detergents) will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be September 16, 2011.

If you have any questions concerning this account, please contact Gary Millerberg at (801) 974-4000 or e-mail him at [gmlillerberg@arnoldmachinery.com](mailto:gmlillerberg@arnoldmachinery.com).

Sincerely,

Rick Warren, Vice-President, Sales  
Western Region & Canada

cc: Gary Millerberg, Arnold Machinery Company  
Don Quinn, Arnold Machinery Company  
Kerry Hockemeyer, Hyster Company **R**

