



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.
1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

February 14, 2011

TO: DEALER PRINCIPALS AND SALES MANAGERS

FROM: MARK KOFFARNUS, DIRECTOR SALES – EAST REGION

SUBJECT: STOCK BUILDING SUPPLY

This is to confirm a Dealer Managed National Account Agreement (DMNA) for Hyster product between Stock Building Supply and Barloworld Handling – Charlotte, North Carolina who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling – Charlotte, North Carolina will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations are to be placed through Barloworld Handling office in Charlotte, North Carolina. Stock Building Supply will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be February 15, 2013.

If you have any questions concerning this account, please contact Mike Thompson (704) 651-5687, or email him at mthompson@handling.barloworld.com.

Sincerely,

Mark Koffarnus, Director Sales-East Region

Cc: Mike Thompson, Barloworld Handling

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Barloworld
Handling

Alex Eadie
Senior Sourcing Manager
STOCK Building Supply
8020 Arco Corporate Drive
Raleigh, NC 27617

February 15, 2010

Dear Mr. Alex Eadie;

This letter serves as a **Dealer Managed Agreement** between Stock Building Supply (STOCK Building) as the buyer, Hyster Company (Hyster) as the manufacturer, and Barloworld Handling (Barloworld) as the dealer administering the account. Through this agreement, Barloworld extends its most favorable National Account pricing to STOCK Building, with provisions for all local dealers responsible for delivering and maintaining your equipment. This non-binding Agreement is mutually beneficial and outlines purchasing procedures only. STOCK Building is not required to purchase Hyster lift trucks.

STOCK Building will be responsible for notifying all STOCK Building management terms of this agreement. STOCK Building will place all orders with Barloworld's Charlotte office and will provide Barloworld with up-to-date information regarding affected STOCK Building locations and contacts. Barloworld will be responsible for timely placement of factory orders and coordination of new equipment installation at all locations within Hyster's dealer network.

Barloworld, Hyster, and exclusive Hyster dealers appreciate the confidence you have place in us to professionally service your account.

I will be assigned as Barloworld's Account Manager and will be your point man to handle all matters for your program. Should you have any questions and/or concerns, please call me at 704.651.5687 or email me at Mthompson@handling.barloworld.com. I look forward to working with you and becoming a part of your continued success.

Sincerely,

Mike S. Thompson
National Account Manager
Barloworld Handling

Accepted By:

Alex Eadie
Senior Sourcing Manager
STOCK Building Supply

Cc: Ron Davison, Regional Sales Manager-Barloworld Handling
Brett Schemerhorn, Vice President-Hyster Company

SKYJACK

Rail King
MOBILE RAIL CAR MOVER

JLG

CONCRETE

CAPACITY



St	Division	Market	Category	Location	Physical_Address_1	Physical_City	al_Stat	Zip_Cod	Phone	Fax	800	Mailing_Address	Mailing_City	ate	Code
804	WEST	NORTHWEST MKT	Lumberyard	Coeur D' Alene	505 West Kathleen	Coeur D	ID	83815	208-664-9104	208-664-3328		505 West Kathleen	Coeur D	ID	83815
815	WEST	NORTHWEST MKT	Lumberyard	Spokane	19207 East Cataldo Avenue	Spokane	WA	99016	509-928-7282	509-926-8122	800-432-0852	P O Box 367	Spokane	WA	99016
904	WEST	SALT LAKE CITY MKT	Lumberyard	Layton	1617 West Hillfield Road	Layton	UT	84041	801-544-4293	801-546-3676		1617 W. Hillfield Rd	Layton	UT	84041
908	WEST	SALT LAKE CITY MKT	Lumberyard	Park City	1185 West Lori Lane	Kamas	UT	84036	435-649-8477	435-649-5230		1185 West Lori Lane	Kamas	UT	84036
1001	WEST	SOUTHERN UTAH MKT	Lumberyard	Cedar	646 North Aviation Way	Cedar City	UT	84720	435-586-4400	435-586-0480		PO Box 642	Cedar City	UT	84721
1012	WEST	SALT LAKE CITY MKT	Lumberyard	West Jordan	1333 West 9000 South	West Jordan	UT	84088	801-561-9000	801-566-3724		1333 West 9000 South	West Jordan	UT	84084
1016	WEST	SALT LAKE CITY MKT	Lumberyard	Commercial Development	1617 W. Hillfield Rd	Layton	UT	84041	801-394-7725	801-394-8361		1617 W. Hillfield Rd	Layton	UT	84041
1153	WEST	SALT LAKE CITY MKT	Installation Services	Salt Lake City Insulation	145 South Geneva Road	Lindon	UT	84042	801-796-7121	801-796-7114		145 South Geneva Road	Lindon	UT	84042
1154	WEST	SALT LAKE CITY MKT	Manufacturing	Lindon Ewp	101 South Geneva Road	Lindon	UT	84042	801-785-0255	801-785-0252		101 South Geneva Road	Lindon	UT	84042
1156	WEST	SALT LAKE CITY MKT	Manufacturing	Salt Lake City Components	1580 West 3860 South	Salt Lake	UT	84119	801-973-7020	801-977-0620		1580 West 3860 South	Salt Lake	UT	84119
1161	WEST	SALT LAKE CITY MKT	Installation Services	Wasatch Va Division	1333 West 9000 South	West Jordan	UT	84088	801-561-9000	801-566-9401		1333 West 9000 South	West Jordan	UT	84088
1202	WEST	LOS ANGELES MKT	Lumberyard	Burbank	640 North Victory Boulevard	Burbank	CA	91502	818-842-2177	818-842-2679	818-842-2177	640 North Victory	Burbank	CA	91502
1203	WEST	LOS ANGELES MKT	Lumberyard	Camarillo	2800 Barry Street	Camarillo	CA	93010	805-482-4621	805-388-5287		2800 Barry Street	Camarillo	CA	93010
1204	WEST	LOS ANGELES MKT	Lumberyard	Hollywood	6641 Santa Monica Boulevard	Los Angeles	CA	90038	323-469-1951	323-469-5027		6641 Santa Monica	Hollywood	CA	90038
1207	WEST	LOS ANGELES MKT	Lumberyard	Los Angeles	3250 North San Fernando	Los Angeles	CA	90065	323-478-2200	323-478-2201		3250 San Fernando Road	Los Angeles	CA	90065
1208	WEST	LOS ANGELES MKT	Lumberyard	Mar Vista	3860 Grand View Boulevard	Los Angeles	CA	90066	310-881-2000	310-881-2019		3860 Grand View	Mar Vista	CA	90066
1209	WEST	LOS ANGELES MKT	Lumberyard	North Hollywood	7151 Lankershim Boulevard	North	CA	91605	818-982-6046	818-982-9564		7151 Lankershim	North	CA	91605
1210	WEST	LOS ANGELES MKT	Lumberyard	Northridge	18300 Parthenia Street	Northridge	CA	91325	818-885-6322	818-885-1332		18300 Parthenia Street	Northridge	CA	91325
1212	WEST	LOS ANGELES MKT	Manufacturing	Los Angeles Millwork	161 West Cypress Avenue	Burbank	CA	91502	818-842-8139	818-841-9424		161 West Cypress Avenue	Burbank	CA	91502
1213	WEST	LOS ANGELES MKT	Commercial	La Comm Door & Hdwe	12827 Rangoon Street	Arleta	CA	91331	818-767-7300	818-504-0607		12827 Rangoon Street	Arleta	CA	91331
1214	WEST	LOS ANGELES MKT	Lumberyard	Santa Clarita	23126 Drayton Street	Santa Clarita	CA	91350	661-254-3113	661-254-3699		23126 Drayton Street	Santa Clarita	CA	91350
1215	WEST	LOS ANGELES MKT	Lumberyard	Simi Valley	2000 Tapo Street	Simi Valley	CA	93063	818-340-8844	805-582-1714	805-526-3434	2000 Tapo Street	Simi Valley	CA	93063
1219	WEST	LOS ANGELES MKT	Lumberyard	Ventura	1160 East Thompson	Ventura	CA	93001	805-648-3181	805-648-5801		1160 East Thompson	Ventura	CA	93001
1220	WEST	LOS ANGELES MKT	Manufacturing	Ventura Millwork	1199 East Thompson	Ventura	CA	93001	805-648-3667	805-648-6437		1199 East Thompson	Ventura	CA	93001
1225	WEST	LOS ANGELES MKT	Lumberyard	Framing Hdwe Division	23126 Drayton Street	Saugus	CA	91350	661-254-3113	661-254-3699		23126 Drayton Street	Saugus	CA	91350
1232	WEST	LOS ANGELES MKT	Installation Services	La Market Installed Sales	18260 Parthenia St.	Northridge	CA	91325	818-701-4901	818-701-5499		18260 Parthenia St.	Northridge	CA	91325
1246	WEST	LOS ANGELES MKT	Manufacturing	Inland Timber	43755 North Division St.	Lancaster	CA	93535	661-942-3810	661-948-6741		43755 North Division St.	Lancaster	CA	93535
1301	WEST	ALBUQUERQUE MKT	Lumberyard	Albuquerque	5815 Edith Blvd. NE	Albuquerque	NM	87107	505-823-2200	505-822-8091		5815 Edith Blvd. NE	Albuquerque	NM	87107
1302	WEST	ALBUQUERQUE MKT	Commercial	Albuquerque Comm Door &	5815 Edith Blvd. NE Suite B	Albuquerque	NM	87107	505-823-2206	505-881-4353		5815 Edith Blvd. NE Suite	Albuquerque	NM	87107
1303	WEST	ALBUQUERQUE MKT	Manufacturing	Albuquerque Components	119 Llano Del Sur SE	Albuquerque	NM	87105	505-877-0770	505-873-2438		119 Llano Del Sur SE	Albuquerque	NM	87105
1304	WEST	ALBUQUERQUE MKT	Manufacturing	Albuquerque Door	5815 Edith Blvd. NE	Albuquerque	NM	87107	505-345-8135	505-345-2865	800-432-6820	5815 Edith Blvd. NE	Albuquerque	NM	87107
1305	WEST	ALBUQUERQUE MKT	Construction Services	Albuquerque Framing	5815 Edith Blvd. NE	Albuquerque	NM	87107	505-345-4156	505-345-4151		5815 Edith Blvd. NE	Albuquerque	NM	87107
1601	WEST	AUSTIN MKT	Manufacturing	Austin Millwork	4501 Burleson Road	Austin	TX	78744	512-444-3172	512-427-6744	800-323-8680	4501 Burleson Road	Austin	TX	78744
1602	WEST	AUSTIN MKT	Manufacturing	Austin Truss	4501 Burleson Road	Austin	TX	78744	512-444-3172	512-427-6725		4501 Burleson Road	Austin	TX	78744
1603	WEST	AUSTIN MKT	Installation Services	Austin Installed/Framing	4501 Burleson Road	Austin	TX	78744	512-444-3172	512-427-6730		4501 Burleson Road	Austin	TX	78744
1605	WEST	AUSTIN MKT	Lumberyard	Austin Yard	4501 Burleson Road	Austin	TX	78744	512-444-3172	512-427-6728		4501 Burleson Road	Austin	TX	78744
1620	WEST	LUBBOCK MKT	Lumberyard	Lubbock East	801 East 40th Street	Lubbock	TX	79404	806-763-6777	806-763-8354	800-698.8885	801 East 40th Street	Lubbock	TX	79404
1622	WEST	LUBBOCK MKT	Lumberyard	Lubbock West	6801 66th Street	Lubbock	TX	79424	806-698-8885	806-698-1049		6801 66th Street	Lubbock	TX	79424
1624	WEST	LUBBOCK MKT	Installation Services	Lubbock Installed Sales	6801 66th Street	Lubbock	TX	79424	806-698-8885	806-698-1049		6801 66th Street	Lubbock	TX	79424
1631	WEST	HOUSTON MKT	Manufacturing	Houston Millwork	1615 Dart Street	Houston	TX	77007	713-224-5361	713-225-3294		1615 Dart Street	Houston	TX	77007
1635	WEST	HOUSTON MKT	Installation Services	Houston Installed Sales	1615 Dart Street	Houston	TX	77007	936-756-7463			1615 Dart Street	Houston	TX	77007
1641	WEST	SAN ANTONIO MKT	Lumberyard	San Antonio Lumber	9901 Doerr Lane	Schertz	TX	78154	210-651-5006	210-651-3060		9901 Doerr Lane	Schertz	TX	78154
1643	WEST	SAN ANTONIO MKT	Installation Services	San Antonio Installed Sales	9901 Doerr Lane	Schertz	TX	78154	210-828-6366	210-821-5330		9901 Doerr Lane	Schertz	TX	78154
1655	WEST	AMARILLO MKT	Lumberyard	Amarillo Yard	6226 Canyon Drive	Amarillo	TX	79109	806-358-8533	806-358-8432		6226 Canyon Drive	Amarillo	TX	79109
1656	WEST	AMARILLO MKT	Lumberyard	Amarillo Satellite	1800 West Loop 335 South	Amarillo	TX	79118	806-622-9225	806-622-9227		6226 Canyon Drive	Amarillo	TX	79109
1657	WEST	AMARILLO MKT	Installation Services	Amarillo Installed Sales	1800 West Loop 335 South	Amarillo	TX	79118	806-358-8533	806-358-8432		PO Box 7465	Amarillo	TX	79114
1660	East	HOUSTON MKT	Millwork	Bison - Millwork	1445 W. Sam Houston Pkwy N.	Houston	TX	77043	713-467-6700	713-935-1227		PO Box 19849	Houston	TX	77224
1661	West	HOUSTON MKT	External Distribution	Bison - Windows & Insulation	1445 W. Sam Houston Pkwy N.	Houston	TX	77043	713-467-6700	713-935-1223		PO Box 19849	Houston	TX	77224
1663	West	HOUSTON MKT	Components	Bison - All Pan - Conroe	15585 I-45 South	Conroe	TX	77385	936-873-2393	936-873-2333		15585 I-45 South	Conroe	TX	77385
1664	West	HOUSTON MKT	External Distribution	Bison - RLI	15585 I-45 South	Conroe	TX	77385	936-873-2393	936-273-2333		PO Box 19849	Houston	TX	77224
1665	West	HOUSTON MKT	External Distribution	Bison - Conroe Lumber	15585 I-45 South	Conroe	TX	77385	936-273-2393	936-273-2333		PO Box 1566	Conroe	TX	77305
1667	West	HOUSTON MKT	External Distribution	Bison - Rosenberg	235 Benton Rd.	Rosenburg	TX	77471	713-365-0060	713-935-1233		PO Box 19849	Houston	TX	77224
1701	East	NORTHWEST ARKANSAS	External Distribution	Springdale Contractor	1106 N. Old Missouri Road	Springdale	AR	72765	(479)756-6145	(479)927-5790		PO Box 789	Springdale	AR	72765

St	Division	Market	Category	Location	Physical_Address_1	Physical_City	al_Stat	Zip_Cod	Phone	Fax	800	Mailing_Address	Mailing_City	ate	Code
1706	East	NORTHWEST ARKANSAS	External Distribution	Fort Smith Contractor	8410 Ball Road	Fort Smith	AR	72906	(479)646-6124	(479)646-0862		PO Box 6065	Fort Smith	AR	72906
1708	East	CENTRAL ARKANSAS	External Distribution	North Little Rock Contractor	5510 Landers Road	North Little	AR	72117	(501)945-2800	(501)945-0946		PO Box 16115	North Little	AR	72231
1712	East	CENTRAL ARKANSAS	External Distribution	Conway Contractor	720 Garland Hwy	Conway	AR	72032	(501)450-7600	(501)329-1015		720 Garland	Conway	AR	72032
4001	EAST	TRIANGLE MKT	Lumberyard	Raleigh	3000 Yonkers Road	Raleigh	NC	27604-	919-828-7471	919-856-0951		3000 Yonkers Road	Raleigh	NC	27604-3232
4003	EAST	TRIANGLE MKT	Installation Services	Triangle Cabinets & Interiors	3000 Yonkers Road	Raleigh	NC	27604	919-838-2520	919-828-7466		3000 Yonkers Road	Raleigh	NC	27604
4007	EAST	TRIANGLE MKT	Lumberyard	Apex	1701 North Salem Street	Apex	NC	27502	919-362-8377	919-362-5390		Post Office Box 762	Apex	NC	27502
4011	EAST	TRIANGLE MKT	Lumberyard	Johnston County	12290 Cleveland Road	Garner	NC	27529-	919-772-1388	919-779-5526		12290 Cleveland Road	Garner	NC	27529-8181
4018	EAST	RICHMOND MKT	Lumberyard	Richmond	4111 Eubank Road	Richmond	VA	23231	804-226-4873	804-222-8624		Post Office Box 7695	Richmond	VA	23231
4025	EAST	PARADISE MKT	Lumberyard	Paradise	3356 Lincoln Highway East	Paradise	PA	17562	717-768-8244	717-768-3460	800-222-4144	Post Office Box 369	Paradise	PA	17562
4027	EAST	TRIANGLE MKT	Lumberyard	Youngsville	45 Mosswood Boulevard	Youngsville	NC	27596-	919-562-6601	919-562-6604	800-718-9216	Post Office Box 1017	Youngsville	NC	27596
4031	EAST	TRIANGLE MKT	Installation Services	Triangle Installed	3000 Yonkers Road	Raleigh	NC	27604-	919-838-2570	919-828-9335		3000 Yonkers Road	Raleigh	NC	27604-3232
4037	EAST	DC MKT	Lumberyard	Manassas	10589 Redoubt Road	Manassas	VA	20110	703-396-5300	703-369-5489		10589 Redoubt Road	Manassas	VA	20110
4041	EAST	DC MKT	Lumberyard	Fredericksburg Store	1361 Belman Rd.	Fredericksbu	VA	22401	540-373-7181	540-373-8266		1361 Belman Rd.	Fredericksbu	VA	22401
4045	EAST	DC MKT	Lumberyard	Smoot Store	6295-20 Edsall Road	Alexandria	VA	22312	703-823-2100	703-823-8787		6295-20 Edsall Road	Alexandria	VA	22312
4054	EAST	DC MKT	Installation Services	Dc Installed	10589 Redoubt Road	Manassas	VA	20110	703-396-5300	703-396-5489		10589 Redoubt Road	Manassas	VA	20110
4055	EAST	PARADISE MKT	Installation Services	East Pa Installed	3246 Lincoln Highway East	Paradise	PA	17562	717-768-8244	717-768-3460		3246 Lincoln Highway East	Paradise	PA	17562
4077	EAST	PARADISE MKT	Manufacturing	Paradise Components	3356 Lincoln Highway East	Paradise	PA	17562	717-768-8244	717-768-3460		3356 Lincoln Highway East	Paradise	PA	17562
4103	EAST	TRIAD MKT	Lumberyard	Winston Salem	4575 Hampton Road	Clemmons	NC	27012-	336-712-9910	336-766-5906		4575 Hampton Road	Clemmons	NC	27012-9456
4108	EAST	GREENVILLE SC MKT	Lumberyard	Greenville	245 Forrester Drive	Greenville	SC	29607	864-675-9900	864-675-9233		P O Box 1131	Mauldin	SC	29662
4114	EAST	CAROLINA	Manufacturing	Monroe Truss	2980 Mason Street	Monroe	NC	28110-	704-283-8179	704-291-7313	800-672-2145	2980 Mason Street	Monroe	NC	28110
4121	EAST	CAROLINA	Manufacturing	Monroe Panel - Closed	470 Sutton Street	Monroe	NC	28110	704-821-0750	704-821-0793	800-672-2145	470 Sutton Street	Monroe	NC	28110
4126	EAST	COLUMBIA MKT	Lumberyard	Ne Columbia	200 Flintlake Road	Columbia	SC	29223-	803-788-8950	803-736-6172		P O Box 23289	Columbia	SC	29224
4128	EAST	COLUMBIA MKT	Lumberyard	Lexington	1827 Augusta Highway	Lexington	SC	29072	803-957-4311	803-957-4362		1827 Augusta Highway	Lexington	SC	29072
4129	EAST	CHARLOTTE MKT	Installation Services	Charlotte Installed	8215 Forest Point Blve, Suite	Charlotte	NC	28273	704-821-3595	704-821-1936		8215 Forest Point Blve,	Charlotte	NC	28273
4133	EAST	CHARLOTTE MKT	Lumberyard	Rock Hill	820 Corporate Boulevard	Rock Hill	SC	29730	803-323-1641	803-325-8783		820 Corporate Boulevard	Rock Hill	SC	29730
4173	EAST	COLUMBIA MKT	Installation Services	Columbia Installed	1325 Veteran's Road	Columbia	SC	29209	803-776-2100	803-776-7320		1325 Veteran's Road	Columbia	SC	29209
4174	EAST	GREENVILLE SC MKT	Installation Services	Greenville Installed	245 Forrester Drive	Greenville	SC	29607	864-675-9900	864-675-9233		245 Forrester Drive	Greenville	SC	29607
4175	EAST	TRIAD MKT	Installation Services	Triad Installed	4575 Hampton Road	Clemmons	NC	27102	336-712-9910	336-766-5906		4575 Hampton Road	Clemmons	NC	27102
4195	EAST	CAROLINA	Manufacturing	Southeast Components Admin	2630- D Nelda Drive	Monroe	NC	28110	704-220-1300	704-291-7913		2630- D Nelda Drive	Monroe	NC	28110
4202	EAST	ATLANTA MKT	Lumberyard	Tucker	3386 Lawrenceville Highway	Tucker	GA	30084	770-934-1400	770-492-6996		P O Box 45	Tucker	GA	30085
4203	EAST	ATLANTA MKT	Lumberyard	Cherokee	399 Northpoint Parkway	Acworth	GA	30102	678-439-3300	678-439-3332		399 Northpoint Parkway	Ackworth	GA	30102
4207	EAST	ATLANTA MKT	Lumberyard	Fairburn	205 Bohannon Road	Fairburn	GA	30213	770-306-3300	770-306-3329		205 Bohannon Road	Fairburn	GA	30213
4215	EAST	ATLANTA MKT	Installation Services	Atlanta Installed	3386 Lawrenceville Highway	Tucker	GA	30084	770-934-1400	404-352-9839		3386 Lawrenceville	Tucker	GA	30084
6501	EAST	COLEMAN FLOORING	Flooring	Charlotte Flooring	4101-A & E Barringer Drive	Charlotte	NC	28217	704-527-9766	704-527-9169		4101 Barringer Drive	Charlotte	NC	28217
6503	EAST	COLEMAN FLOORING	Flooring	Morrisville Flooring	400 Innovation Avenue, Suite	Morrisville	NC	27560	919-361-9301	919-425-3485		400 Innovation Drive,	Morrisville	NC	27560
6509	EAST	COLEMAN FLOORING	Flooring	Greensboro Flooring	651 Brigham Road Suite C	Greensboro	NC	27410	336-665-3964	336-665-3960		651 Brigham Road Suite C	Greensboro	NC	27409
6519	EAST	COLEMAN FLOORING	Flooring	Greenville Flooring	245 Forrester Drive	Greenville	SC	29607	864-675-9900	864-675-9233		PO Box 1131	Mauldin	SC	29662
6520	EAST	COLEMAN FLOORING	Flooring	Paradise Flooring	3356 Lincoln Hwy East	Paradise	PA	17562	717-442-0101	717-442-0128		3356 Lincoln Hwy East	Paradise	PA	17562
6521	EAST	COLEMAN FLOORING	Flooring	Manassas Flooring	10589 Redoubt Rd	Manassas	VA	20110	703-881-7200	703-881-7201		10589 Redoubt Rd	Manassas	VA	20110
6599	EAST	COLEMAN FLOORING	Flooring	Coleman Admin	1331 Davis Road	Elgin	IL	60123	847-259-6100	847-222-4809		1331 Davis Road	Elgin	IL	60123