



HYSTER COMPANY

Americas Division

October 5, 2007

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: STUART JACOVER, VICE-PRESIDENT SALES – CENTRAL REGION
SUBJECT: SPARTECH CORPORATION

This is to confirm a formal Dealer Managed National Account Agreement for Hyster product between Spartech Corporation and MEE Material Handling Equipment – Milwaukee, Wisconsin, who is responsible for administering the account,

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

MEE Material Handling Equipment – Milwaukee, Wisconsin will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the MEE Material Handling Equipment office in Milwaukee, Wisconsin. Spartech Corporation will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be September 19, 2010.

If you have any questions concerning this account, please contact Ed Gergets, Major Accounts Representative at 414-333-4051 or e-mail egergets@meelift.com.

Sincerely,

Stuart Jacover, Vice-President, Sales
Central Region

c: Ed Gergets, MEE Material Handling Equipment
Mark Heyrmann, MEE Material Handling Equipment
Gary Cutsy, Hyster Company



MATERIAL HANDLING
AND
INDUSTRIAL EQUIPMENT



CUSHMAN
ALLIED LINES



MATERIAL HANDLING L.L.C.

SALES - RENTALS - SERVICE - PARTS - LEASING

11721 WEST CARMEN AVENUE, MILWAUKEE, WISCONSIN 53225-2294 / PHONE 414-353-3300 / 800-242-5452

BRANCH: KAUKAUNA, WISCONSIN / PHONE 920-766-5521 / 800-242-3313

BRANCH: MADISON, WISCONSIN / PHONE 608-273-1234 / WI 800-236-9868 / IL 800-992-0292

BRANCH: ROCKFORD, ILLINOIS / PHONE 815-398-5800 / 800-992-0292



11-Jun-07

SPARTECH Corporation
1325 Adams Street
Portage, Wisconsin 53901

Mr. Norm Duesterhoeft

SUBJECT: HYSTER DEALER MAJOR ACCOUNT AGREEMENT

MEE is pleased to present this Letter of Agreement in establishing a formal Dealer Major Account Agreement between SPARTECH Corporation and MEE Material Handling. MEE Material Handling's sole responsibility will be to administer and coordinate all sales of new Hyster products to SPARTECH Corporation locations nationwide.

Hyster Company has extended most favorable Dealer Major Account level pricing, with provisions for the administering dealer MEE Material Handling, and for the participating Hyster dealers who will be responsible for delivering and maintaining your new Hyster equipment after the delivery date for each new sale.

All Hyster equipment orders will be placed centrally through SPARTECH Corporation - Portage, WI Division directly to MEE Material Handling with Edward Gergets being the sole point of contact as Major Accounts / Fleet Services

I. MEE MATERIAL HANDLING/HYSTER RESPONSIBILITIES

- a. Inform all participating Hyster dealers with the current and future SPARTECH Corporation locations in their current territories.
- Including location address and point of contact information.
- b. To supply discount levels and all quotes to participating Hyster dealers in a timely fashion so quotes can be delivered to SPARTECH Corporation locations nationwide and locally to SPARTECH Corporation. - Portage, WI Division.
- c. Help coordinate the delivery and implementation of all new Hyster equipment through participating Hyster dealers on all new orders of Hyster equipment.

II. SPARTECH CORPORATION RESPONSIBILITIES

- a. To supply MEE Material Handling with all yearly Request for Quotation (RFQ) requirements.
-Including specified requirement options, delivery locations, and delivery requirements
- b. Advise and inform all SPARTECH Corporation nationwide locations of this Dealer Major Account Agreement and its terms.
- c. Supply a complete listing of all SPARTECH Corporation locations, which will be distributed to the Hyster Dealer Network.

Sincerely Yours,

Edward J. Gergets
Major Accounts/Fleet Services

ACCEPTED BY:

See Attached Letter from Philip M Karig, (Spartech Corporate)

Mr. Norm Duesterhoeft - Senior MRO Mgr.

Date

Edward J. Gergets - Major Accounts/Fleet Services

Spartech Plastics 3454 N. Detroit Street Warsaw, IN 46580 800-456-9402	Spartech Polycom 1101 James E. Sudduth Parkway Lake Charles, LA 70615 337-439-4200	Spartech Townsend 4400 Vandalia Road Pleasant Hill, Iowa, 50327 515-265-4157
Spartech Plastics 14263 Gannet Street La Mirada, CA 90638 800-557-4338	Spartech Polycom, Inc 4921 IDA Park Drive Lockport, NY 14094 716-434-8856	Spartech Plastics 1401 East Memorial Drive Muncie, IN 47302 888-821-2649
Spartech Polycast 1300 South Litchfield Rd Building 2 Phoenix, AZ 85338 623-925-6671	Spartech Plastics 840 N. Great Southwest Parkway Arlington, TX 76011 800-477-4338	Spartech Sheet & Rollstock N7660 Industrial Drive Portage, WI 53901 608-742-7123
Spartech Plastics 925 Gasser Road Paulding, OH 45879-0420 800-800-3468	Spartech - Salisbury 601 Marvel Road Salisbury, MD 21801 410-372-2964	Spartech Plastics-PEP 297 Ferry Street Newark, NJ 0705 973-344-2700
Spartech De México/Alshin división Privada Martel # 11-12 Parque Industrial Reynosa Reynosa México 88730 011 52 899 1400516	Spartech Plastics 4815 Woodside Drive (47374) P.O. Box 757 Richmond, IN 47375-0757 800-428-6573	Spartech Industries-Hamelin Ind Fox Farm Road P.O. Box 1200 Warsaw, IN 46581-1200 574-267-4005
Spartech Polycom - Donora Plant #1 55 South Washington St. Donora, PA 15033 800-2421283	Spartech Plastics 2950 Marleau Avenue Cornwall, Ontario H6H 6B5 613-938-8099	Spartech Plastics 1444 South Tyler Road Wichita, KS 67209 Randy Barr 316-722-3491
Spartech Polycast 215 South Newman Street Hackensack, New Jersey 07601 201-489-4000	Spartech Plastics 314 East Fourth Clare, MI 48617 800-788-8996	Spartech Industries - Tupelo, MS 735A North Eason Boulevard Tupelo, MS 38804 662-841-0756
Spartech Color 577 Erie Street Stratford, Ontario N5A 6V6 800-265-4338	Spartech Plastics 460 Robinson Street Granby, Quebec J2G 7N6 450-378-8433	Spartech Marine - Rockledge 2900 Murrell Road Rockledge, FL 32955 321-636-7562
Spartech Plastics 2020 Greenwood Street Evanston, Illinois 800-558-7876	Spartech Plastics 6012 Jaysville-St. Johns Rd. Greenville, OH 45331 800-743-3864	Spartech Polycom, Inc. 2011 Christian B. Haas Dr. St. Clair, MI 48079 810-329-4600
Spartech Plastics 10 Enterprise Blvd., S.W. Atlanta, GA 30336 800-727-4338	Spartech Plastics 4150 Riverside Drive McMinnville, OR 97128 503-472-6191	Spartech Polycom 113 Passaic Ave. Kearny, NJ 07032 201-998-8002
Spartech Plastics 2500 Spartech Dr P.O. Box 758 Cape Girardeau, MO 62702-0758 800-677-4338	Spartech Compounding 4753 Nash Rd. (63701) P.O. Box 1719 Cape Girardeau, MO 62702-1719 800-388-2395	Spartech de Mexico SA de CV Ave Gamma #650 Parque Industrial Santa Maria CP #650 Ramos Arizpe, Coahuila Mexico Oscar Reyes 011 52 844 866 0000
Spartech Plastics 480 Industrial Rd. Mankato, MN 56001 800-777-4338	Spartech Polycom - Manitowoc 2917 Division Street Manitowoc, WI 54220 920-683-5665	Spartech Profiles 2954 Day Street Winnipeg, Manitoba, Canada R2C 2Z2 800-463-5898
Spartech Polycast 70 Carlisle Place Stamford, CT 06902 203-327-6010	Spartech Plastics - Sheboygan Falls P.O. Box 138, 360 Rangeline Road Sheboygan Falls, WI 53085 920-467-5720	