



NMHG, Inc. (Hyster Company)
Sammie Starr
Greenville, NC 27834

HYSTER COMPANY

Americas Division

September 12, 2005

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: GEORGE MARSHALL, V-PRESIDENT, SALES
SUBJECT: SMART PAPERS, LLC

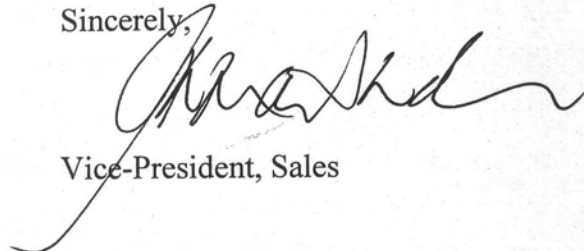
This letter is to confirm a formal Dealer Major Account Agreement for Hyster product between Smart Papers, LLC and M.H. Equipment Company – Ohio South, Cincinnati, OH, who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

M.H. Equipment Company – Ohio South, Cincinnati, OH will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the M.H. Equipment Company office in Cincinnati, Ohio. Smart Papers, LLC will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Matt Guye, Account Manager at (513) 681-2200.

Sincerely,



George Marshall

Vice-President, Sales

GM/wgw

cc: Matt Guye, M.H. Equipment Company
Ron Herrmann, M.H. Equipment Company
Tom Moore, Hyster Company





ATTN: GEORGE MARSHALL
WANDA WOODS
1 OF 2

106 Circle Freeway
Cincinnati, Ohio 45246

(513) 681-2200
(513) 681-1235 (Fax)

August 16, 2005

Mr. Jon Truster
Facilities & Materials Manager
Smart Papers, LLC
601 North B St.
Hamilton, OH 45013

Dear Mr. Truster:

Subject: Letter of Agreement between Smart Papers LLC and MH Equipment Company

This letter will serve as a formal agreement between Smart Papers LLC and MH Equipment Company, the Hyster Company dealer responsible for administering this agreement.

Under this agreement, Smart Papers LLC is not required to purchase any minimum amount of Hyster products, and will be offered favorable pricing levels for all orders placed with MH Equipment Company at the net discounts indicated below:

Hyster Model Series	Description	Discount
E45-60Z	4 Wheel Electric 4,000-7,000 lbs.	50%
E70-120Z	4 Wheel Electric 7,000-12,000 lbs.	44%
J30-40ZT	3 Wheel Electric Sit 3,000-4,000 lbs.	43%
S40-70FT	LP Cushion Tire 4,000-7,000 lbs.	39%
S70-120XM	LP Cushion Tire 7,000-12,000 lbs.	42%
H40-70FT	IC Pneumatic Tire 4,000-7,000 lbs.	39%

All requests for quotations and orders for all three locations should be forwarded to:

Matt Guye
Account Manager - Equipment Sales - Fleet Management
MH Equipment Company
106 Circle Freeway
Cincinnati, OH 45246
Phone (513) 681-2200 Fax (513) 681-1235

Thank you for allowing MH Equipment Company, Hyster Company, and all Hyster dealers the opportunity to be of service to Smart Papers LLC through this agreement.

By:

Matt Guye
Matt Guye
MH Equipment Company

Ron Herrmann
Ron Herrmann
General Sales Manager
MH Equipment Company

Accepted By:

Mr. Jon Truster
Smart Papers LLC

ATTN: GEORGE MARSHALL
WANDA WOODS

41 Ron Herrmann

From: 41 Matt Guye
Sent: Tuesday, September 06, 2005 1:31 PM
To: 41 Ron Herrmann
Subject: RE: The addresses for Smart

20F2

Jon Truster
Facilities & Materials Manager
Smart Papers LLC
601 North B St.
Hamilton, OH 45013-2909

← MA CINTI DEALER MAJOR CONTACT
SMART HQ

Dave Epperson
Production Manager
Smart Papers LLC
1601 West Hawthorne Ln.
West Chicago, IL 60185

} UNITED CHICAGO

Terry Henry
Warehouse Manager
Smart Papers LLC
1111 Harvester Rd.
West Chicago 60185

← RDO EAGAN MINN.

Randy Rose
Smart Papers LLC
200 First Avenue North
Park Falls, WI 54552

-----Original Message-----

From: 41 Ron Herrmann
To: 41 Matt Guye
Sent: 9/6/2005 12:14 PM
Subject: The addresses for Smart