



HYSTER COMPANY

Americas Division

December 15, 2005

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: GEORGE MARSHALL, V-PRESIDENT, SALES
SUBJECT: PAREXLAHABRA, INC.

This letter is to confirm a formal Dealer Major Account Agreement for Hyster product between ParexLahabra, Inc. and Stewart & Stevenson – Albuquerque, NM who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Stewart & Stevenson – Albuquerque, NM will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Stewart & Stevenson office in Albuquerque, NM. ParexLahabra, Inc. will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Bill Reaver, Account Manager at (505) 881-3511 or cell number (505) 980-8586.

Sincerely,

George Marshall

Vice-President, Sales

GM/wgw

cc: Bill Reaver, Stewart & Stevenson
Richard Coker, Stewart & Stevenson
Rod Hornor, Hyster Company

