



HYSTER COMPANY

Americas Division

September 12, 2005

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: GEORGE MARSHALL, V-PRESIDENT, SALES

SUBJECT: NORDIC COLD STORAGE, LLC

This letter is to confirm a formal Dealer Major Account Agreement for Hyster product between Nordic Cold Storage, LLC and Barloworld Handling – Decatur, GA who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling – Decatur, GA will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Barloworld office in Decatur, GA. Nordic Cold Storage, LLC will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Tom Hendrix, Major Account Manager at (770) 987-7666.

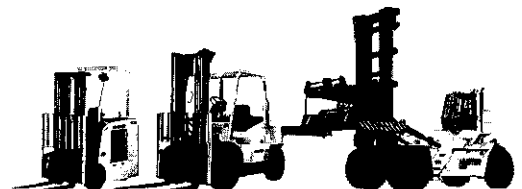
Sincerely,

Vice-President, Sales

George Marshall

GM/wgw

c: Tom Hendrix, Barloworld Handling
John Callahan, Hyster Company





Barloworld
Leading brands

MAJOR ACCOUNT PURCHASE AGREEMENT

Between

BARLOWORLD HANDLING, LP
5191 SNAPPINGER WOODS DRIVE
DECATUR, GEORGIA 30035

And

NORDIC COLD STORAGE, LLC
4300 PLEASANTDALE ROAD
DORAVILLE, GEORGIA 30340

AGREEMENT: This Agreement shall be in effect August 15, 2005 and shall continue thereafter until either party notifies the other in writing of its intent to terminate, which notice shall state an effective date of termination that is not less than thirty days after the giving of notice. Orders shall be filed in accordance with this agreement even though delivery or other performance by either party may not occur until after the effective date of termination. Notice shall be considered given when made in writing to the address of such party indicated in this agreement.

DISCOUNT: Maximum Major Account Discounts as directed by the below Manufacturers will apply to all orders. Discounts will be applied to the list price in effect at time of order.

Hyster Company
Cascade Corporation

Batteries
Chargers

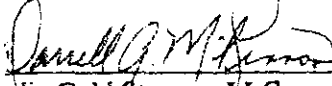
SCOPE: The terms, conditions, and limitations of the Quotations, Offer of Sales, or other Barloworld Handling, LP sales order agreements between the customer and Barloworld Handling, LP shall apply to the particular products covered by such agreement in addition to the terms and conditions provided herein.

PURCHASES: The discount structure contained in this Agreement applies to orders placed with:

Tom Hendrix, Major Account Manager
Barloworld Handling, LP
5191 Snappinger Woods Drive
Decatur, GA 30035 (Cell 770-402-6893, Office 770-987-7666)

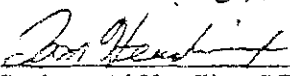
AGREEMENT

NOTIFICATION: NORDIC COLD STORAGE will notify their franchisees and branches of this agreement. Barloworld Handling, LP will advise our dealer organization of this agreement.



Nordic Cold Storage, LLC

8-9-05
Date



Major Account Manager
Barloworld Handling, LP

8-9-05
Date

	A	B	C	D	E	F
1						
2						
3	Nordic Cold Storage, LLC					
4						
5	Headquarters					
6	4300 Pleasantdale Road			5610 David Cox Road		
7	Atlanta, GA 30340			Charlotte, NC 28269		
8	P. 770-448-7400			P. 704-598-0777		
9	F. 770-446-1861			F. 704-597-0646		
10						
11	3485 Empire Blvd			275 Cold Storage Road		
12	Atlanta, GA 30354			Lumberton, NC 28358		
13	P. 404-767-5007			P. 910-738-1131		
14	F. 404-767-6646			F. 910-738-9793		
15						
16	1802 Rome Highway			2400 Hodges Chapel Road		
17	Rockmart, GA 30153			Benson, NC 27504		
18	P. 770-684-0886			P. 919-894-5191		
19	F. 770-684-0250			F. 919-894-3492		
20						
21	201 First Avenue South			915 Withers Road		
22	Forest, MS 39074			Raleigh, NC 27603		
23	P. 601-469-4444			P. 919-772-5182		
24	F. 601-469-3719			F. 919-779-5207		
25						
26	25 Bonhomie Road			403 Commerce Court		
27	Hattiesburg, MS 39401			Goldsboro, NC 27534		
28	P. 601-545-7666			P. 919-751-5232		
29	F. 601-582-8740			F. 919-751-1081		
30						
31	670 Airport Road			2317 Wilco Blvd		
32	Oxford, AL 36203			Wilson, NC 27894		
33	P. 256-835-2211			P. 252-291-2626		
34	F. 256-835-2297			F. 252-291-1917		
35						
36	996 E. Poinsett Street			2350 New World Drive		
37	Greer, SC 29651			Columbus, OH 43207		
38	P. 864-879-0068			P. 614-491-3890		
39	F. 864-879-8562			F. 614-491-5307		
40						
41						
42						



Barloworld
Leading brands

August 16, 2005

Ms. Wanda Woods
Hyster Company
1400 Sullivan Drive
Greenville, NC 27834

Dear Wanda:

At the request of Tom Hendrix, I have enclosed a signed Major Account Purchase Agreement for Nordic Cold Storage.

Thank you,

Jennifer Simmons
GA Sales Administration