



HYSTER COMPANY

Americas Division

NMHG, Inc. (Hyster Company)
1 General Letter Book 2
Greenville, NC 27834 ✓

January 11, 2006

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: GEORGE MARSHALL, VICE-PRESIDENT, SALES
SUBJECT: NATIONAL MATERIAL L.P.

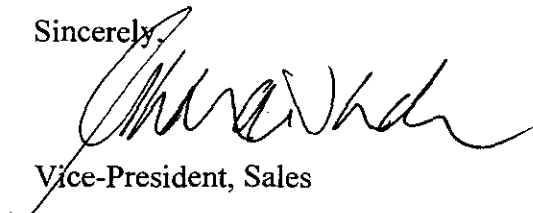
This letter is to confirm a formal Dealer Major Account Agreement for Hyster product between National Material L.P. and United Lift Truck – Bellwood, Illinois who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

United Lift Truck – Bellwood, Illinois will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through United Lift Truck office in Bellwood, Illinois. National Material L.P. will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Ron Myers, Major Account Manager at (708) 514-8523 or e-mail him at rmyers@unitedlifttruck.com.

Sincerely,



Vice-President, Sales

George Marshall

GM/wgw

c: Ron Myers, United Lift Truck
Phil Klek, United Lift Truck
Mike Adams, Hyster Company





AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 647-7300

2100 DERNICE ROAD
LANSING, IL 60438
PHONE: (708) 478-0400

40 W. 288 WABCO ROAD
WABCO, IL 60189
PHONE: (630) 845-0800

Sandra Lipezker
National Material L.P.
1965 Pratt Blvd.
Elk Grove Village, IL 60007

September 8, 2005

Dear Sandra Lipezker:

SUBJECT: MAJOR ACCOUNT LETTER OF AGREEMENT

We are pleased to prepare this Letter of Agreement establishing a formal Major Account Agreement between National Material L.P., and United Lift Truck, whose responsibility it is to administer the Agreement. We feel confident that our quality products and our network of exclusive Hyster dealers are uniquely well suited to supply and support your lift truck equipment needs, and we look forward to a continued and mutually successful partnership with National Material L.P.

Through this Agreement, Hyster Company is extending most favorable Major Account level pricing, with provisions for the administering dealer United Lift Truck, and for the Hyster dealers who will be responsible for delivering and maintaining your equipment after the point of sale for the term of the individual contracts.

Administratively, all orders for Hyster equipment will be placed centrally through National Material L.P. office directly to United Lift Truck with Mr. Ronald Myers being the responsible Major Account Manager.

ULT/HYSTER RESPONSIBILITIES

- To advise the appropriate Hyster dealer locations with National Material L.P. facilities in their respective service areas of this Agreement.
- To provide these Hyster dealer locations with the local National Material L.P. management contacts with whom they are to initiate and maintain close working relationships (if not already done) to provide National Material L.P. with the best-coordinated support possible.
- To enter orders for new Hyster equipment on a timely basis with Hyster Company, and coordinate the delivery and installation of this equipment at all National Material L.P. locations with the appropriate Hyster dealer locations.

NATIONAL MATERIAL L.P. RESPONSIBILITIES

- To advise all local National Material L.P. management teams of this Agreement, with copies to United Lift Truck.
- To provide United Lift Truck with timely and accurate information related to equipment needs, delivery locations and delivery requirements.



UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 647-7380

2102 SERVICE ROAD
LANDING, IL 60438
PHONE: (708) 674-0400

40 W. 288 WABCO ROAD
MASCOT, IL 60130
PHONE: (833) 845-8800

Hyster Company and the Hyster dealer network appreciate the confidence you have placed in us to service this significant amount of business. We will work diligently to earn your continued trust and support. We look forward to expanding the scope of this Agreement in the years ahead and, again, to a mutually successful partnership with National Material L.P.

Yours Truly,

Ronald Myers
Manager Fleet Services / Major Accounts

AGREED TO BY:

<i>Sandra Lipezker</i>	<i>9/22/05</i>	<i>Ronald Myers</i>	<i>9/8/2005</i>
Sandra Lipezker	Date	Ronald Myers	Date
National Material L.P.		Manager Fleet Services / Major Accounts	
		<i>Phil Klek</i>	<i>9/8/2005</i>
		Phil Klek	Date
		Vice President of Sales	





UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

40 W. 288 WASCO ROAD
WASCO, IL 60183
PHONE: (830) 845-8800

National Material L.P.

STEEL GROUP

STEEL SERVICE CENTERS:

National Material Company
2001 Dr. Thomas Boulevard
Arnold, PA 15068-2199
Phone: 724-337-6551

National Material Company
4506 West Cline Avenue
East Chicago, IN 46312-0029
Phone: 219-397-5088

National Material Company
401 E. Touhy Avenue
Des Plaines, IL 60017-5021
Phone: 847-981-8300

National Material Company - Sales office
3151 West Cahuenga Blvd.
Los Angeles, CA 90068-1768
Phone: 323-436-0114

National Material Company
101 Cairns Road
Mansfield, OH 44901-1587
Phone: 419-526-3000

National Material Company
1505 Dixie Drive
Monroe, MI 48162-2598
Phone: 734-384-9720

HYSTER DEALERS:

Equipco Division Phillips Corp.
1889 Mayview Road
Bridgeville, PA 15017
(412) 221-2800

United Lift Truck L.P.
1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

United Lift Truck L.P.
1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

Johnson Lift - Hyster
2600 South Peck Road
City of Industry, CA 91716
(562) 692-9311

Bohl Equipment Company
1611 Cascade Drive
Marion, OH 43302
(740) 387-1100

Bohl Equipment Company
534 Laskey Road
Toledo, OH 43612
(419) 476-7525



UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

40 W. 288 WASCO ROAD
WASCO, IL 60183
PHONE: (830) 845-8800

STEEL GROUP

STEEL SERVICE CENTERS:

National Material de Mexico, S. de R.L. de C.V.
Sexta Oriente #150
Parque Industrial Monterrey
Apodaca, N.L. 66600
Mexico
Phone: 011-52-81-8319-4815

National Material de Mexico
TBD

Hermosillo
Mexico
Phone: TBD

Interstate Steel Company
401 East Touhy Avenue
Des Plaines, IL 60017-5021
Phone: 847-827-5151

National Metal Resources L.L.C.
1965 Pratt Boulevard
Elk Grove Village, IL 60007-5905
Phone: 847-806-4771

HYSTER DEALERS:

Equipos Ligeros Del Noreste, S.A. de C.V. (ELIN)
Carr. Miguel Aleman No. 736, Col. La Fe
San Nicholas de Los Garza, NL 66477

011-52-818-748-8888

**Equipos Y Sistemas Para Almacenamiento Del
Noroeste (ESAN)**
Callejon El Llano No. 2, Col. El Llano
Hermosillo Sonora 83210

52-662-2180842

United Lift Truck L.P.
1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

United Lift Truck L.P.
1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300



UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

40 W. 288 WASCO ROAD
WASCO, IL 60183
PHONE: (630) 845-8800

STEEL GROUP

STEEL PROCESSING:

National Processing Company (Plant 2)

4506 West Cline Avenue
East Chicago, IN 46312-0029
Phone: 219-397-5088

National Processing Company (Plant 3)

4502 West Cline Avenue
East Chicago, IN 46312-0029
Phone: 219-397-5088

National Precision Blanking

4501 Euclid Avenue
East Chicago, IN 46312-0029
Phone: 219-397-5088

Cox Metal Processing Company

12100 S. Stony Island Avenue
Chicago, IL 60633-2430
Phone: 773-646-6300

National Galvanizing L.P.

1500 Telb Road
Monroe, MI 48162-2572
Phone: 734-243-1882

NACME Steel Processing L.L.C

429 West 127th Street
Chicago, IL 60628-7108
Phone: 773-468-2800

HYSTER DEALERS:

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

Bohl Equipment Company

534 Laskey Road
Toledo, OH 43612
(419) 476-7525

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300



UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

40 W. 288 WASCO ROAD
WASCO, IL 60183
PHONE: (830) 845-8800

STEEL GROUP

STAINLESS AND ALLOY:

Combined Metals of Chicago L.L.C.
2401 West Grant Avenue
Bellwood, IL 60104-1697
Phone: 708-547-8800

Combined Metals of Michigan L.L.C.
317 Dino Drive
Ann Arbor, MI 48103-9502
Phone: 734-424-1000

Elgiloy Specialty Metals
1565 Fleetwood Drive
Elgin, IL 60123-7192
Phone: 847-695-1900

Elgiloy Specialty Metals
One Hawk Road
Hampshire, IL 60140-8239
Phone: 847-695-1900

HYSTER DEALERS:

United Lift Truck L.P.
1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

Great Lakes Power Lift
25435 Brest Road
Taylor, MI 48180
(734) 947-1991

United Lift Truck L.P.
1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

United Lift Truck L.P.
1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300



UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

40 W. 288 WASCO ROAD
WASCO, IL 60183
PHONE: (630) 845-6800

STAMPING AND FABRICATING GROUP

AUTOMOTIVE:

SKD Automotive Group L.P. Headquarters, Sales & Engineering
1450 West Long Lake Road, Building 4, Suite 210
Troy, MI 48098-6330
Phone: 248-267-9670

SKD Company
40 Holtby Avenue
Brampton, Ontario L6X 2M1
Canada
Phone: 905-451-8241

SKD Company
375 Wheelabrator Way
Milton, Ontario L9T 3C1
Canada
Phone: 905-875-1427

SKD L.P.
260 Gaige Street
Jonesville, MI 49250-9493
Phone: 517-849-2195

SKD L.P.
4700 Knowles Road
North Adams, MI 49262-0338
Phone: 517-287-5822

SKD de Mexico, S. de R.L. de C.V.
Filiberto Gomez #104
Centro Industrial Tlalnepantla
Edo. de Mexico 54030
Mexico
Phone: 011-525-390-2876

HYSTER DEALERS:

Great Lakes Power Lift
2006 Tobsal Court
Warren, MI 48091-1351
(586) 759-5500

Wajax Industries - Central P&S
3280 Wharton Way N.
Mississauga, ON L4X 2C5
Canada
(905) 624-5611

Wajax Industries - Central (Main)
811 Steeles Ave. East
Milton, ON L9P 5H3
Canada
(905) 693-0435

Bohl Equipment Company
534 Laskey Road
Toledo, OH 43612
(419) 476-7525

Bohl Equipment Company
534 Laskey Road
Toledo, OH 43612
(419) 476-7525

Equipos Ligeros Del Noreste, S.A. de C.V. (ELIN)
Carr. Miguel Aleman No. 736, Col. La Fe
San Nicholas de Los Garza, NL 66477

011-52-818-748-8888



UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

40 W. 288 WASCO ROAD
WASCO, IL 60183
PHONE: (830) 845-8800

ALUMINUM GROUP

ALUMINUM COMPANIES:

Taber Extrusions L.P.

915 South Elmira
Russellville, AR 72802-9640
Phone: 479-968-1021

Taber Extrusions L.P.

1900 34th Street
Gulfport, MS 39501-6125
Phone: 228-863-2852

Tower Extrusions Ltd.

1003 Highway 79 South
Olney, TX 76374-0218
Phone: 940-564-5681

Tower Metal Products L.P.

301 N Hill St
Fort Scott, KS 66701
Phone: 620-223-1215

Tower Metal Products L.P.

4008 Vernon Rd
Prescott, KS 66767
Phone: 913-471-4800

ADC L.P.

1720 South Wolf Road
Wheeling, IL 60090-6582
Phone: 847-541-3030

ADC L.P.

901 Chase Avenue
Elk Grove Village, IL 60007-4807
Phone: 847-541-3030

HYSTER DEALERS:

Barloworld Handling - Mid South Division

5811 S. 28th Street
Fort Smith, AR 72908
(479) 646-7200

Deep South Equipment Co.

4201 Michoud Boulevard
New Orleans, LA 70129-2229
(504) 254-2700

Stewart & Stevenson Services, Inc. - Dallas

2301 Central Freeway East
Wichita Falls, TX 76302
(940) 322-5227

G.W. Van Keppel Co. - KS

1801 North 9th Street (66101)
Kansas City, KS 66101
(913) 281-4949

G.W. Van Keppel Co. - KS

1801 North 9th Street (66101)
Kansas City, KS 66101
(913) 281-4949

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300



UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

40 W. 288 WASCO ROAD
WASCO, IL 60183
PHONE: (830) 845-6800

RELATED OPERATIONS

RELATED COMPANIES:

National Material Trading

1965 Pratt Boulevard
Elk Grove Village, IL 60007-5905
Phone: 847-806-0990

Maryland Pig Services L.P.

1801 Wharf Rd.
Sparrows Point, MD 21219-0166
Phone: 410-477-3630

Cannon Ball:HNP

555 Lawton Avenue
Reno, WI 53512-0835
ne: 608-365-2161

National Coating Technology

3625 Woodhead Drive
Northbrook, IL 60062-1816
Phone: 847-205-5666

Metal Resources International

1965 Pratt Boulevard
Elk Grove Village, IL 60007-5905
Phone: 847-806-4730

HYSTER DEALERS:

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

McCall Handling Company

2 East Wells Street
Baltimore, MD 21230-4834
(410) 244-1700

MEE Material Handling Equipment

4833 Colt Road
Rockford, IL 61109
(815) 398-5800

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300

United Lift Truck L.P.

1100 South 25th Avenue
Bellwood, IL 60104
(708) 547-7300