



HYSTER COMPANY

Americas Division

September 12, 2005

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: GEORGE MARSHALL, V-PRESIDENT, SALES

SUBJECT: NAMASCO CORPORATION

This letter is to confirm a Dealer Major Account Agreement for Hyster product between Namasco Corporation and Barloworld Handling – Decatur, GA who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling – Decatur, GA will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Barloworld Handling – Decatur, GA. Namasco Corporation will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Tom Hendrix, Major Account Manager at (770) 987-7666.

Sincerely,

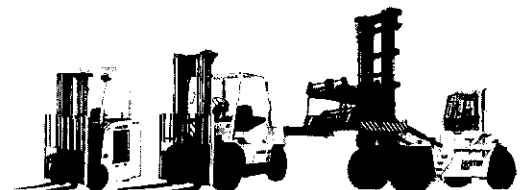


Vice-President, Sales

George Marshall

GM/wgw

c: Tom Hendrix, Barloworld Handling
John Callahan, Hyster Company





Barloworld
Leading brands

MAJOR ACCOUNT PURCHASE AGREEMENT

Between

**BARLOWORLD HANDLING, LP
5191 SNAPPINGER WOODS DRIVE
DECATUR, GEORGIA 30035**

And

**NAMASCO CORPORATION
500 COLONIAL CENTER PKWY SUITE 500
ROSWELL, GEORGIA 30076**

ATTN: Mr. Leonard R. Stark

AGREEMENT: This Agreement shall be in effect August 5, 2005 and shall continue thereafter until either party notifies the other in writing of its intent to terminate, which notice shall state an effective date of termination that is not less than thirty days after the giving of notice. Orders shall be filed in accordance with this agreement even though delivery or other performance by either party may not occur until after the effective date of termination. Notice shall be considered given when made in writing to the address of such party indicated in this agreement.

DISCOUNT: Maximum Major Account Discounts as directed by the below Manufacturers and Other Products will apply to all orders. Discounts will be applied to the list price in effect at time of order.

**Hyster Company
Cascade Corporation**

**All Batteries
All Chargers**

SCOPE: The terms, conditions, and limitations of the Quotations, Offer of Sales, or other Barloworld Handling, LP sales order agreements between the customer and Barloworld Handling, LP shall apply to the particular products covered by such agreement in addition to the terms and conditions provided herein.

PURCHASES: The discount structure contained in this Agreement applies to orders placed with:

**Tom Hendrix, Major Account Manager
Barloworld Handling, LP
5191 Snapfinger Woods Drive
Decatur, GA 30035 (Cell: 770-402-6893, Office: 770-987-7666)**

AGREEMENT

NOTIFICATION: NAMASCO will notify their franchisees and branches of this agreement. Barloworld Handling, LP will advise our dealer organization of this agreement.



NAMASCO *Director Technical Services.*

8/5/05
Date

Tom Hendrix, Major Account Manager
Barloworld Handling, LP

8/10/05
Date

NAMASCO LOCATIONS

8/22/05

Note: Contacts are Branch Managers

1950 McFARLAND 400 BLVD.
ALPHARETTA, GA 30004
P. 770-752-8100
F. 770-752-7262
JOHN GREENLEE

3775 NAMASCO CT.
SUWANEE, GA 30024
P. 770-271-9948
F. 770-271-9920
STEVE DAVIS

2560 SOUTH LOOP 4
BUDA, TX 78610
P. 512-472-5533
F. 512-295-3772
WALLIS GREEN

1355 INDUSTRIAL PARKWAY
BESSEMER, AL 35021
P. 205-426-1701
F. 205-426-1712
MILTON BRANN

1090 N. STEEL CIRCLE
HUGER, SC 29540
P. 843-336-6600
F. 843-336-6601
JACK DESLIPPE

1300 EXCHANGE STREET
CHARLOTTE, NC 28208
P. 704-394-5999
F. 704-394-6533
ANDY GORE

3835 SINGLETON BLVD.
DALLAS, TX 75212
P. 214-630-6959
F. 214-630-8007
JIM SCHILL

3212 EAST 19th COURT
DESMOINES, IA 50313
P. 515-265-5351
F. 515-265-3933
ROBERT PARKER

14806 WEST RIDGE LANE
DEBUQUE, IA 52003
P. 563-588-0501
F. 563-588-4201
JOHN O'CONNOR

14200 ALMEDA ROAD
HOUSTON, TX 77053
P. 713-433-7211
F. 713-434-0041
WALLIS GREEN

6867 MONCRIEF ROAD WEST
JACKSONVILLE, FL 32219
P. 904-764-7724
F. 904-764-6999
KIRK HOEFENER

4501 N. MIRO STREET
NEW ORLEONS, LA 70117
P. 504-947-4215
F. 504-948-7829
PAUL CROCKER

850 MAQUIRE ROAD
OCOE, FL 34761
P. 407-654-2336
F. 407-654-0991

2103 WASHINGTON STREET
PELLA, IA 50219
P. 515-265-5351
F. 515-265-3933
ROBERT PARKER

1621 N.W. 12th AVENUE
POMPANO BEACH, FL 33069
P. 954-785-2850
F. 954-785-2573
JOE WATT

907 S. 20th STREET
TAMPA FL 33605
P. 813-247-4511
F. 813-247-2275
JOE BOEDEKER

KLOCKNER & CO. MULTI-METAL DISTRIBUTION
1250 APPLEBY LINE
BURLINGTON, ONTARIO
L7L 5G6
P. 905-335-2005
F. 905-335-2161
P. 800-263-6224

NAMASCO LTD., BURLINGTON DIV.
1250 APPLEBY LINE
BURLINGTON, ONTARIO
L7L 5G6
P. 905-335-5522
F. 905-355-6014
P. 800-263-6224

NAMASCO BLANKING CENTRE
546 ELGIN ROAD
BRANTFORD, ONTARIO
N3S 7P8
P. 519-758-2710
F. 519-758-2782
GM – BRAD DUNCAN

NAMASCO LTD., CALGARY DIV.
2729 – 48th AVE. S.E.
CALGARY, ALBERTA
T3H 4L9
P. 403-248-5624
F. 403-248-5660
P. 888-292-2427
JAMES McCULLY

NAMASCO LTD., WINNIPEG DIV.
140 PAQUIN ROAD
WINNIPEG, MANITOBA
R2J 3V4
P. 204-661-8050 P. 800-265-4853
F. 204-663-2007
GARY HENAIRE