



**HYSTER
COMPANY**

P.O. BOX 7006
GREENVILLE, NC 27835-7006
(252) 931-5100

Jaime McNeill
Discount Administrator
Hyster Company, Greenville, NC

01-40 03-35 05-26
02-44 04-32 06-22

February 19, 2003

REVISED

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: DAVE HOEHN, V-PRES., SALES COUNTERBALANCED AND
WAREHOUSE PRODUCTS

SUBJECT: MOHAWK INDUSTRIES, INC.

This letter is to confirm a formal Dealer Major Account Agreement for Hyster product between Mohawk Industries, Inc., and Barloworld Handling – Decatur, Georgia branch, who is responsible for administering the account.

Please note the attached listing of plants/operations in your area, (sent with previous letter dated 2/13/03) but **do not** contact the local Mohawk sites until you have been asked to do so by your Barloworld Major Account Manager.

Barloworld Handling – Decatur, Georgia branch will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Barloworld Handling office in Decatur, Georgia. Mohawk Industries, Inc., will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Steve Sosebee, Major Account Manager in Decatur, Georgia at (706) 259-4895.

Sincerely,

Dave Hoehn

Vice-President, Sales Counterbalanced
and Warehouse Products

DH/wgw

cc: John Callahan, Hyster Company
Jeff Smith, Barloworld Handling



Barloworld *Leading brands*

To: ALL DEALER PRINCIPALS AND SALESMANAGERS

We are pleased to announce that Barloworld has been selected as one of Mohawk Industries, Inc.'s "Preferred Suppliers", on a local, regional, and National basis. Mohawk has multiple locations across the US.

Mohawk is the largest carpet manufacturer in the US and its operations include not only carpet but hard surfaces as well. Mohawk has requested a single point of contact within Barloworld and Hyster to insure consistent service offering is supplied in each region.

The Barloworld Major Account Manager will be working with you to complete any activities requested by Mohawk Industries.

Please do not contact the local Mohawk sites until you have been asked to do so by your Barloworld Major Account Manager.

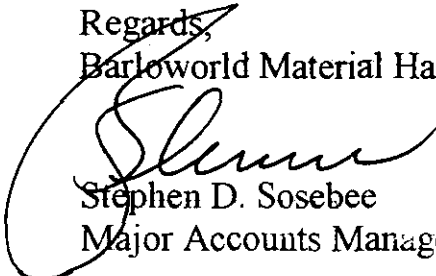
This is an excellent opportunity for Barloworld and Hyster dealers to demonstrate to Mohawk our total combined capabilities.

Your Barloworld Major Account Manager, Steve Sosebee, will be in touch with you as soon as we have information specific to Mohawk locations in your area.

For immediate concerns please utilize the contact list provided.

We look forward to working with you in an effort to better serve Mohawk's interest.

Regards,
Barloworld Material Handling, Inc.


Stephen D. Sosebee
Major Accounts Manager

Barloworld Handling LP 5191 Snapfinger Woods Dr (30035-0160) PO Box 102001 (30036-9001) Decatur Georgia
Telephone 770 987 7666 Toll Free 800 422 1454 Facsimile 770 987 7374

Full Service Dealer Since 1949





Barloworld *Leading brands*

MOHAWK INDUSTRIES Inc.

BARLOWORLD MATERIAL HANDLING
MAJOR ACCOUNTS MANAGEMENT TEAM

Stephen D. Sosebee, Major Account Manager
1141 Whittle Drive, Dalton, Georgia 30720
Office Phone: 1-706-259-4895
Toll Free: 1-800-763-9736
Mobile Phone: 1-706-217-7334
Fax: 1-706-259-9217

E-Mail: ssosebee@barloworldus.com

Woody Brazel, Branch Manager, Dalton/Chattanooga Branches
1141 Whittle Drive, Dalton, Georgia 30720

Ricky Nelson, Service Manager, Dalton/Chattanooga Branches
1141 Whittle Drive, Dalton, Georgia 30720

Gary Chapman, Parts Supervisor, Dalton/Chattanooga Branches
1141 Whittle Drive, Dalton, Georgia 30720



BARLOWORLD
Master Purchase Agreement

This Master Purchase Agreement ("Agreement") is entered into as of the 30th day of January, 2003, by and between Barloworld Material Handling, Inc., with a place of business located at 1141 Whittle Drive, Dalton, Ga. 30720 ("Barloworld") and Mohawk Carpet Distribution, LP, a Delaware Limited Partnership corporation, with a principal place of business located at 160 South Industrial Blvd., Calhoun, Ga. ("Customer").

Whereas, Customer is a major purchaser and user of materials handling equipment with its material handling fleet comprised of internal combustion engine and electric units, and

Whereas, Barloworld is a major supplier of industrial lift trucks, and

Whereas, Customer desires Barloworld to supply Customer's material handling requirements and to assist Customer in the management of its material handling fleet;

Now therefore, the parties agree as follows:

1. Scope:

- (a) This Agreement is intended to establish the terms and conditions for the supply of Hyster® industrial lift trucks, parts and accessories ("Products") to Customer for delivery in the United States. This Agreement does not by itself constitute an order for any specific Hyster® Products or services.
- (b) During the term of this Agreement, orders for the purchase and lease of Product shall be placed by the locations of Customer ("Locations") directly to Barloworld. Support for replacement parts, service plans, warranty administration and equipment rentals will occur between the Locations and Hyster's participating authorized dealers serving such Locations.

2. Term

- (a) The initial term of this Agreement shall be 3 years. Thereafter, this Agreement shall remain in effect until such time that a party has provided the other party with ninety (90) days written notice of termination.
- (b) Termination of this Agreement will not affect the remaining individual terms of any Products previously installed or currently being maintained under the terms of this Agreement.
- (c) Either party may terminate this Agreement due to the failure of the other party to properly or timely perform its obligations if notice of termination is given thirty (30) days in advance of such termination, and the breach has not been corrected within the thirty (30) day notice period.

2. Pricing:

- (a) Barloworld shall offer for sale to Customer the Products at the discounts off of the Hyster Price Book list price reflected on Exhibit A for the United States. Initial pricing under this Agreement shall remain in effect through November 2003. In calculating such discounts, the total list price to which the discounts apply will include any additional costs resulting from components added by Customer. For purchases outside the United States, an equivalent discount will be granted based on local currencies, exchange rates and the prevailing duties, if any. The pricing will be based on current published Hyster List Prices.
- (b) On or after January 1 and on or after each succeeding January 1, during the term of this Agreement, Hyster may change the price schedule on 30 days' prior written notice to Customer. The prices shown in the attached schedule reflect, and any future price schedules will reflect, the discounts that apply to purchases by Customer under this Agreement. Customer shall have the right to terminate this Agreement in the event the price schedule is not satisfactory to the customer.
- (c) If there is a delay in completion of shipment of any order, due to any change requested by Customer or as a result of any delay on Customer's part in furnishing information required for completion of the order, the price agreed upon at the time of acceptance of the order is subject to change.

3. Orders:

- (a) Customer may place purchase orders in any commercially reasonable manner that Customer and Barloworld determine is appropriate, including facsimile or electronic transmission. The purchase order will indicate the specific Products, specifications related thereto, quantity, price, total purchase price, shipping instructions, requested delivery dates, "bill to" and "ship to" addresses, tax exempt certifications, if applicable, and any other special instructions. Any contingencies contained on such order are not binding upon Barloworld until acceptance. All purchase orders are subject to acceptance by Barloworld.
- (b) Customer agrees that the Products are subject to availability.
- (c) Either party may cancel a purchase order if the other party becomes insolvent, makes a general assignment for the benefit of creditors, files a voluntary petition in bankruptcy, suffers or permits the appointment of a receiver for its business or assets, becomes subject to any proceeding under any bankruptcy or any insolvency law, whether domestic or foreign, or has wound up or liquidated its business voluntarily or otherwise.
- (d) If Customer is delinquent in the payment of any invoice, or is otherwise in breach of this Agreement, Barloworld may at its discretion, withhold shipment (including partial shipments) of any order, or may at its option, require Customer to prepay for further shipments. Barloworld shall retain the right to suspend performance of any order or require payment in cash, security or other adequate assurance satisfactory to Barloworld when, in its opinion, the financial condition of Customer, or other grounds for insecurity warrant such action.

4. Delivery:

- (a) All Products purchased or leased by Customer pursuant to this Agreement will be shipped F.O.B. Destination, freight collect. Freight will be prepaid and added to the invoice based on common carrier rates.
- (b) Barloworld will establish an anticipated shipping date upon receipt of orders. The delivery date is the best estimate possible based on current and anticipated factory operations of when Product will be shipped. Barloworld assumes no liability for loss, damage or consequential damage due to delays unless such delay is due to the negligence of Barloworld. Delivery shall occur and risk of loss shall pass to Purchaser upon delivery of the Products to the FOB point.
- (c) If Barloworld has reason to believe that delivery of Products will not be completed by the date requested, Barloworld will notify Customer of the duration of the anticipated delay.
- (d) Barloworld reserves the right to deliver the Products in installments upon written consent of the customer. Each installment may be invoiced separately, and Customer will pay each invoice when due, without regard to delivery or non-delivery of subsequent installments. Delay in delivery of any installments shall not relieve Customer of its obligations to accept remaining installments. In the event of delays in delivery of any installments due to the negligence of Barloworld, the customer shall receive a discount of 1.5% of the purchase price of the equipment less any accessories. An authorized Hyster dealer shall install products. At Customer's sole cost and expense, Customer shall insure that Products are placed in an environment that conforms with the manufacturer's specifications and requirements and will bear all cost and expense for any additional necessities required for installation.
- (e) Rescheduled deliveries will be subject to acceptance by Barloworld. If any such reschedule represents a delay in shipment, the purchase price shall become due and owing within 60 days after the Products are ready for shipment and Purchaser will be responsible for the greater of (i) any and all costs incurred by Barloworld associated with the delay.
- (f) Any rescheduled delivery made within 90 days of the original scheduled shipping date will be subject to an additional charge of 1.5% of the total invoice amount. If such reschedule represents an acceleration of the delivery date, Barloworld will use commercially reasonable efforts to meet the request and any extra costs incurred to meet the new delivery date shall be added to the purchase price of the Products.

5. Replacement Parts:

- (a) Authorized Hyster® dealers shall provide only genuine Hyster® OEM parts for all Products provided to all Locations.

7. Invoicing and Payment

- (a) Invoicing for all Products purchased or leased under this Agreement shall be sent to the appropriate Location. Invoicing for all rentals, parts, and/or services shall be sent by authorized Hyster dealers directly to the Location receiving such rentals, part and/or services, unless otherwise instructed.

- (b) All references and symbols denoting currency herein shall mean U.S. dollars and all prices and payments shall be in US dollars.
- (c) Payment terms for all Products or services under this Agreement, whether invoiced by Barloworld or an authorized dealer, shall be Net on Invoice/Delivery. Customer shall pay all applicable sales tax, installation and freight charges. If Customer fails to make any payment when due, there will be a service charge of one and one-half percent (1 1/2%) of the total amount due or the maximum legal rate allowed by law, whichever is less.
- (d) Barloworld reserves a security interest in the Products until payment in full has been collected and Customer agrees to notify Barloworld prior to relocation of any Product in which Barloworld has a security interest. Customer shall execute any other document, including a financing statement or other document similar to the UCC-1, necessary to perfect Barloworld's security interest in the Products. Customer authorizes Barloworld to file at Customer's expense any financing statement relating to the Products without Customer's signature, except where prohibited by law.

6. Warranty:

- (a) Each new Hyster® Product purchased pursuant to this Agreement to be free of defective material and workmanship under proper use and service, in accordance with the terms of the warranty statement published by Hyster in effect at the time of acquisition of the Product. Hyster® replacement parts will be warranted for 6 months from the date of installation.
- (b) Except as specifically provided in a written warranty statement provided with the Products, BARLOWORLD MAKES NO OTHER EXPRESS OR IMPLIED WARRANTIES AND ALL OTHER WARRANTIES ARE SPECIFICALLY EXCLUDED, INCLUDING ANY WARRANTY AS TO MERCHANTABILITY OR FITNESS FOR PARTICULAR OR SPECIAL PURPOSES. BARLOWORLD SHALL UNDER NO CIRCUMSTANCES BE LIABLE FOR ANY SPECIAL, EXEMPLARY, PUNITIVE, INCIDENTAL OR CONSEQUENTIAL DAMAGES REGARDLESS OF THE CAUSE UNLESS SUCH DAMAGES ARE THE RESULT OF GROSS NEGLIGENCE OF BARLOWORLD. Barloworld's sole liability shall be discharged by replacing or repairing any part or parts which may prove defective under normal and proper use, within the effective period of the warranty, if shown to be defective by proper evidence submitted to Hyster. In the event any parts and/or structural components or appurtenances of a Product are altered or modified by Customer without the express written consent of Barloworld or Hyster, any and all warranties shall immediately cease and terminate.
- (c) Customer acknowledges and agrees that the limited remedies provided for in Hyster's published warranty statements for the Products shall constitute the entire warranty provided for the Products and any breach thereof.
- (d) Extended warranty periods are available at additional cost. Some Locations and applications of Customer may benefit from extended warranties. Barloworld recommends that equipment applications be reviewed with its national account manager prior to purchasing extended warranties.

7. Indemnification: Customer shall bear all risk of theft, loss or damage not caused by Barloworld or authorized Hyster dealers, for all Product acquired pursuant to this Agreement. Customer agrees to indemnify, defend and hold Barloworld, its officers, directors, employees and agents, harmless from all loss, liability, claims or expenses (including reasonable attorneys' fees) arising out of Customer's use of the Products, including but not limited to liabilities arising from bodily injury, including death, or property damage to any person, unless caused solely as the result of a negligent or intentional act or omission of Barloworld or an authorized Hyster dealer.

8. Additional Provisions:

- (a) Applicable Law: This Agreement shall be governed by and construed in accordance with the law of the State of North Carolina, without regard to its choice of law provisions.
- (b) Assignment: Neither party shall have the right to assign this Agreement without the prior written consent of the other, which consent shall not be unreasonably withheld. Notwithstanding anything contained herein, upon notice to the other party, a party shall have the right to assign this Agreement to its parent entity or affiliates or to a successor entity in the event of a merger, consolidation, transfer, sale, stock purchase, or public offering. Customer may assign this Agreement to any of its Affiliates, Divisions or Subsidiaries.
- (c) Force Majeure: Neither party shall be responsible for delays or failure in performance of this Agreement (other than failure to pay any amounts due) to the extent that such party was hindered in its performance by any act of God, civil commotion, labor dispute, unavailability or shortages of materials or any other occurrence beyond its reasonable control.
- (d) Notices: Any notice required under this Agreement shall be in writing and shall be given by certified mail, return receipt requested, postage prepaid, or guaranteed overnight delivery service to the address of the other party set forth at the end of this Agreement. Notices mailed shall be deemed to have been given or served for all purposes under this Agreement on the seventh business day following the date on which notice is deposited in the United State mail or the date of actual receipt, whichever is earlier.
- (e) Originals: The parties agree that facsimile signatures shall be accepted as original signatures; this Agreement or any document created pursuant to this Agreement, may be maintained in an electronic document storage and retrieval system, a copy of which shall be considered an original. Neither party shall raise any objection to the authenticity of this Agreement or any document created hereunder, based on either the use of a facsimile signature, electronic submission or the use of a copy retrieved from an electronic storage system. Placement of any orders or the transaction of any business by electronic medium shall be subject to the terms of this Agreement.
- (f) Severability: If any provision of this Agreement shall be unlawful, void or for any reason unenforceable, then that provision shall be deemed severable from this Agreement and shall not affect the validity and enforceability of the remaining provisions of this Agreement.

Agreement and shall not affect the validity and enforceability of the remaining provisions of this Agreement.

(g) Titles and subtitles: The titles and subtitles used in this Agreement are used for convenience only and are not to be considered in construing or interpreting this Agreement.

(h) Waiver: Any waiver by either party of any provision or condition of this Agreement shall not be construed or deemed to be a waiver of any other provision or condition of this Agreement, nor a waiver of subsequent breach of the same provision or condition, unless such waiver is expressed in writing and signed by the party to be bound.

(i) Entire Agreement/Modifications: (i) Nothing contained in any purchase order or Customer issued document will in any way serve to modify or add any terms or conditions to the sale of Product by Barloworld to Customer pursuant to this Agreement. Upon request by a party, the other party will waive any and all rights and obligations provided for in any such purchase order or document that are not expressly provided in this Agreement. The parties agree that the terms and conditions of any order for Product placed by Customer shall be governed only by the terms and conditions of this Agreement. (ii) This Agreement with attached Exhibits referenced herein, is the full and complete statement of the obligations of the parties relating to the subject matter hereof, and supersedes all previous agreements, understandings, negotiations and proposals. No provisions of this Agreement shall be deemed waived, amended, or modified by any party unless such waiver, amendment or modification shall be in writing and signed by a duly authorized officer of all parties.

~~Mohawk Industries, Inc.~~ ^{COMPET DISTRIBUTION, L.P.}

Barloworld Material Handling, Inc.

By: Salvatore J. Perillo
Title: Gen. Counsel / Asst. Secretary
Date: 1/17/2002

By: [Signature]
Title: Regional Sales Manager
Date: 2/9/03

Residential Division

Page 1 of 2

Rome Dyehouse

436 Lavender Drive
Rome, GA 30165
Phone: 706-378-8629
Fax: 706-292-0119
Ellis Terry, Maint. Supervisor

Armuchee Tufting

PO Box 100
Armuchee, GA 30105
Phone: 706-378-8629
Fax: 706-292-0119
Frank Mills, Plant Manager

Lyerly Tufting

Highway 114
Lyerly, GA 30730
706-895-3341x6337
Mike Cobb, Plant Engineer

Shannon Distribution

PO Box 100
Armuchee, GA 30105
Phone: 706-378-8681
Fax: 706-292-9656
Charles Wilkey, Manager

Calhoun Printer

160 S. Industrial Blvd
Calhoun, GA 30701
Phone: 706-624-3816
Fax: 706
Kent Thomas, Maintenance

Calhoun Coater

447 Union Grove Rd
Calhoun, GA 30701
Phone: 706-624-3816
Fax: 706
Kent Thomas, Maintenance

Calhoun Distribution

447 Union Grove Rd
Calhoun, GA 30701
Phone: 706-378-8681
Fax: 706-292-9656
Charles Wilkey, Manager

Chatsworth Tufting (Galaxy)

PO Box 800
Chatsworth, GA 30705
Phone: 706-422-6657
Fax: 706-695-9611
Mike Mathis, Plant Engineer

Chatsworth Sample (Galaxy)

PO Box 800
Chatsworth, GA 30705
Phone: 706-422-6650
Fax: 706-695-9611
Lamar Combee, Manager

Chatsworth Coater (Diamond)

PO Box 800
Chatsworth, GA 30705
Phone: 706-422-6657
Fax: 706-695-9611
Mike Mathis, Plant Engineer

Chatsworth Distribution (Diamond)

PO Box 800
Chatsworth, GA 30705
Phone: 706-422-2421
Fax: 706-422-2322
Suzanne Kitchings, Manager

Chatsworth Tuft/Ext (Highland)

99 Highland Road
Chatsworth, GA 30705
Phone: 706-473-5220

James Headrick, Plant Engineer

Chatsworth Sample (Treadwell)

99 Highland Road
Chatsworth, GA 30705
Phone: 706-473-5220

James Headrick, Plant Engineer

Eton Tufting

4141 Highway 411 North
Eton, GA 30724
Phone: 706-422-6657
Fax: 706-695-9611
Mike Mathis, Plant Engineer

Eton Extrusion

4141 Highway 411 North
Eton, GA 30724
Phone: 706-422-2308
Fax:
Roger Boyd, Manager

Antioch Road

2001 Antioch Rd
Dalton, GA 30720
Phone: 706-475-2669
Fax: 706-270-9561
Steve Street, Plant Engineer

World Industrial Park

4100 South Hamilton Street
Dalton, GA 30722
Phone: 706-475-1273
Fax:
Bill Ross, Plant Engineer

World Green Street

431 South Green Street
Dalton, GA 30722
Phone: 706-272-4810
Fax: 706-272-4845
Randall Hill, Plant Engineer

Varnell

4148 Cleveland Highway
Varnell, GA 30756
Phone: 706-428-8088
Fax: 706-428-8443
Chris Childers, Plant Manager

Residential Division

McFarland Road

4141 Highway 411 North
Eton, GA 30724

Phone: 706-422-2308

Fax:

Roger Boyd, Manager

Summerville Extrusion

106 John Bankson Drive
Summerville, GA 30747

Phone: 706-857-6481

Fax: 706-857-4641

Jerome Cribb, Manager

Dublin

443 Nathaniel Drive
Dublin, GA 31027

Phone: 478-296-2376

Fax: 478-296-2320

Keith Hogan, Manager

Page 2 of 2

Landrum

300 Landrum Mills Road
Landrum, SC 29356

Phone: 864-559-7321

Fax: 864-457-4033

Larry Drum, Manager

Riverbend Drive

436 Lavender Drive
Rome, GA 30165

Phone: 706-378-8631

Fax: 706-290-9430

Michael Skeen, Engineer

Mohawk Home Division

Durkan (Virgil Drive)

405 Virgil Drive
Dalton, GA 30720
Phone: 706-428-8287
Fax: 706-428-8365
LC Owens, Engineer

Sugar Valley

965 North Wall Street
Calhoun, GA 30701
Phone: 706-624-5356
Fax: 706-602-1339
David Knight, Engineer

Calhoun

965 North Wall Street
Calhoun, GA 30701
Phone: 706-624-5356
Fax: 706-602-1339
David Knight, Engineer

Non-Woven

1811 South Hamilton Street
Dalton, GA 30720
Phone: 706-475-2782
Fax: 706-226-8871
Vince Silvers, Manager

Eden Manufacturing

712 Henry Street
Eden, NC 27288
Phone: 336-627-6729
Fax: 336-627-6753
Bob Medder, Manager

Eden Shipping

Summitt Road
Eden, NC 27288
Phone: 336-627-6701
Fax: 800-533-3263
Art Hirschfield, Manager

Mohawk Commercial

Updated by Gloria Taylor 05-31-02

NY Showroom - Rug Div.

Aladdin Townhouse

295 Fifth Avenue, Room 912

New York, NY 10016

Phone: 212-689-2550

Fax: 212-689-2552

Dennis Fein

(GL#:X0331-327-6680)

Townhouse Showroom - Rug Div.

Atlanta Merchandising Mart

240 Peachtree St., NW 9th Floor

Atlanta, GA 30303

Phone:

Fax:

(GL#: 0120-790-6310)

Mohawk Commercial - Kennesaw, GA

500 Town Park Lane # 400

Kennesaw, GA 30144

Phone: 770-792-6300

Fax:

(GL#: 0210-890)

Mohawk Commercial - Columbia, SC

1517 Gregg Street

Columbia, SC 29201

Phone:

Fax:

Mark Satterwhite

(GL#: 0210-802-6610)

Mohawk Commercial - Dublin, OH

7263 Sawmill Rd., Suite A-2 (office only)

Dublin, OH 43016

Phone: 614-718-0200

Fax: 614-760-7074

(GL#: 707-7362)

Mohawk Industries' Warehouses

Regional Warehouses

Dalton, GA (Mill)

Aladdin Mills, Inc.
P.O. Box 2208 (zip 30722)
2001 Antioch Road (zip 30720)
Dalton, GA
Phone: 706-277-1100
Audix Only: 800-342-6769
Phone: 800-241-4072
Fax: 800-252-3364
Fax: 706-277-1440
Fax: 475-2505
SDN: 9-475-2557

Midwest (Chicago, IL)

150 E. Crossroads Pkwy, Suite D
Bolingbrook IL 60440
Phone: 800-426-3480 (630-972 6000)
Cust. Serv. 800-224-8533
Opr. Fax: 800-854-2250
Gary Bengtson, Reg. VP - Ext. 25701
Gary's Fax: 630-972-5726
Joe Zasaitis, Ops Mgr. - Ext. 25702
Joe's Fax: 630-972-5725
(GL# 705) SDN: 9-464-4335

Columbus, OH

2395 Setterlin Drive
Columbus, OH 43228
Gary Bengtson - Reg. VP
Mike Miller - Ops Mgr. - Ext. 72450
Phone: 614-771-9699
Phone: 800-837-3812
Fax: 614-771-7252
Customer Service: 800-449-9919
SDN: 9-527-2800
(GL # 707)

Los Angeles, CA

16400 Trojan Way
La Mirada CA 90638
Larry Morris, Regional V.P. (Ext. 64919)
Mike Pickens, Ops Mgr (Ext. 64907)
Phone: 800-248-8582
Phone: 714-736-0644
Fax: 714-736-4977
Fax - Larry: 714-522-7596
Order Desk: 800-248-8582
SDN: 9-460-4210
(GL # 721)

Miami, FL

2500 S.W. 32 Avenue
Pembroke Park, FL 33023
Mark Lorberbaum, RVP - ext. 76930
Bob Adrian, Ops Mgr - ext 76980
Phone: 954-893-7337
Phone: 800-531-4770
Fax: 954-967-6959
Mark - Cell: 954-214-1556
Alan O'Bryant (Day Mgr) cell: 305-216-6972
Bernie Rodriguez (Night Mgr) cell: 305-216-6992
Jeff Bove (Tile Ops Mgr) 954-410-8113
SDN: 9-967-7030 (GL #: 703)

Mid-Atlantic (Maryland)

1910 Park 100 Drive
Glen Burnie, MD 21061
Jeff Lubinsky, Regional Vice President
Jeff Edwards, Operations Manager
Brian Festa, Whse. Mgr.
Phone: 800-354-5190; 410-424-1040
Fax: 410-424-2165
Jeff Edwards' Pager: 410-471-1393
Dave Gent's Pager: 410-237-8837
(GL # 713) SDN: 9-465-7140

Northeast (New Jersey)

100 Alexander Avenue
Pompton Plains, NJ 07444
Jeff Lubinsky, Regional Vice President
Al Schneider, Operations Mgr., Ext. 111
Phone: 800-700-9556; 973-616-4600
Fax: 973-616-3610
Jeff: (home): 914-357-1008
Jeff (car): 914-760-5605
Jeff (wk.end): 802-583-2585
SDN: 466-4110 (GL #: 709)

North Central (Minn.)

2359 Waters Drive
Mendota Heights, MN 55120
Tom Mielcarek, Regional Vice President
Bruce Senjem, Operations Mgr.
Greg Reiser, Warehouse Mgr.
Phone 888-405-8332; 651-405-8300
Fax: 651-405-9286 or 888-405-9906
(GL # 723)

Pacific NW (Seattle)

23210 71st Place South, Suite 101
Kent, WA 98032
Frank McMurtry, Regional Vice President
Mark Schroeder, Operations Manager
Phone: 800-890-6851
Phone: 253-395-3277
Fax: 800-685-0598
Fax: 253-395-3530
SDN: 9-372-9706
(GL # 715)

Southeast (Atlanta)

4025 Welcome All Road, Suite 170
Atlanta, GA 30349
Brad Matthaidess, Regional Vice President
Andy Marchman, Operations Manager
Larry Brookshire; Mike Ray-W/H Mgr.
Phone: 800-346-7097; 404-344-5455
Fax: 404-344-5456
Brad (home): 770-592-1147
Brad (car): 404-680-3001
(GL # 701)

Southwest (Texas)

980 West Bethel Road, Suite 200
Coppell, TX 75019
Bob Hendon, Regional Vice President
Tom Kelly, Operations Mgr. ext 78123
Phone: 972-462-0024
Phone: 800-647-6001
Fax: 877-847-6732
SDN: 9-467-8100
(GL # 711)

Mohawk Industries - Satellite Warehouses

Albany (Northeast)

Building A
30 Brorierick Street Ext.
Colonie, NY 12205
Phone: 518-862-2298
Fax: 518-862-1183
Dwayne Salisbury, Whse Mgr.
(GL #: 709-7357)

Albuquerque (Southwest)

8333 Washington Place NE, Suite A
Albuquerque, NM 87113
Phone: 888-434-5711
Phone: 505-858-0534
Fax: 505-858-0568
Andrew Glanz
(GL #: 711-7318)

Baton Rouge (Southwest)

11965 Lakeland Park Blvd., Suite 190
Baton Rouge, LA 70809
Phone: 225-753-2495; 888-757-2495
Fax: 225-753-2583
Donny Spears, - Whse Mgr.
(GL #: 711-7310)

Birmingham (Southeast)

2700 C 13th Street ENS
Birmingham, AL 35208
Phone: 877-237-5086
Phone: 205-785-5130
Fax: 205-785-8029
Jeffery Scott (GL #: 701-7335)

Boston (Northeast)

15 Walpole Park South
Walpole, MA 02081
Phone: 508-660-8935
Fax: 508-660-8936
Dave Bucci, Mgr. (Cell: 781-844-5924)
(GL #: 709-7356)

Charlotte (Southeast)

2701-F Hutchinson/McDonald Rd.
Charlotte, NC 28269
Phone: 704-597-0070; 800-280-0744
Bill Baker, Warehouse Manager
Fax: 704-597-0449
(GL #: 701-7330)

Cleveland, Ohio (OH)

12850 Darice Parkway
Strongsville, OH 44149
Phone: 440-846-6672
Phone: 877-215-2095
Fax: 440-846-6675
Anthony Kotarsky (GL #: 707-7363)

Denver (Southwest)

3593 N. Windsor Dr., Bldg. # 22
Aurora, CO 80011
Phone: 303-375-3771
Phone: 800-576-9012
Brad Brack, Satellite Operations Mgr.
Donnie Ryan, Transportation Mgr.
Fax: 303-371-4174
(GL #: 711-7312)

Des Moines (North Central)

1809 Guthrie Avenue
Des Moines IA 50316
Phone: 888-389-5544; 515-262-5544
Fax: 515-262-5677
Tony Neels, Warehouse Mgr.
Jason Ramsey, Lead Man
(GL #: 723-7370)

Ft. Myers (Florida)

13830 Jetport Commerce Pkwy, Suite 1
Ft. Myers, FL 33913
Phone: 941-768-0811; 800-624-3320
Fax: 941-768-1704
Simon Moritz, Warehouse Mgr.
Cellular: 941-303-1088
(GL #: 703-7340)

Grand Rapids, MI (OH)

7650 Caterpillar Drive
Grand Rapids, MI 49548
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Fax: 616-455-8765
Michael Washington
(GL #: 707-7365)

Harrieburg (Mid-Atlantic)

13 Brennenman Circle - Ste. 100
Mechanicsburg, PA 17055
Phone: 717-796-1318/1319
Fax: 717-796-1376
Shannon Murphy
(GL #: 713-7322)

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Honolulu, HI 96819
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Fax: 808-833-2143
John Francorn
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Houston (Southwest)

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Houston, TX 77043
Phone: 713-462-3599
Phone: 877-528-7785
Fax: 713-462-3847
Felix Wartelle (GL #: 711-7314)

Indianapolis (CH)

8262 Zionsville Road
Indianapolis, IN 46268
Phone: 317-334-1755
Fax: 317-334-1765
Andy Higgins
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Jacksonville (FL)

Broadway Center - Bldg. # 1
10302-104 Deerwood Park Blvd.
Jacksonville, FL 32257
Phone: 800-262-4122; 904-565-1116
Fax: 904-565-1158
Mark Raymond, Cellular: 904-219-7151
(GL #: 703-7342)

Kansas City (North Central)

10831 W. 78th St.
Shawnee, Kansas 66214
Phone: 877-216-5443; 913-248-0707
Fax: 913-248-1763
Pat Lawrance, Warehouse Mgr.
John Reynolds, Lead Man
(GL #: 723-7371)

Lathrop, CA (LA)

Unit A
17700 Shideler Park
Lathrop, CA 95330
Phone: 209-858-1496; 800-826-4911
Fax: 209-858-9469
Dave Cooper, Warehouse Mgr.
(GL #: 721-7306)

Lexington, KY (OH)

140 Trade Street
Lexington, KY 40511
Phone: 859-255-1850
Fax: 859-255-5710
Warehouse Mgr.: Tina Sparks
(GL #: 707-7361)

Little Rock (Southwest)

Space # 34, L8001 Assembly Court
Little Rock, AR 72209
Phone: 501-562-5550
Fax: 501-562-5551
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Memphis (Southeast)

3068 Lakeview Road
Memphis, TN 38116
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Jeff Bisger, Warehouse Manager
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9187 East M-36
Whitmore Lake, MI 48189
Phone: 734-449-5070
Phone: 800-370-6890
Fax: 734-449-0726
Brad Myers/Mike Seigle (GL #: 707-7360)

Moorestown NJ (Mid-Atlantic)

9 Whittendale Drive
Moorestown, NJ 08057
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Fax: 856-914-9322
Steve Roseberry, Whse Mgr.
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Morrisville (Southeast)

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Morrisville, NC 27560
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Phone: 800-260 5771
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Arthur Edgerton
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Mohawk Industries - Satellite Warehouses

--Continued--

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Old Hickory, TN 37138
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152 Regional Parkway, Bldg. F
Orangeburg, SC 29118
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Kimberly Smith
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Orlando (FL)

Crown Pointe Commerce Park, Ste. 150
7576 Kingspointe Parkway
Orlando, FL 32819
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John Papineau, Cellular: 407-466-9981
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Pensacola (Southeast)

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Pensacola, FL 32514
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Roger Edwards, Mgr.
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Phoenix, AZ 85009
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7439 Ranco Road
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Mike Thompson (GL #: 705-7352)
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Vinny Fischetti, Whse Mgr.
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DAHLONEGA, GA. 30533
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SO. INDUSTRIAL BLVD.(30701)
CALHOUN, GA. 30703 (FOR P.O. BOX)
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MAINT.: JOHN WILLIAMS
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FT. OGLETHORPE, GA. 30742
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TALLADEGA, AL. 35160
PLANT MGR.: KENNETH MCGILL
(256)362-4712
FAX: (256)362-9597
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IMAGE - DILLON SPINNING
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PLANT MGR: FRED POTTS
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FAX: (843)774-0513
MAINT.: CHRISTY WEAVER

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ULMER, SC. 39849
PLANT MGR: SCOTT ABERNATHY
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