



HYSTER COMPANY

Americas Division

NMHG, Inc. (Hyster Company)
Wanda Woods
Greenville, NC 27834

March 12, 2007

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: ROBERT A. HOUSTON, VICE-PRESIDENT SALES – CENTRAL REGION
SUBJECT: MENASHA

This is to confirm a formal Dealer Managed National Account Agreement for Hyster product between Menasha and MEE Material Handling – Kaukauna, Wisconsin who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

MEE Material Handling – Kaukauna, Wisconsin will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the MEE Material Handling office in Kaukauna, Wisconsin. Menasha will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be March 4, 2010.

If you have any questions concerning this account, please contact Matthew Sagorac, Sales Manager at (920) 766-5521 or his cell at (920) 716-2757.

Sincerely,

Robert A. Houston, Vice-President Sales
Central Region

RAH/wgw

cc: Matthew Sagorac, MEE Material Handling
Gary Cutsy, Hyster Company



MATERIAL HANDLING
AND
INDUSTRIAL EQUIPMENT



CUSHMAN
ALLIED LINES



MATERIAL HANDLING L.L.C.

SALES - RENTALS - SERVICE - PARTS - LEASING

11721 WEST CARMEN AVENUE, MILWAUKEE, WISCONSIN 53225-2294 / PHONE 414-353-3300 / 800-242-5452

BRANCH: KAUKAUNA, WISCONSIN / PHONE 920-766-5521 / 800-242-3313

BRANCH: MADISON, WISCONSIN / PHONE 608-273-1234 / WI 800-236-9868 / IL 800-992-0292

BRANCH: SHEBOYGAN, WISCONSIN / PHONE 920-452-6145

BRANCH: ROCKFORD, ILLINOIS / PHONE 815-398-5800 / 800-992-0292

Website: www.meelift.com



5-Feb-07

MENASHA
645 Bergstrom Road
Neenah, WI 54957 - 2500

Mr. Rick Calhoun

SUBJECT: HYSTER DEALER MAJOR ACCOUNT AGREEMENT

MEE is pleased to present this Letter of Agreement in establishing a formal Dealer Managed National Account Agreement between MENASHA, and MEE Material Handling. MEE Material Handling's sole responsibility will be to administer and coordinate all sales of new Hyster products to MENASHA locations nationwide.

Hyster Company has extended most favorable Dealer Managed National Account level pricing, with provisions for the administering dealer MEE Material Handling, and for the participating Hyster dealers who will be responsible for delivering and maintaining your new Hyster equipment after the delivery date for each new sale.

All Hyster equipment orders will be placed centrally through MENASHA - Neenah, WI Division directly to MEE Material Handling with Matthew Sagorac being the sole point of contact as General Sales Manager.

MEE MATERIAL HANDLING/HYSTER RESPONSIBILITIES

- Inform all participating Hyster dealers with the current and future MENASHA facilities in their current territories.
 - Including facilities address and point of contact information.
- To supply discount levels and all quotes to participating Hyster dealers in a timely fashion so quotes can be delivered to MENASHA locations nationwide and locally to MENASHA - Neenah, WI Division.
- Help coordinate the delivery and implementation of all new Hyster equipment through participating Hyster dealers on all new orders of Hyster equipment.

MENASHA RESPONSIBILITIES

- To supply MEE Material Handling with all yearly Request for Quotation (RFQ) requirements.
 - Including specified requirement options, delivery locations, and delivery requirements.
- Advise and inform all MENASHA nationwide locations of this Dealer Major Account Agreement and its terms.
- Supply a complete listing of all MENASHA Warehouse/DC and Operations locations, which will be distributed to the Hyster Dealer Network.

Sincerely Yours,

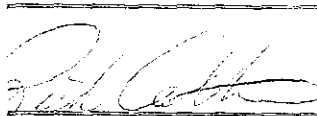
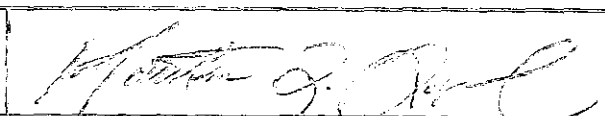
Company Websites:

www.hysterusa.com

www.meelift.com

Matthew L. Sagorac
General Sales Manager
Phone: 920.716.2757
Email: msagorac@meelift.com
Fax: 920.766.0666

ACCEPTED BY:

 Rick Calhoun - Director of Purchasing	 Matthew L. Sagorac - General Sales Manager
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3-4-07

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Menasha Corporation

Subsidiary	Description	Location
Menasha Packaging Company, LLC		
Purchasing Contact		
Gino Luu	Brooklyn Park	7301 Northland Dr., Brooklyn Park, MN 55428
David Schmidt	Display Group - Philadelphia Plant	601 East Erie Ave., Philadelphia, PA 19134
Chuck Vita	Erie	5800 Bundy Drive, Erie, PA 16509
Julie Weyenberg	Fanfold Coloma	333 W Center Street, Coloma, MI 49038
Morgan Wiswall	Green Lake	750 South Street, Green Lake, WI 54941
Morgan Wiswall	Hartford	621 Wacker Drive, Hartford, WI 53027
Rick Calhoon/Barb LeMoine	Home Office	1645 Bergstrom Road, Neenah, WI 54956
Gino Luu	Lakeville	8085 - 220th Street, Lakeville, MN 55044
Chuck Vita	Latrobe	One Container Way, Latrobe, PA 15650
Gino Luu	Muscatine	3206 Hershey Ave., Bldg. E, Muscatine, IA 52761
Morgan Wiswall	Neenah	1645 Bergstrom Road, Neenah, WI 54956
Sherry Miracle	Neenah Printing	2255 Brooks Avenue, Neenah, WI 54956
David Schmidt	Neenah Wide Web	1257 Gillingham Road, Neenah, WI 54956
Morgan Wiswall	Oshkosh	2450 S Oakwood Road, Oshkosh, WI 54904
David Schmidt	Philadelphia Contract Packaging	1701 Langley Ave, Philadelphia, PA 19112
Kim Gloria	Santa Fe Springs	8110 Sorensen Ave., Santa Fe Springs, CA 90670
Gino Luu	St Cloud	640 60th Street South, St Cloud, MN 56301
Chuck Vita	Yukon	Route 70, Waltz Mill Rd., Yukon, PA 15698
New Jersey Packaging, Inc.		
Tom Dwyer	New Jersey Packaging	6 Commerce Road, Fairfield, NJ07004
Tom Dwyer	New Jersey Packaging	2900 Perimeter Park Dr., Morrisville, NC 27560-9158
Tom Dwyer	Creative Press	419 South Fulton Avenue, Evansville, IN 47708
Tom Dwyer	Creative Press - Indiana	400 South Third, Evansville, IN 47708
Tom Dwyer	Creative Press - Ohio	7103 Hamilton - Mason Rd. West Chester, OH 45069
ORBIS Corporation		
Jeff Christianson	Home Office	1055 Corporate Center Dr., Oconomowoc, WI 53066-0389
Jeff Christianson	Deerfield	111 Pfingsten Road, Suite 160, Deerfield, IL 60015
Jeff Christianson	Lawrenceville	850 Raco Drive, Lawrenceville, GA 30045
Jeff Christianson	LEWISBins+	
Jeff Christianson	Manchester	208 Quaker Mill Drive, Manchester, IA 52057
Jeff Christianson	Menasha Services	
Jeff Christianson	Alsip	6051 West 115th Street, Alsip, IL 60803
Jeff Christianson	Chillicothe	350 South Douglas Ave., Chillicothe, OH 45601
Jeff Christianson	Denton Service Center	Denton, TX
Jeff Christianson	Nashville	1105-63 Rd. Ave. North, Nashville, TN37209
Jeff Christianson	ORBIS	
Jeff Christianson	Detroit Design Center	1101 East Whitcomb, Madison Heights, MI 48071
Jeff Christianson	Menasha	1320 Earl Street, Menasha, WI 54952-0329
Jeff Christianson	Mentor	9050 Tyler Blvd., Bldg. B, Mentor, OH 44060-4216
Jeff Christianson	Monticello	206 Plastic Lane, Monticello, IA 52310-9470
Jeff Christianson	Urbana	200 Elm Street, Urbana, OH 43078-1975
Jeff Christianson	Bentonville	1004 Beau Terra Drive, Suite 501, Bentonville, AR 72712 (Joint venture between Orbis Corp & Menasha Packaging Company, LLC)
Jeff Christianson	Bardstown	705 Wilson Parkway, Bardstown, KY 40004
Jeff Christianson	Georgetown	120 Commerce Court, Georgetown, KY 40324
Jeff Christianson	Orbis Container Services, Inc.	
Jeff Christianson	Fresno, CA	802 W. Pinedale Avenue, Suite 104, Fresno, CA 93711
Jeff Christianson	King City, CA	Washing site
Jeff Christianson	Garland, TX	1035 Nicholson Street, Garland, TX
Jeff Christianson	Holtville, CA	Service Center