



HYSTER COMPANY

Americas Division

July 17, 2009

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: RICK WARREN, VICE-PRESIDENT, SALES – WESTERN REGION AND CANADA

SUBJECT: KAYCAN LTD.

This is to confirm a formal Dealer Managed National Account Agreement (DMNA) has been executed between Kaycan Ltd., a leading manufacturer of aluminum siding with centralized purchasing in Lachine, Quebec City, and Wajax Industries – Lachine, Quebec City who will be responsible for administering the account.

Kaycan has 36 locations across Canada. They currently have 221 forklifts in their fleet and will purchase 50 new trucks per year. **Please note the attached listing of plants with key contact names in your area and reach out to them as soon as possible.** It is important we quickly engage these key influencers to convey the value of the Hyster product and our superior Dealer network.

Wajax and Hyster have jointly developed an account success strategy which will be closely monitored to ensure compliance with all DMNA requirements. Wajax will be solely responsible for placing orders and coordinating the delivery and installation of all new equipment. Kaycan will be responsible for informing their locations of this agreement.

This agreement will expire in three (3) years from the date of the attached agreement which will be June 11, 2012.

If you have any questions concerning this account, please contact Richard Godin, Account Manager, at (514) 639-7500 or his e-mail address rgodin@wajax.com.

Sincerely,

Rick Warren, Vice-President, Sales
Western Region and Canada

c: Daniel Cote, Wajax Industries, Ltd.
Richard Godin, Wajax Industries, Ltd.





WAJAX INDUSTRIES*

June 11, 2009
KAYCAN
3075 Trans-Canada Hwy
Pointe -Claire, QC
H9R 1B4

Attention: Roger Larin
Purchasing Manager

Dear Roger;

As outlined in our proposal of June 8, 2009, one of the many benefits of entering into a dealer managed "national Account" agreement, is that the entire program will be spearheaded and managed out of our Lachine office, with one account manager responsible for all your locations across Canada and USA.

Kaycan, of course, will continue to be called on by our local Wajax branches in the area.

Once you have agreed, and Hyster has established the very best possible discount structure, all branches will benefit from the same savings.

Our account manager will be Richard Godin, and will introduce himself to your people responsible at the branches (with your approval), and will coordinate all the Wajax representatives at the various locations to deliver to Kaycan the best in service, rentals, loaners, as well as specifications for new products. Once a machine has been specified at the branch with input from Kaycan and the local Wajax rep, the specifications will be sent to Richard Godin for final review and discounting.

We will be pleased to work closely with your personnel to prove ourselves as a reliable And willing partner in the National Account program. With time, I am sure that you will See the many benefits to Kaycan, along with a streamlined process of acquisition.

Once the program is in place, we will appreciate quarterly reviews with yourself to Determine the progress in building our relationships.

We look forward to your favourable response.
Sincerely,

Richard Godin
Sales representative, materials handling

Acceptance and Date

June 17/09

*A trade name of Wajax GP Holdco Inc., held in its capacity as Trustee of Wajax GP Trust,
General Partner of Integrated Distribution Systems LP

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0 MONTREAL, QC 3075 Trans-Canada Hwy Pointe-Claire, QC H9R 1B4 Tel:(514) 694-5855 Fax:(514) 694-4423	10 LONDON, ON 325 Hale Street, London, ON N5W 1G3 Tel:(519) 457-2998 Fax:(519) 457-3301	20 SASKATOON, SK 2225 Ave. "C" North Saskatoon, SK S7L 5Z2 Tel:(306) 664-3611 Fax:(306) 665-3454	31 HAMILTON, ON 821 Barton St. Stoney Creek, ON L8E 5L7 Tel:(905) 643-0707 Fax:(905) 643-7323
1 QUEBEC, QC 2811 Watt, St-Foy, QC G1X 4S8 Tel:(418) 653-5252 Fax:(418) 653-3351	11 CALGARY, AB 5020 56th Avenue S.E. Calgary, AB T2C 3S3 Tel:(403) 253-5911 Fax:(403) 252-7980	21 MONTREAL-EAST, QC 365 Broadway St. Montreal-East, QC H1B 5A7 Tel:(514) 640-5555 Fax:(514) 640-5526	34 Weatherstrong 37 Union St. Smiths Falls, ON K7A 4Z4 Tel:(613)283-0999 Fax:(613)283-9604
2 OTTAWA, ON 1705 Russell Rd., Ottawa, ON K1G 0N1 Tel:(613) 247-0783 Fax:(613) 247-0788	12 VANCOUVER, BC 10187 201st Street Langley, BC V1M 3Y5 Tel:(604) 513-0343 Fax:(604) 513-0305	22 HALIFAX, NS 91 Wright Ave., Dartmouth, NS B3B 1K6 Tel:(902) 468-2646 Fax:(902) 468-2561	35 Kaytec Vinyl 105 Blvd des Industries Cowansville, QC J2K 3G7 Tel:(450) 263-5368 Tel:(450) 263-9164
3 MONCTON, NB 80 Rideout St., Moncton, NB E1E 1E2 Tel:(506) 857-8420 Fax:(506) 857-8435	14 BARRIE, ON 45 Fraser Court, Barrie, ON L4N 5J5 Tel:(705) 728-5292 Fax:(705) 728-2416	23 ST. CATHARINES, ON 25 Commerce Place St.Catharine, ON L2R 6P7 Tel:(905) 687-6808 Fax:(905) 687-7118	36 Kaytec Vinyl 701 Highfield Dr. Carstairs, AB T0M 0N0 Tel:(403) 337-3966 Fax:(403)337-3508
5 FREDERICTON, NB 83 Reynolds Street Fredericton, NB E3A 9L1 Tel:(506) 458-8870 Fax:(506) 450-2195	15 WINNIPEG, MB 370 Keewatin Street Winnipeg, MB R2X 2R9 Tel:(204) 694-0542 Fax:(204) 697-0909	24 NANAIMO, BC 4810 Ledgerwood Rd. Nanaimo, BC V9T 6N3 Tel:(250) 756-9330 Fax:(250) 756-1532	
6 ST-JOHN'S, NF 22 Dundee Ave., D.I.P. Mt. Pearl, NF A1N 4R7 Tel:(709) 368-8996 Fax:(709) 368-8841	16 KELOWNA, BC 450 Lougheed Road Kelowna, BC V1X 7R8 Tel:(250) 765-4411 Fax:(250) 765-9130	25 SUDBURY, ON 58 Mumford Lively, ON P3Y 1L2 Tel:(705) 692-3030 Fax:(705) 692-3040	
7 SCARBOROUGH, ON 70 Venture Drive, Scarborough, ON M1B 3L6 Tel:(416) 283-0834 Fax:(416) 283-7336	17 EDMONTON, AB 8025 127 Ave Edmonton, AB T5C 1R9 Tel:(780) 468-4643 Fax:(780) 468-5764	26 PETERBOROUGH, ON 555 NEAL DRIVE Peterborough, ON K9J 7X7 Tel:(705) 741-3551 Fax:(705) 741-3552	
8 WESTON, ON 81 Millwick Drive North York, ON M9L 2R4 Tel:(416) 747-0887 Fax:(416) 747-6570	18 BELLEVILLE, ON 39 Dussek Street Belleville, ON K8N 5R9 Tel:(613) 969-0150 Fax:(613) 969-0153	29 WINDSOR, ON 1857 Walker Rd. Windsor, ON N8W 3P3 Tel:(519) 253-8480 Fax:(519) 253-8262	
9 KITCHENER, ON 668 Trillium Drive Kitchener, ON N2R 1J3 Tel:(519) 748-9713 Fax:(519) 748-2817	19 SHERBROOKE, QC 172 Leger, Sherbrooke, QC J1L 1M1 Tel:(819) 563-8282 Fax:(819) 563-2688	30 REGINA, SK 220 Leonard Street North Regina, SK S4N 5V7 Tel:(306) 721-0839 Fax:(306) 721-0849	