

**HYSTER
COMPANY**

P.O. BOX 7006
GREENVILLE, NC 27835-7006
(252) 931-5100

Post-it® Fax Note	7671	Date	4/25	# of pages	3
To	Scott Wentz		From		
Co./Dept.			Co.		
Phone #			Phone #		
Fax #	858 578 6165		Fax #		

April 14, 2003

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: DAVE HOEHN, VICE-PRESIDENT, SALES COUNTERBALANCED
AND WAREHOUSE PRODUCTS

SUBJECT: JACK IN THE BOX, INC.

This letter is to confirm a formal Dealer Major Account Agreement for Hyster product between Jack In The Box, Inc., and Johnson Lift/Hyster – San Diego, CA branch, who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Johnson Lift/Hyster – San Diego, CA branch will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Johnson Lift/Hyster office in San Diego, CA. Jack In The Box, Inc., will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Scott Wentz at (858) 566-4181.

Sincerely,

Vice-President, Sales Counterbalanced
And Warehouse Products

Dave Hoehn

DH/wgw

c: Scott Wentz, Johnson Lift/Hyster
Randy Castaneda, Johnson Lift/Hyster
Skip Chambers, Hyster Company
Rod Hornor, Hyster Company

JOHNSON LIFT / HYSTER

www.johnsonlift.com

December 20, 2002

John R. Watt
Division Vice President
Jack In The Box Inc.
9330 Balboa Ave
San Diego, CA 92123-1516

Dear John,

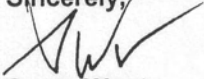
Jack in the Box Inc., Hyster Company and Johnson Lift/Hyster, whose responsibility will be to administer the account, hereby enter into a Dealer Managed Agreement.

Through this agreement Hyster Company has extended most favorable National Account level pricing to Jack in the Box Inc. (all distribution center locations) with provisions for the administering dealer (Johnson Lift/Hyster) and for all other local dealers who will be responsible for delivering your equipment and maintaining it, per your maintenance agreement, for the term of the individual contracts. All orders are to be placed with Scott Wentz of Johnson Lift/Hyster through the San Diego, Ca. office. Johnson Lift/Hyster will be responsible for timely placement of factory orders and the coordination within the Hyster dealer network involving installation of new equipment at all Jack in the Box locations.

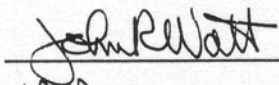
It is the responsibility of Jack in the Box to advise all their management of this agreement and to provide Johnson Lift/Hyster with up to date information regarding the affected Jack in the Box locations, their equipment needs, timely deliveries and current contact names who our delivering dealers need to be in contact with.

This is an agreement for outlining mutually beneficial purchasing procedures only. Jack in the Box Inc. is not required to purchase Hyster lift trucks nor is this a binding agreement. Johnson Lift/Hyster, Hyster Company and its exclusive dealers appreciate the confidence you have placed in us to professionally service this potential amount of significant business. We will work hard to earn your continued trust and support. Should you have any questions regarding your major account program, please call me at (858) 566-4181 or e-mail me at wentz_scott@johnsonlift.com. We look forward to working with you and becoming a part of your continued success.

Sincerely,


Scott Wentz
Sales Manager
Johnson Lift/Hyster

Accepted by:


Title VP DISTRIBUTION
Date 11/10/2003

Cc: Dave Hoehn – Hyster Company, Vice President
George Marshall – Hyster Company, Vice President
Steve Smith – Johnson Lift/Hyster, VP/ General Manager
Bob Pilon – Johnson Lift/Hyster, General Sales Manager
Randy Castaneda – Johnson Lift/Hyster, Sales Manager

ANAHEIM
3650 E. Miraloma Ave.
Anaheim, CA 92806
(714) 630-6161
Fax (714) 630-1425

INDUSTRY
2600 S. Peck Rd.
City of Industry, CA 91749
(562) 692-9311
Fax (562) 699-6306

OXNARD
1061 S. Industrial Ave.
Oxnard, CA 93030
(805) 487-7572
Fax (805) 483-3250

RIVERSIDE
1360 Citrus Ave.
Riverside, CA 92507
(909) 276-0228
Fax (909) 276-1883

SAN DIEGO
7227 Carroll Rd.
San Diego, CA 92121
(858) 566-4181
Fax (858) 578-6165



Jack in the Box Distribution Centers

Buena Park DC
6800 Artesia Blvd., Bldg 4
Buena Park, CA 90620
General Manager - Archie Weems
Transportation Mgr - Steve Irvin
714.736.4600

Danville DC
100 Eastgate Drive
Danville, Ill 61832
General Manager - Ron Hauan
Transportation Supr - Mike Wagner
217.477.4450

Dallas DC
4721 Mountain Creek Pkwy
Dallas, TX 75236
General Manager - Frank Luna
Transportation Mgr - Izzy Galicia
972.780.2120

Hawaii DC
91-110 Hanua St
Kapolei, Hi 96707
Operations Manager - George Carvalho
808.682.0377

Northwest DC
851 Milwaukee Ave. N.
Algona, WA 98001
General Manager - Greg Martinez
Transportation Supr - Rick Connell
253.333.2260

Phoenix DC
4239 South 43rd Place
Phoenix , AZ 85040
General Manager - Gary Scott
602.437.5850

Tracy DC
26030 Corporate Court
Tracy, CA 95377
General Manager - Del Garcia
Transportation Surp - Open
209.835.9091