



HYSTER COMPANY

Americas Division

March 17, 2008

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: SCOTT ALEXANDER, VICE-PRESIDENT, SALES – EASTERN REGION

SUBJECT: INTERLINE BRANDS

This is to confirm a formal Dealer Managed National Account Agreement for Hyster product between Interline Brands and Barloworld Handling – Charlotte, North Carolina who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling – Charlotte, North Carolina will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through the Barloworld Handling office in Charlotte, North Carolina. Interline Brands will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be February 1, 2011.

If you have any questions concerning this account, please contact Michael Friedman, Account Manager at (704) 587-1003, and e-mail address mfriedman@handling.barloworld.com.

Sincerely,

Scott A. Alexander, Vice-President, Sales
Eastern Region

c: Mike Thompson, Barloworld Handling
Ron Davison, Barloworld Handling
John Callahan, Hyster Company

