

NMHG, Inc. (Hyster Company)
Linda Keeling
Greenville, NC 27834

HYSTER COMPANY

Americas Division

May 15, 2006

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: GEORGE MARSHALL, VICE-PRESIDENT, SALES – EAST REGION
SUBJECT: ICS LOGISTICS

This is to confirm a formal Dealer Major Account for Hyster product between ICS Logistics and Barloworld Handling – Jacksonville, FL who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling – Jacksonville, FL will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Barloworld Handling office in Jacksonville, FL. ICS Logistics will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Jeff Angevine, Account Manager at (904) 260-6105, fax (904) 260-6598 or e-mail at jangevine@barloworld.handling.com.

Sincerely,

George Marshall

Vice-President, Sales
East Region

GM/wgw

cc: Jeff Angevine, Barloworld Handling
Todd Rose, Barloworld Handling
John Callahan, Hyster Company



ATTN: JEFF A.



Barloworld
Leading brands

MAJOR ACCOUNT PURCHASE AGREEMENT

**ICS LOGISTICS
PO BOX 41064
JACKSONVILLE, FL 32203**

AGREEMENT:

This Agreement shall be in effect its date and shall continue thereafter until either party notifies the other in writing of its intent to terminate, which notice shall state an effective date of termination that is not less than thirty days after the giving of notice. Orders shall be filed in accordance with this agreement even though delivery or other performance by either party may not occur until after the effective date of termination. Notice shall be considered given when made in writing to the address of such party indicating in this agreement.

DISCOUNT:

Maximum Major Account Discounts as directed by the below Manufactures will apply to all orders. Discounts will be applied to the list price in effect at times of order.

**Hyster Company
Freightliner
Rail King**

**Sellick Equipment
Capacity Inc.
JLG Aerial Work Platforms**

Advance Industrial Sweepers/Scrubbers

SCOPE:

The terms, conditions, and limitations of the Quotations, Offer of Sale, or other Barloworld sales order agreements between the customer and Barloworld shall apply to the particular products covered by such agreement in addition to the terms and conditions provided herein.

PURCHASES:

The discounts structure contained in this Agreement applies to orders placed with:

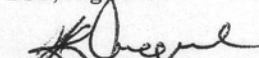
Jeff Angevine
Account Manager
Barloworld Handling, LP
6855 Phillips Industrial Blvd
Jacksonville, FL 32256
Voice :904-260-6105 /Fax: 904-260-6598
Mobile: 904-838-5064
E-Mail: jangevine@handling.barloworld.com

**AGREEMENT
NOTIFICATION:**

ICS,Logistics will notify their branches of this agreement. Barloworld Handling will advise our dealer organization of this agreement.



ICS,Logistics.



Barloworld Handling

Date 3/20/06

Date 3-20-06

Date _____

ICS LOGISTICS & ENTITIES

- 1. Industrial Cold Storage**
2625 West 5th Street
Jacksonville, FL 32254
Telephone #: (904) 786-8038

- 2. Jaxport Refrigerated Warehouse**
2701 Talleyrand Avenue
Jacksonville, FL 32206
Telephone #: (904) 486-6065

- 3. Global Warehouse**
2085 B Talleyrand Avenue
Jacksonville, FL 32206
Telephone #: (904) 355-6669)

- 4. Global Stevedoring**
2085 A Talleyrand Avenue
Jacksonville, FL 32206
Telephone #: (904) 355-6669

- 5. Mobile Refrigerated Warehouse**
1000 Alabama State Docks
Mobile, AL 36652
Telephone #: (261) 433-7399

- 6. Mobile Stevedoring**
1000 Alabama State Docks
Mobile, AL 36652
Telephone #: (251) 433-4198