



**HYSTER
COMPANY**

P.O. BOX 7006
GREENVILLE, NC 27835-7006
(252) 931-5100

Jaime McNeill
Discount Administrator
Hyster Company, Greenville, NC

01-6 03-5
02-4 04-4

April 16, 2003

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: DAVE HOEHN, VICE-PRESIDENT, SALES COUNTERBALANCED
AND WAREHOUSE PRODUCTS

SUBJECT: HANSON PIPE & PRODUCTS, INC.

This letter is to confirm a formal Dealer Major Account Agreement for Hyster product between Hanson Pipe & Products, Inc. and Stewart & Stevenson – Dallas branch, who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Stewart & Stevenson – Dallas, Texas branch will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Stewart & Stevenson office in Dallas, Texas. Hanson Pipe & Products will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Guy Sutherland or Richard Coker at (214) 631-5370.

Sincerely,

Dave Hoehn

Vice-President, Sales Counterbalanced
and Warehouse Products

DH/wgw

c: Guy Sutherland, Stewart & Stevenson
Richard Coker, Stewart & Stevenson
Rod Hornor, Hyster Company



March 11, 2003

STEWART & STEVENSON

DALLAS BRANCH
1631 CHALK HILL ROAD, 75212 • P.O. BOX 360343
DALLAS, TEXAS 75366-0343
214) 631-5370 • FAX: (214) 634-2811



Hanson Pipe & Products, Inc.
3500 Maple Avenue
Dallas, Texas 75219-0999

Reference: Dealer Major Account Administration

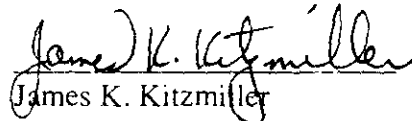
Stewart & Stevenson Dallas would like to nominate Hanson Pipe & Products, Inc. and their affiliates, as a Dealer Major Account. The listed items below will improve overall efficiency in establishing and administering dealer major account relationships between Hanson, Stewart & Stevenson, Hyster Company and any other dealers of Hyster products throughout the country.

1. Hyster Company will be informed that Hanson Pipe & Products will have dealer major account status and pricing through Stewart & Stevenson Dallas. This letter will be written notification stating that Hanson has centralized purchasing and wants to enter its orders through one administering dealer, Stewart & Stevenson, Dallas, Texas.
2. We recommend that Hanson Pipe & Products notify its plant locations of the dealer major account agreement.
3. Stewart & Stevenson will notify the servicing Hyster dealer(s) that the agreement exists.
4. As provided by the Dealer's Sales & Service Agreement, Stewart & Stevenson will communicate with the delivering/servicing dealer, prior to the sale of the product, to arrange installed items, delivery and service assistance.
5. Hanson Pipe & Products Account Manager, Guy Sutherland at 214-631-5370 or Richard Coker should be contacted for all requests.

By signing this agreement, it will serve as written notification that Hanson Pipe & Products has entered into a Dealer Major Account agreement with Stewart & Stevenson, Dallas.


Guy Sutherland
Special Accounts Manager
Stewart & Stevenson


Richard Coker
Regional Sales Manager
Material Handling
Stewart & Stevenson


James K. Kitzmiller
President/CEO
Hanson Pipe & Products, Inc.

3-11-03
Date

3/11/03
Date

3/11/03
Date



HANSON PIPE & PRODUCTS, INC.
CENTRAL REGION

Staff	Telephone number	Fax number	E-mail address	Mobile number
Dennis Dickey, President	972-266-7500	972-264-5658	Dennis.Dickey@HansonAmerica.com	214.850.7551
Jim Deen, Administrative Manager	972-266-7505	972-264-5658	Jim.Deen@HansonAmerica.com	
Tammie Jimenez, Administrative Assistant	972-266-7514	972-264-5658	Tammie.Jimenez@HansonAmerica.com	
Donald Golden, Safety & Environmental	972-260-3640	972-260-3630	Donald.Golden@HansonAmerica.com	214-502-4088

LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBER	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
CENTRAL REGION OFFICE	1003 N. MacArthur Blvd. Grand Prairie, TX 75050	P. O. Box 569470 Dallas, TX 75356-9740	Dennis Dickey	972-266-7500	972-264-5658		50	4010
Grand Prairie	1000 MacArthur Blvd. Grand Prairie TX 75050	1000 MacArthur Blvd. Grand Prairie TX 75050	Greg Minter Jack Weare	972-263-2181 972-260-3624	972-260-3604	#708	50	4110
Cedar Hill	2138 Highway 67 South Cedar Hill TX 75104	P. O. Box 847 Cedar Hill TX 75104	Joe Davis	972-299-5274	1-972-775-1831	#702	53	4760
Fort Worth	610 Riverside Drive Fort Worth TX 76111	610 Riverside Drive Fort Worth TX 76111	Alex Servantez	817-332-1375	817-870-9015	#706	53	4750
Longview	407 Cherokee Longview TX 75608	P. O. Box 5268 Longview TX 75608	Ronnie McKinney	903-759-9422	903-759-0458	#715	50	4150
Minden	Highway 80 West Minden LA 71055	P. O. Box 719 Minden LA 71055	Ronnie McKinney			#718	50	4180
Oklahoma City	6504 S. Interpace Oklahoma City OK 73135	6504 S. Interpace Oklahoma City OK 73135	David Hamilton	405-677-8811	405-677-6106	#720	50	4190
Manufacturing & Engineering	1000 MacArthur Blvd. Grand Prairie TX 75050	1000 MacArthur Blvd. Grand Prairie TX 75050	Mike Dixon	972-260-3635	972-260-3630	#6001	50	4260
Grand Prairie Precast	1000 MacArthur Blvd. Grand Prairie TX 75050	1000 MacArthur Blvd. Grand Prairie TX 75050	Greg Minter Fred Follow	972-260-3652	972-260-3653	#708	50	4810
Grand Prairie Pressure Pipe	1004 N. MacArthur Blvd. Grand Prairie TX 75050	P O Box 569470 Dallas TX 75356-9470	Charlie McAuley Bill Sluder Rick Poe	972-262-3600 972-266-7562	972-264-6236 972-264-6236	#744	61 61	4820 4980
Lubbock Pressure Pipe	1624 Marshall Street Lubbock TX 79415	P O Box 5667 Lubbock TX 79408-5667	Okie Patton	806-765-6721	806-765-5303	#742	61	4880
Victoria Pressure Pipe	Hwy 59 South, Aloe Field Victoria TX 77902	P O Box 1117 Victoria TX 77902	Jim Robison	361-573-3112	361-573-1018	#743	61	4850

CENTRAL REGION

HANSON PIPE & PRODUCTS, INC.
SOUTHWEST REGION

SOUTHWEST REGION

Staff	Telephone number	Fax number	E-mail address					
Tom Wheelan, President	713.466.6324 x123	713.466.8110	Tom.Wheelan@HansonAmerica.com					
Bill Dickerman - Administrative Manager	713.466.6324 x130	713.466.8110	Bill.Dickerman@HansonAmerica.com					
Jane Premer - Administrative Assistant	713.466.6324 x125	713.466.8110	Jane.Premer@HansonAmerica.com					
Russell Ellis - Safety Manager	713.466.6324 x158	713.466.3503	Russell.Ellis@HansonAmerica.com					
Bob Folser - Regional Engineer	713.466.6324 x151	713.466.3503	Bob.Folser@HansonAmerica.com					
Hector Izaguirre, P.E.								
Mike Haddy - Form Equipment	713.695.3658 x15	713.695.6801						
		281-732-6250						
LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBER	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
REGION OFFICE								
Houston Jersey Village	11201 F.M. 529 Houston TX 77041	P.O. Box 40444 Houston TX 77240	Ken Morrison Mike Cline	713-466-6306	713-466-3503	#712	50	4130
San Antonio	402 North W. W. White Road San Antonio TX 78219	P. O Box 200045 San Antonio TX 78220	Sean Seelbach	210-661-2351	210-661-4061	#730	50	4140
San Antonio Precast							50	4840
Austin	801 Alrport Blvd. Austin TX 78702	P. O. Box 6010 Austin TX 78762	Olaf Schmidt	512-385-3950	512-385-1725	#701	50	4170
Houston Helmers	6800 Helmers Street Houston TX 77022	P. O Box 16010 Houston TX 77222	Antonio Enriquez	713-695-3655	713-695-6801	#711	53	4860
Houston Precast	11201 Spencer Road Houston TX 77040	P O Box 40550 Houston TX 77240-0550	Ines Campos, Plant Superintendent	713-695-3655	713-695-6801	#711	50	4830
Robstown	1610 Highway 77 Robstown TX 78380	P. O. Box 671 Robstown TX 78380	Raul Flores, Production Foreman	361-767-1060	361-767-1100	#725	53	4870
Phoenix - 27th Avenue	3450 N. 27th Avenue Phoenix AZ 85017	3450 N. 27th Avenue Phoenix AZ 85017	Steve Clayton Gregg Moriarty	602-258-7514	602-256-7105	#723	51	4650
Phoenix - 39th Avenue	2215 S. 39th Avenue Phoenix AZ 85009	2215 S. 39th Avenue Phoenix AZ 85009	Chris Ortiz	602-278-9129	602-278-9175	#722	51	4680
Tucson	7690 E. Valencia Tucson AZ 85747	7690 E. Valencia Tucson AZ 85747	Ray Aldava	520-574-4320	520-574-4419	#745	51	4660
Florin Road	7020 Tokay Avenue Sacramento CA 95828	7020 Tokay Avenue Sacramento CA 95828	Drew Black Shaun Slotterback	916-381-3910 800-381-3277	916-381-6953	#727	55	4440
Jackson Road	9351 Jackson Road Sacramento CA 95826	9351 Jackson Road Sacramento CA 95826	Lawrence ("Larry") Porter	916-363-9456	916-363-1375	#728	55	4450
Shafter	30781 San Diego Street Shafter CA 93263	P. O. Box 1416 Shafter CA 93263	Lawrence ("Larry") Porter	661-746-3527	661-746-1901	#731	55	4460

SOUTHWEST REGION

HANSON PIPE & PRODUCTS, INC.
NORTH CENTRAL REGION

Region Staff	Telephone number	Fax number	E-mail address	Mobile number
Gregg Corrow, President	P 952-891-8853	F 952-891-8890	Gregg.Corrow@HansonAmerica.com	612-308-9308
Doris Ferrari, Administrative Assistant	P 952-891-8864	F 952-891-8890	Doris.Ferrari@HansonAmerica.com	
Don Petras, Administrative Manager	P 952-891-8867	F 952-891-8890	Don.Petras@HansonAmerica.com	612-889-8385
Mark Suel, Safety & Environmental Dir.	P 952-432-891-8862	F 952-891-8890	Mark.Suel@HansonAmerica.com	612-812-6509
Tom McGregor, Production Support Mgr.	P 952-891-8963 or 763-493-6268	F 952-891-8890	Tom.Mcgregor@HansonAmerica.com	612-802-2124
Teddy Renkiewicz, Standards Technician	952-891-8870	F 952-891-8890	Teddy.Renkiewicz@HansonAmerica.com	

LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBERS	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
Hanson Spancrete Midwest	10655 County Road 81 Maple Grove, MN 55369	P. O. Box 1360 Maple Grove, MN 55311	Rick Nash, VP/GM Matt Westgaard, Sales & Marketing Mgr. Mike Lewis, Plant Manager	763-425-5555 or 800-456-8528 763-493-2874 Cell: 612-805-4244 763-493-6213 Cell: 612-889-6794 763-493-6253 Cell: 612-802-2623	763-425-1277 763-425-1277 763-425-1277 763-493-6265	#740	60	4240
Apple Valley (REGION OFFICE)	6055 150th Street West Apple Valley, MN 55124-0599	P. O. Box 240599 Apple Valley, MN 55124-0599	Pat Kelly, MN Production Manager Tom Harris, MN Sales Manager	952-432-6050 or 800-362-3524 952-891-8833 Cell: 612-801-7040 952-891-8837 Cell: 612-865-4030	952-432-6234 952-432-6234 952-432-6234	#722	58	4770
Sioux Falls	1601 East 39th Street North Sioux Falls, SD 57101-0508	1601 East 39th Street North Sioux Falls, SD 57101-0508	Scott Hofer, SD General Manager John Tuttle, Plant Manager	605-335-7807 or 800-644-7807 605-335-7807 Cell: 605-366-1288 605-335-7807 Cell: 605-366-0420	605-335-1367 605-335-1367 605-335-1367	#737	58	4780
Portland	755 NE Columbia Blvd. Portland, OR 97211	P. O. Box 11305 Portland, OR 97211	Eric Wheeler, Area Manager Ron Sparks, Area Sales Manager Bob Bayman, Plant Manager	503-285-8391 or 800-509-7473 503-978-3739 Cell: 503-539-5387 503-240-3532 Cell: 503-703-7953 503-978-3730 Cell: 503-784-6343	503-286-0603 503-240-3591 503-286-0603 503-735-4731		74	6310
Tualatin	19585 S.W. 118th Avenue Tualatin, OR 97062	P O Box 363 Tualatin, OR 97062	Larry Miller, Plant Manager	503-692-3885 or 800-648-6609 503-932-3113	503-692-3173		74	6340
Salem	4930 Dallas Hwy NW Salem, OR 97304	P. O. Box 5249 Salem, OR 97304	Closed	503-585-7350	503-362-8526		74	6320
Tacoma	4601 South Orchard Street Tacoma, WA 98466	4601 South Orchard Street Tacoma, WA 98466	Ed Weller, Production Supervisor	253-475-8888 or 800-922-5338 253-471-4728 Cell: 253-906-1261	253-471-4739 253-471-4739		74	6330
Everett	6300 Glenwood Avenue Everett, WA 98203	P O Box 2037 Everett, WA 98203	Closed	425-355-2111	425-348-6910		74	6360

NORTH CENTRAL REGION

HANSON PIPE & PRODUCTS, INC.
NORTHEAST REGION

Staff	Phone and fax numbers	E-mail address	Mobile number
Bob Christensen, President	P 614.445.3830 x222 F 614.443.2782	bchristensen@aol.com bchristensen@hansonpipe.ca	336.210.1994
Sue Tanenbaum, GM Ohio	P 614.445.3830 x221	stanenbaumoh@aol.com	416.562.3980
Don Lepley, Regional Engineer Ohio	P 330.467.7890 F 330.468.2558	dmlpipe@worldnet.att.net	216.225.1241
Rob Van Deemter, Safety & Environmental	P 888.888.3222 F 519-621-8233	rvandemter@hansonpipe.ca	519.249.6796

LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBER	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
Columbus (REGION OFFICE)	1500 Haul Road Columbus OH 43207	1500 Haul Road Columbus OH 43207	Terry Feder: Plant Manager Rob Locker: Sales Manager Ohio	614-445-3830	614-443-2782	#738	59	4790
Dayton	7900 New Carlisle Pike Trail Dayton OH 45424	7900 New Carlisle Pike Trail Dayton OH 45424	Tim Hess: Plant Manager Dick Schweikert: Sales	937-878-8666	937-878-9293	#739	59	4800
Macedonia	7925 Empire Parkway Macedonia, Ohio 44056	7925 Empire Parkway Macedonia, Ohio 44056	Geoff Richardson: Plant Manager Chuck Loparo: Sales Mike Katona: Sales	330-467-7890	330-468-2258	#749	66	5290
Cincinnati	2930 E. Crescentville Road West Chester OH 45069	P. O. Box 62032 Cincinnati OH 45262-0032	Tim Hess: Plant Manager Dan Jones: Sales	513-771-8830	513-771-0579	#754	68	5340
Milan - closed	8637 E. State Road 48 Milan, IN 47031	8637 E. State Road 48 Milan, IN 47031	Sue Tanenbaum	614.445.3830	614.443.2782		69	5350
Cambridge	R. R. #2 Cambridge, Ontario N1R 5S3 CANADA	R. R. #2 Cambridge, Ontario N1R 5S3 CANADA	Edwin Kilg: Operations Manager Nick Viniski: Plant Superintendent Leo Steffler: VP Sales	519.622.7574 888.888.3222	519.621.8233	#716	76	6410
Ottawa	3374 Rideau Road Gloucester, Ontario K1G 3N4 CANADA	3374 Rideau Road Gloucester, Ontario K1G 3N4 CANADA	Serge Poirier, Plant Superintendent	613.822.0160 800.833.7540	613.822.1409	#783	76	6420
Windsor	2415 Division Road Windsor, Ontario N8W 2A3 CANADA	2415 Division Road Windsor, Ontario N8W 2A3 CANADA	Mike Markey, Plant Superintendent	519.966.0510 888.880-8006	519.966.5675	#787	76	6430
Whitby (Concrete Pipe and PVC)	1818 Hopkins Street South Whitby, Ontario L1N 7G8 CANADA	1818 Hopkins Street South Whitby, Ontario L1N 7G8 CANADA	Trevor Cox: Plant Superintendent Pete Abis: PVC Plant Manager	905.668.9441 800-265-1354	905-668-0046	#747	62	5210
SUPERIOR WIRE	2150-B South Route 45/52 Kankakee IL 60901	2150-B South Route 45/52 Kankakee IL 60901	Debbie Jasper debrajasper@aol.com toll-free 1.877.935.9473	815-935-9797	815.935.9740	#714	65	5270

NORTHEAST REGION

HANSON PIPE & PRODUCTS, INC.
EASTERN REGION

Staff	Telephone number	Fax number	E-mail address	Mobile #
Pat Morrison, President	804-230-2437	804-232-1213	Pat.Morrison@HansonAmerica.com	804-334-3170
Mark McNeill, Administrative Manager	804-230-2402	804-232-1213	Mark.McNeill@HansonAmerica.com	804-230-2402
Becky Day, Administrative Assistant	804-230-2405	804-232-1213	Becky.Day@HansonAmerica.com	
Frank Cone, Safety & Environmental	804-230-8690	804-232-1213	Frank.Cone@HansonAmerica.com	804-334-3172
John Blankenship, Pipe Operations Mgr.	804-230-2435	804-232-1213	John.Blankenship@HansonAmerica.com	804-399-5338

LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBER	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
Jessup	7970 Waterloo Road Jessup MD 20794	P. O. Box 71 Jessup MD 20794	Todd Epperly John Kotula	410-799-2600	410-799-0436	#704	53	4330
Dorsey Run Road	7970 Waterloo Road Jessup MD 20794	P. O. Box 71 Jessup MD 20794	Todd Epperly Willie Peterson	410-799-2600	410-799-0436	#704	53	4340
Roanoke	2725 Roanoke Avenue SW Roanoke VA 24015	2725 Roanoke Avenue SW Roanoke VA 24015	Larry Mueller	1-888-486-9499 540-342-6725	540-345-8416	#724	53	4370
Salem #1	2000 Salem Industrial Drive Salem VA 24153	2000 Salem Industrial Drive Salem VA 24153	Bobby Law Charles Moore	1-888-343-1168 540-387-0271	540-387-0954	#729	53	4380
Salem #2	2176 Salem Industrial Drive Salem VA 24153	2000 Salem Industrial Drive Salem VA 24153	Bobby Law Glenn Tuck	540-387-0271	540-387-0954	#729	53	4390
Lynchburg - CLOSED 10/23/97	Fairview Avenue Extension Lynchburg VA 24505	2725 Roanoke Avenue SW Roanoke VA 24015	Larry Mueller	1-888-486-9499	540-345-8416	#716	53	4360
Shenandoah - CLOSED	3131 Baker Street Roanoke VA 24017	2725 Roanoke Avenue SW Roanoke VA 24015	Larry Mueller	1-888-486-9499	540-345-8416	#732	53	4480
Richmond (REGION OFFICE)	2900 Terminal Avenue Richmond VA 23234-1632	2900 Terminal Avenue Richmond VA 23234-1632	Jim Risner	1-800-309-1202 804-233-5471	804-232-1213	#733	53	4530
Hanover Pipe	12063 Washington Hwy. Ashland VA 23005	P. O. Box 110 Ashland VA 23005	Jeff Tennyson	1-800-276-3181 804-798-9189	804-798-3001	#710	53	4540
Chesapeake	3801 Cook Blvd. Chesapeake VA 23323	3801 Cook Blvd. Chesapeake VA 23323	John Brabble	757-485-5228	757-487-2992	#703	53	4550
Manassas	7816 Bethlehem Road Manassas VA 20109	7816 Bethlehem Road Manassas VA 20109	Jeff Leonard	703-361-4193	703-361-8638	#717	54	4350
Hanson Pipe & Products Pottstown, Inc. (Precast)	Building 1A, Keim Street Pottstown, PA 19464	P. O. Box 955 Pottstown, PA 19464	Bob Rex Tim Poppenberg, Project Manager	1-800-970-2216 610-970-2216	610-970-9412		67	5320
Hanover Block	11115 Johnson Road Ashland VA 23005	11115 Johnson Road Ashland VA 23005	Dick Covington Terry Leiler	1-800-699-9141 804-798-9141	804-752-2091	#709	53	4570
Northside Block - CLOSED 12/31/99	1207 School Street Richmond VA 23220	1207 School Street Richmond VA 23220	Dick Covington	804-643-9166	804-343-7554	#719	53	4580
Petersburg Block	3601 Puddledock Road Prince George VA 23875	3601 Puddledock Road Prince George VA 23875	Dick Covington Alexander ("Junie") McCadden	804-733-7831 800-594-7167	804-861-0258	#721	53	4590

EASTER REGION

HANSON PIPE & PRODUCTS, INC.
SOUTHEAST REGION

Staff	Telephone number	Fax number	E-mail address	Mobile #
Joan Blecha, President	904-284-3213	904-284-3857	Joan.Blecha@HansonAmerica.com	
Charles Laughlin, Administrative Manager			Charles.Laughlin@HansonAmerica.com	
Ron Craig, Pipe General Manager			Ron.Craig@HansonAmerica.com	941-416-1734
Pete Taylor, Operations Manager				
Greg Daugherty, Safety & Environmental			Greg.Daugherty@HansonAmerica.com	
Angel de Jesus, P.E.				

LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBER	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
Region Office	Green Cove Springs, FL 32043-8137	Green Cove Springs, FL 32043	Joan Blecha	904-284-3213 800-432-0030	904-284-3857	#753		
STRUCTURES OPERATIONS								
Green Cove Springs, Florida	4190 U.S. Highway 17 S Green Cove Springs, FL 32043-8137	P. O. Box 368 Green Cove Springs, FL 32043	Todd Patrick, Plant Manager Janet Lewis, Office Manager	904-284-3213 800-432-0030	904-284-3857	#753	72	6110
Deland, Florida	840 West Avenue Deland, FL 32720	P. O. Box 369 Deland, FL 32721	Larry Taylor, Manager Paul Dachoff, Sales Manager Rebecca Holliday, Office Manager	386-734-6228 800-342-7099	386-738-7018	#756	72	6120
Gibsonton, Florida	12781 US Hwy. 41 South Gibsonton FL 33534	12781 US Hwy. 41 South Gibsonton FL 33534	Jimmy Parker, Plant Manager Mark Biro, Office Manager	813.741.1744 800-635-4285	813.741.1676	#732	72	6130
Palmetto, Florida - Closed December 2001 Rolled to Gibsonton effective Dec. 3, 2001	580 10th Street East Palmetto, FL 34221	580 10th Street East Palmetto, FL 34221						
Tampa, Florida 105 North Faulkenburg Road, Suite C Rolled to Gibsonton effective Dec. 3, 2001	Tampa, FL 33619	P. O. Box 250 Mango, FL 33550-0250	Mill Harris, Sales Manager Daniel Pagan, Office Manager	813-684-8111	813-654-9277		72	6107
Summerville, South Carolina	1094 Old Dairy Road Summerville, SC 29483	P. O. Box 788 Summerville, SC 29484-0788	Chris Curtis, Plant Manager Donna Walton, Office Manager	843-821-3220 800-852-9429	843-821-8658	#759	73	6150
Savannah, Georgia	2820 Tremont Road Savannah, GA 31405	2820 Tremont Road Savannah, GA 31405	Stephen Colton, Sales Manager Tom Weinberger, Office Manager	912-232-4179 800-768-0220	912-232-0339	#760	72	6109
PIPE OPERATIONS								
Venice, Florida	99 West Center Road Venice, FL 34292	P. O. Box 2048 Venice, FL 34284-0248	Bill Kallagher, Plant Manager Cathy Blackburn, Office Manager	941-493-9709 800-289-5272	941-493-0077	#761	71	6010
Kissimmee, Florida	1150 Joelson Road Kissimmee, FL 34741	P. O. Box 450308 Kissimmee, FL 34745	Bob Diard, Plant Manager Janet White, Office Manager	407-846-4231	407-846-6121	#762	71	6020
ConSpan Soundwall							71	6060 71 6070
Bradenton, Florida	6015 21st Street East Bradenton, FL 34203	6015 21st Street East Bradenton, FL 34203	Danny Woelfner, Plant Manager Mike Murphy, Office Manager	941-758-0854	941-755-3162	#763	71	6030
Green Cove Springs, Florida	4210 Highway 17 South Green Cove Springs, FL 32043	4210 Highway 17 South Green Cove Springs, FL 32043	Derek Secrist, Plant Manager Colleen Smith, Office Manager	904-529-8228	904-529-9468	#752	71	6040
Gretna, Florida (Tallahassee)	55 Ditches Hayes - Clary Ave. Gretna FL 32332	55 Ditches Hayes - Clary Ave. Gretna FL 32332	Terry Hightower, Plant Manager Skip McElhenny, Sales Manager Jennifer Burch	850.627.3290	850.627.3299	#767	71	6050

SOUTHEAST REGION

HANSON PIPE & PRODUCTS SOUTH, INC.
SOUTH CENTRAL REGION

website: www.choctaw.com

Staff	Telephone number	Fax number	E-mail address	Mobile number
Bill Quinlen	901.346.1400 x115	901.346.1376	Bill.Quinlen@HansonAmerica.com	
Elaine Covin, Admin. Manager			Elaine.Covin@HansonAmerica.com	
Becky Walker, Admin. Assistant			Becky.Walker@HansonAmerica.com	

LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBER	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
REGION OFFICE	1975 Nonconah Blvd. Memphis TN 38132	P. O. Box 2057 Memphis TN 38101-2057	Bill Quinlen	901.346.1400 800-238.5294	901.346.1376	#789	22	5400
	Mobile 991 North Schillinger Road Mobile AL 36608	P. O. Box 8507 Mobile AL 36689-8507	James Sparrow, Plant Manager	251.633.4100	251.633.7373	#780	22	5410
Montgomery	3750 Western Bypass Montgomery AL 36108	P. O. Box 1766 Montgomery AL 36102	Jeff Pollard, AL Rgn Mgr Lew Baxter, Plant Manager Tommy Friday, Sales Engineer	334.281.0820	334.281.0831	#781	22	5420
Birmingham	#35-34th Street Ensley Birmingham AL 35218	P. O. Drawer D Birmingham AL 35218	Michael Barrett, Plant Manager William Pruden, Office Manager	800.325.0579 205.787.4636	205.785.6458	#757	22	5430
Fort Smith	3723 Spradling Avenue Fort Smith AR 72902	3723 Spradling Avenue Fort Smith AR 72902	Earl Steward	479.782.9159 800.647.7026	479.782.6270	#772	22	5610
Little Rock	1300 Bond Street Little Rock AR 72202	P. O. Box 95036 Little Rock AR 72295	Woodrow Rigdon, AR Sales Manager Peter Pilkington, Plant Manager	501.376.3581 800.482.6548	501.376.3585	#778	22	5620
Poyen	304 Choctaw Road Poyen AR 72128	P. O. Box 190 Poyen AR 72128	Michael Earnest, Plant Supervisor	501.332.3601	501.332.8644	#784	22	5630
West Memphis	501 East Jefferson Street West Memphis AR 72301	P. O. Box 898 West Memphis AR 72303	Grady Williford, Plant Manager Billy Wallin, Sales	870.735.5514 800.238.5299	870.735.0331	#786	22	5640
Memphis Precast Plant	2377 Holston Road Como MS 38619	2377 Holston Road Como MS 38619		662.526.0368		#779	22	5450
Kentucky Sales	P. O. Box 308 Dyer TN 38330	P. O. Box 308 Dyer TN 38330	Richard Edwards mobile #	901.692.2463 270.331.2511	901.694.0877	#777		
Jackson Northside	2840 West Northside Drive Jackson MS 39213-4654	2840 West Northside Drive Jackson MS 39213-4654	Joe Mapp and Bill Polk, Sales Edward Polk, Production Manager	601.982.1100 Sales fax: 601.366.0655	601.681.2661	#776	22	5460
Jackson I-55 South	6699 Interstate 55 South Jackson MS 39272	6699 Interstate 55 South Jackson MS 39272	Alton Nicholson, Plant Manager	601.372.9710 601.371.3796	601.373.8948	#775	22	5470
Columbus, MS	481 Yorkville Park Square Columbus MS 39702	P O Box 2152 Columbus MS 39704-2152	Jimmy Harrell, Plant Manager	662.328.1791 662.328.1804	662.328.0109	#768	22	5480

HANSON PIPE & PRODUCTS SOUTH, INC.
SOUTH CENTRAL REGION

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Bill Quinlen Elaine Covin, Admin. Manager Becky Walker, Admin. Assistant	901.346.1400 x115	901.346.1376	Bill.Quinlen@HansonAmerica.com Elaine.Covin@HansonAmerica.com Becky.Walker@HansonAmerica.com	

LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBER	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
Gulfport	3000 Faulkner Avenue Gulfport MS 39501	P O Box 2217 Gulfport MS 39505-2217	Barry Hatten, Plant Manager	228.863.2000	228.864.7288	#773	22	5540
Hattiesburg Precast	6934 Highway 49 North Hattiesburg MS 39402	P O Box 16987 Hattiesburg MS 39404-6987	Robert Burgess, Pipe Plant Manager Charles Brown, Sales	601.268.2081 800.222.1611	601.264.7123 601.261.9026	#774	22	5490
Hattiesburg Bridge	6934 Highway 49 North Hattiesburg MS 39402	P O Box 16987 Hattiesburg MS 39404-6987	Robert Burgess, Pipe Plant Manager Charles Brown, Sales	601.268.2081 800.222.1611	601.264.7123 601.261.9026	#774	22	5510
Como Plant	2289 Holston Road Como MS 38619	P. O. Box 454 Como MS 38619	Jimmy Glover, Plant Manager Larry Morrow, Production Supervisor	662.526.5134 800.809.2205	662.526.5113	#769	22	5520
Como Trucking	2289 Holston Road Como MS 38619	P. O. Box 456 Como MS 38619	Jimmy Glover, Trucking Manager	662.526.5509 800.554.9177	662.526.6078	#770	22	5530
New Orleans Cement Products Co.	13201 Old Gentilly Road New Orleans LA 70129	P O Box 50520 New Orleans LA 70150	Chris Riendeau, Plant Superintendent Dennis St. Romain, Sales Manager	504.254.1596 877.754.7379	504.254.3164	#782	22	5560
St. Martinville	520 W. Port Street St. Martinville LA 70582	520 W. Port Street St. Martinville LA 70582	Carl Hardy, Plant Manager Bennie Corbello, Sales	337.394.3724 877.394.3725	337.394.8516 337.394.1093	#785	22	5580
LaPlace (Brooks Products)	211 McReine Road LaPlace, LA 70068	P. O. Box 696 LaPlace, LA 70069	Francis Klibert, Office Manager	985.652.5806 800.733.5806	985.652.3609	#788	22	5570

HANSON SPANCRETE PACIFIC, INC.

Ed Wopschall, Vice President/General Manager
Andi Ganis, Administrative Manager
Floyd Behrendt, Office Manager

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LOCATION NAME	PHYSICAL ADDRESS	MAILING ADDRESS	CONTACT NAME	TELEPHONE NUMBER	FAX NUMBER	SPEED DIAL #	Co. #	PLANT #
Irwindale	13131 Los Angeles Street Irwindale, CA 91706	13131 Los Angeles Street Irwindale, CA 91706	Dwight Edwards/Wayne Edwards dwight email: production@hansonspancrete.com	626-962-8751 Dwight x255	626-962-8752	#748	63	5230
Chula Vista	389 F Hollister San Diego, CA 92154	389 F Hollister San Diego, CA 92154	Ken Jarman	619-423-9030	619-423-2390	#	63	5240

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