



HYSTER COMPANY

Americas Division

September 26, 2007

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: STUART JACOVER, VICE-PRESIDENT SALES – CENTRAL REGION
SUBJECT: GREIF, INC.

This is to confirm a formal Dealer Managed National Account Agreement for Hyster product between Greif, Inc. and MH Equipment – Columbus, Ohio, who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

MH Equipment – Columbus, Ohio will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the MH Equipment office in Columbus, Ohio. Greif, Inc. will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be August 22, 2010.

If you have any questions concerning this account, please contact Fred Silvey, General Sales Manager at (513) 681-2200 and fax # (513) 853-8458.

Sincerely,

Stuart Jacover, Vice-President Sales
Central Region

c: Fred Silvey, MH Equipment
Gary Turski, Hyster Company



Dealer Managed National Account Purchase Agreement **(DMNA)**

AGREEMENT: MH Equipment Company, is pleased to present this Letter of Agreement in establishing a DMNA between Greif, Inc. ("Greif") and MH Equipment Company, Columbus, Ohio for the sole purpose to administer and coordinate the partnership in providing Hyster products as one of the preferred sources of supply of lift trucks to Greif's North America locations.

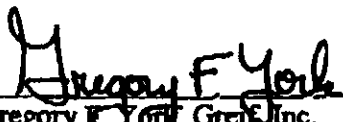
- Hyster Company will provide DMNA pricing discounts to MH Equipment Company, which will be applied to the list price in effect at time of order in order to provide a "best price" acquisition policy based on historic and projected total spend.
- Hyster products for all Greif locations will be ordered through Greif's Delaware, Ohio corporate offices from MH Equipment Company.

MH Equipment Company Responsibilities:

- Hyster Company's Dealer network is regarded as the premier network in the industry, and MH Equipment Company as one of the strongest individual Dealerships within the network. MH Equipment Company will coordinate with each servicing Hyster Dealer that participates in the sale of the equipment through the Dealer cooperative agreement, ensuring that all Greif facilities receive a consistent level of service and support.
- To assist in specification, facilitate quotations, coordinate logistics, and assist in securing production availability slots and with the delivery of Hyster equipment to all Greif locations.

Greif Responsibilities:

- To supply MH Equipment Company with Material Handling equipment requests for its North America locations.
- Advise and inform all Greif-NA locations of this Dealer Managed National Account Purchase Agreement and the terms.
- Supply a complete listing of all facilities with location and management contact information to be distributed to the Hyster Dealer Network.



Gregory F. York, Greif, Inc.

8-22-2007
Date



MH Equipment Company

8-22-07
Date

GREIF NORTH AMERICA LOCATION DIRECTORY

LOCATION NAME	Region	Business Unit	Manufacturing Unit	MAILING ADDRESS	PHONE	FAX	PLANT MANAGER	E-MAIL ADDRESS
Lloydminster (IPS-Fibre/Plastic/Steel Drums)	Southwest/West	IPS	All Drums	5408 62nd Avenue Lloydminster, ALB T9V 1P6 PO Box 191 Lloydminster, ALB S9V 0Y1	780-876-4421	780-875-8910	Todd Shoup	todd.shoup@greif.com
American Flange	Midwest	Closures	Closures	290 E. Fullerton Ave., Carol Stream, IL 60188-1828	630-280-8630		Kees Van De Klippe	kees.vandeklippe@vri-sure.com
Atlanta (PPS-CorrChoice)	East	PPS	CorrChoice	2370 Sullivan College Park, GA, 30337	404-785-8948	404-785-1730	John Cahill	John.Cahill@chefflagepkg.com
Charlotte (PPS-CorrChoice)	East	PPS	CorrChoice	2200 Mulberry Road Concord, NC, 28025	704-455-3000	704-455-0430	Todd Ross	Todd.Ross@epocor.com
Cincinnati (PPS-CorrChoice)	Midwest	PPS	CorrChoice	7741 School Road Cincinnati, OH, 45249	513-630-6789	513-630-6990	Jack McLaughlin	Jack.McLaughlin@combocon.com
Louisville (PPS-CorrChoice)	Midwest	PPS	CorrChoice	8800 Cass Run Road Louisville, KY, 40258	502-835-1030	502-835-0711	Phil Wenger	Phil.Wenger@indl.com
Mason (PPS-CorrChoice)	Midwest	PPS	CorrChoice	700 Eden Road Mason, MI, 48854	517-876-8700	517-876-7656	John Klein	John.Klein@mpcomson.com
Mason (PPS-CorrChoice)	Midwest	PPS	CorrChoice	777 3rd Street Mason, OH, 44848	330-833-2284	330-833-0169	Rick Hazen	Rick.Hazen@ohio Packaging.com
Decatur (PPS-Corrugated Containers)	Midwest	PPS	Corrugated Containers	7573 N. Route 48, Box 248 Oreana, IL 62554-0248	217-468-2399	217-468-2264	David Eoonle	David.Eoonle@Greif.com
Ferdinand (PPS-Corrugated Containers)	Midwest	PPS	Corrugated Containers	236 Scenic Industrial Drive Ferdinand, IN 47532	812-367-1755	812-367-1768	Bob Combs	bob.combs@greif.com
Huntington (PPS-Corrugated Containers)	East	PPS	Corrugated Containers	408 Buffington Street PO Box 3088 Huntington, WV 25702	304-525-0342	304-525-0450	Bob Dozer	Robert.Dozer@Greif.com
Louisville (PPS-Corrugated Containers)	Midwest	PPS	Corrugated Containers	5151 Interchange Way Louisville, KY 40229	502-966-8105	502-964-8885	Max Marley	Max.Marley@Greif.com
Rossville (PPS-Corrugated Containers)	Midwest	PPS	Corrugated Containers	20101 Cornille Drive Rossville, NJ 08065-1785	810-415-0000	810-415-0005	Jeff White	jeff.white@greif.com
Toledo - Great Lakes Corrugated (PPS-Corrugated Containers)	Midwest	PPS	Corrugated Containers	1400 Matzinger Road Toledo, OH 43612 PO Box 740 Toledo, OH 43667	419-728-3491	419-728-2703	George Petzelt	george.petzelt@greif.com
Washington (PPS-Corrugated Containers)	East	PPS	Corrugated Containers	5 Grable Road Washington, PA 15391	724-222-8300	724-222-0210	Geoff Landry	Geoff.Landry@Greif.com
Delta - Bayonne, NJ (Delta Atlantic)	East	Delta	Delta	250 E. 22nd Street, Bayonne, NJ 07002	201-437-1321	201-437-0914	John Rossi, GM	john.rossi@deltapetrochem.com
Delta - Brampton, Ontario (Vulcan Industries, LTD)	East	Delta	Delta	35 Regan Road, Brampton, Ontario, Canada L7A1B2	905-846-2200	905-846-2249	Steve Folas	steve.folas@vulcan.com
Delta - Cicero, IL (Olympic Oil, LTD)	Midwest	Delta	Delta	5000 West 41st Street, Cicero, IL 03804	708-878-7990	708-584-9403	Peter King, GM	peter.king@deltapetrochem.com
Delta - Deer Park, TX (Delta Chemical Services, Inc.)	Southwest/West	Delta	Delta	334 Tidal Road, Deer Park, TX 77636	281-478-7288	281-467-9842	Steve Mote, GM	steve.mote@deltapetrochem.com
Delta - Henderson, CO (Delta Rocky Mountain Petroleum)	Southwest/West	Delta	Delta	9155 Boston Street, Henderson, CO 80640	303-288-4483	303-288-4483	John Rossi, GM	john.rossi@deltapetrochem.com
Delta - St Rose, LA (Delta Petroleum Company, Inc.)	Southwest/West	Delta	Delta	10352 River Road, St Rose, LA 70087	504-467-1389	504-467-1386	Tom Newman, GM	tom.newman@deltapetrochem.com
St Gabriel, LA	Southwest/West	IPS	Delta	3910 Highway 30, St Gabriel, LA 70776	504-904-2122	cell: 504-442-2249	Lyle Forel, Director	Lyle.Forel@deltapetrochem.com
Hazleton (PPS-Distribution Center)	East	PPS	Distribution Center	11 Maplewood Drive Humboldt Industrial Park Hazleton, PA 18201	570-384-5026	570-384-5027	Robert Hunter	Robert.Hunter@Greif.com
Midland (IPS-Distribution)	Midwest	IPS	Distribution Center	2710 Schutte Road Midland, MI 48642	989-631-5400	989-631-4895	Don Bailey	Don.Bailey@Greif.com
Ontario (IPS-Distribution Center)	Southwest/West	IPS	Distribution Center	1505 Dupont Avenue Suite D Ontario, CA 91761	909-380-3148	909-380-3158	Dan Whitney	Danels.Whitney@Greif.com
Posen (PPS-Distribution Center)	Midwest	PPS	Distribution Center	2218 W. 138th Street Blue Island, IL 60406	708-371-9050	708-371-9993	Robert Hunter	Robert.Hunter@Greif.com
Vancouver (PPS-Distribution Center)	Southwest/West	PPS	Distribution Center	701 W. Scott Woodland, WA 98674	360-225-8996	360-225-9864	Mike Lash	Mike.Lash@Greif.com

GREIF NORTH AMERICA LOCATION DIRECTORY

Location	Address	City	State	Zip	Phone	Fax	Person	E-Mail
Sheldon Road Houston, TX	10321 Sheldon Road, Houston, TX 77044	Houston, TX	TX	77044	281-480-4108		Steve Wade, GM	steve.wade@gsaef-north.com
Charlotte (PPS-Fibre Drums)	920 Westinghouse Blvd., PO Box 7038, Charlotte, NC 28273	Charlotte, NC	NC	28273	704-538-3805	704-538-3245	Kenneth Reisman	kenneth.reisman@gsaef.com
Greene (PPS-Fibre Drums)	1208 Radloff Road, PO Box 189, Cheula, AL 36326	Cheula, AL	AL	36326	251-676-8879	251-678-9046	Richard Lachet	richard.lachet@gsaef.com
Caladen (PPS-Fibre Drums)	3201 Lonest Virginia Avenue, Caladen, VA 22610	Caladen, VA	VA	22610	304-743-9046	304-743-6115	Bob Hendrick	bob.hendrick@gsaef.com
Englewood (PPS-Fibre Drums)	45 Presbiter Way, Englewood, NJ 07728	Englewood, NJ	NJ	07728	908-446-5300	908-448-7106	Geoff Edson	geoff.edson@gsaef.com
Friedland (PPS-Fibre Drums)	346 Laneside Avenue, Stony Creek, ONT L8E 2A8	Stony Creek, ONT	ONT	L8E 2A8	905-694-8665	905-694-3234	Rod Elliot	rod.elliott@gsaef.com
St. Violett (Hollon City) (PPS-Fibre Drums)	3520 N. Beach Street, Hollon City, TX 78137	Hollon City, TX	TX	78137	817-424-6333	817-431-1322	Mendon Kling	mendon.kling@gsaef.com
Houston (PPS-Fibre Drums)	6610 Westside Road, Houston, TX 77029	Houston, TX	TX	77029	713-678-8241	713-671-2228	Kath Sidars	randall.sidars@gsaef.com
Kansas City (PPS-Fibre Drums)	3341 N. Seventh Street, Topeka, Kansas City, MO 66115-1107	Topeka, MO	MO	66115-1107	813-371-0828	813-371-0834	Steve Holland	steve.holland@gsaef.com
La Palma (PPS-Fibre Drums)	6701 Fresco Drive, La Palma, CA 90022-1092	La Palma, CA	CA	90022-1092	714-823-9880	714-823-3040	George Gray	george.gray@gsaef.com
La Salle (Greif Bros. Canada Inc.) (PPS-Fibre Drums)	7003 Alard Street, La Salle, QLE H4N 1Y7	La Salle, QLE	QLE	H4N 1Y7	514-933-0721	514-933-9467	Daniel Bazzio	daniel.bazzio@gsaef.com
Libonia (PPS-Fibre Drums)	2000 Libonia Industrial Blvd., Libonia, GA 30058	Libonia, GA	GA	30058	770-443-7221	770-462-8382	Don Curtis	don.curtis@gsaef.com
Millon (PPS-Fibre Drums)	383 Main Street, Millon, ONT L1T 1P7	Millon, ONT	ONT	L1T 1P7	905-878-8941	905-878-6037	Phil Zampet	phil.zampet@gsaef.com
Morgan Hill (PPS-Fibre Drums)	226 San Pedro Avenue, Morgan Hill, CA 95037-8286	Morgan Hill, CA	CA	95037-8286	408-778-4181	408-778-5830	John Seidman	john.seidman@gsaef.com
Naperville (PPS-Fibre Drums)	6 S. 228 Frontiers Road, Naperville, IL 60563	Naperville, IL	IL	60563	630-881-1934	630-881-1944	Harold Seidman	harold.seidman@gsaef.com
Spokane (PPS-Fibre Drums)	1182 Sumner Road, Spokane, WA 99204	Spokane, WA	WA	99204	731-261-3300	731-261-7835	Geoff Edson	geoff.edson@gsaef.com
Tennawanda (PPS-Fibre Drums)	2122 Coklin Blvd., Tennawanda, NY 14180-8008	Tennawanda, NY	NY	14180-8008	716-836-4300	716-836-7617	Tom Zupke	tom.zupke@gsaef.com
Twin Oaks (PPS-Fibre Drums)	3033 Market Street, Twin Oaks, PA 17014	Twin Oaks, PA	PA	17014	610-485-5144 ext. 12	610-485-0966	Greg Johnson	greg.johnson@gsaef.com
Van Wert (PPS-Fibre Drums)	975 Cham Street, Van Wert, OH 45891	Van Wert, OH	OH	45891	419-233-5200 ext. 240	419-238-2883	Doug Bamer	doug.bamer@gsaef.com
Wadsworth (PPS-Fibre Drums)	491 North Street, Wadsworth, CT 06095	Wadsworth, CT	CT	06095	860-423-3041	860-424-1571	David Brzezowski	david.brzezowski@gsaef.com
Wichita City (PPS-Fibre Drums)	13400 Veterans Memorial Parkway, PO Box 760, Wichita, KS 67207	Wichita, KS	KS	67207	620-745-8128	620-745-8252	Bryan Fienis	bryan.fienis@gsaef.com
Libonia (PPS-Laminating)	9420 Warrington Road, Libonia, OH 44645	Libonia, OH	OH	44645	770-482-8800	770-482-7087	Mike Ogilvie (Operations Mgr)	mike.ogilvie@gsaef.com
Masonville (PPS-Corrugated)	2002 Limerick Industrial Blvd., Masonville, OH 44848-0875	Masonville, OH	OH	44848-0875	330-678-4101	330-678-5874	Chip Shaw	chip.shaw@gsaef.com
Riverside (PPS-Corrugated)	361 Fibe Park Road, Riverside, VA 24653	Riverside, VA	VA	24653	434-933-1100	434-933-4175	Dick Ward	dick.ward@gsaef.com
Orinda (PPS-Laminating Packaging)	4340 S. 140th Street, Orinda, CA 94593-4002	Orinda, CA	CA	94593-4002	408-885-0850	408-885-5085	Sam Nasser	sam.nasser@gsaef.com
Rosemont (PPS-Laminating Packaging)	2760 145th Street, WI, Rosemont, IL 60018-4866	Rosemont, IL	IL	60018-4866	631-322-6512		Rodney Ptry	rod.ptry@gsaef.com

GREY NORTH AMERICA LOCATION DIRECTORY

Company Name	Region	Product Line	Product Type	Address	Phone	Fax	Primary Contact	Secondary Contact
Balsville (Steel Bros. Canada Inc.) (PPS-Plastic Drums)	East	PPS	Plastic Drums	300 University Avenue P.O. Box 784 Brampton, ONT L6Y 6B5	613-946-6428	613-946-2840	Gary Nicholson	Gary.Nicholson@Grey.com
Bradley (PPS-Plastic Drums)	Midwest	PPS	Plastic Drums	160 East Nash Street Bradley, IL 60916	615-625-7575	615-625-7573	Jeff Ludwig	Jeff.Ludwig@Grey.com
Harleton (PPS-Plastic Drums)	East	PPS	Plastic Drums	65 Jaycee Drive W. Harleton, PA 18201	570-439-8075	570-439-8076	Dawn Babcock	Dawn.Babcock@Grey.com
Harleton (PPS-Plastic Drums)	Southwest/West	PPS	Plastic Drums	6280 Big Horn Road Houston, TX 77041	713-462-0973	713-462-0416	Thomas Meyer	Thomas.Meyer@Grey.com
Larvia (PPS-IBC)	East	PPS	Plastic Drums	160 Allen Street P.O. Box 466 Larvia, CA 92050-0466	708-346-3400	708-358-3401	Joe Repsold	Joe.Repsold@Grey.com
Lockport (PPS-Plastic Drums)	Midwest	PPS	Plastic Drums	1228 Diverse Avenue Lockport, IL 60441	815-635-7210	815-638-4321	Rod Shaw	Rod.Shaw@Grey.com
PA. Shading (PPS-Plastic Drums)	Midwest	PPS	Plastic Drums	215 Midland Trail Industrial Park Mtl. Shading, KY 40353	609-486-6653	609-486-7838	Doug Reeves	Doug.Reeves@Grey.com
Hazleton (PPS-Plastic Drums)	East	PPS	Specialty Planks	450 Jaycee Drive Hazleton, PA 18201	570-464-3456	570-464-1977	Robert Hunter (acting plant manager)	Robert.Hunter@Grey.com
Macon (PPS-Plastic Drums)	East	PPS	Specialty Planks	680 Joe Tangle Industrial Blvd. Macon, GA 31217	478-748-6651	478-742-6653	Mike Feltz	Mike.Feltz@Grey.com
Posen (Bannor) (PPS-Plastic Drums)	Midwest	PPS	Specialty Planks	14153 S. Western Avenue Dixon, IL 60626 P.O. Box 341 Posen, IL 60469	708-371-9050	708-371-9993	Robert Hunter	Robert.Hunter@Grey.com
Stockton (PPS-Plastic Drums)	Southwest/West	PPS	Specialty Planks	3901 K. Navarro Road Stockton, CA 95216	209-801-0917	209-831-4856	Randy Gray	Randy.Gray@Grey.com
Waco (PPS-Plastic Drums)	Southwest/West	PPS	Specialty Planks	7201 Imperial Drive Waco, TX 76712	254-772-8800	254-772-0421	Robert Hunter (acting plant manager)	Robert.Hunter@Grey.com
Woodland (PPS-Plastic Drums)	Southwest/West	PPS	Specialty Planks	701 W. Scott Woodland, WA 98674	360-225-0905	360-225-3064	Mike Larrin	Mike.Larrin@Grey.com
Asp (PPS-Plastic Drums)	Midwest	PPS	Steel	4300 West 130th Street Asp, IL 60903	708-371-4777	708-371-3047	Ron Thuman	Ron.Thuman@Grey.com
Forbes (PPS-Plastic Drums)	Midwest	PPS	Steel Drums	7426 Industrial Road Florence, KY 41042	606-382-8086	606-382-8008	Cliff Gashings	Cliff.Gashings@Grey.com
Forbes (PPS-Plastic Drums)	Southwest/West	PPS	Steel Drums	8250 Arnerie Avenue Fontaine, CA 92336-5229	908-360-2112	908-360-0830	Tim Seymour	Tim.Seymour@Grey.com
Houston Large (PPS-Plastic Drums)	Southwest/West	PPS	Steel Drums	10860 Strong Road Lubbock, TX 79411	281-882-8054	281-887-0951	Keith Siders	Keith.Siders@Grey.com
Houston Specialty (PPS-Plastic Drums)	Southwest/West	PPS	Steel Drums	10700 Strong Road Lubbock, TX 79411	281-478-4400	281-471-1757	Keith Siders	Keith.Siders@Grey.com
Houston Specialty (PPS-Plastic Drums)	Southwest/West	PPS	Steel Drums	2400 Cooper Avenue Houston, CA 92046 P.O. Box 2146 Houston, CA 92044	208-381-4385	208-381-6204	Fernel Smith	Fernel.Smith@Grey.com
Chattelle (Grey Bros. Canada Inc.) (PPS-Steel Drums)	East	PPS	Steel Drums	165 Wynton Road Chattelle, ONT L8K 3H8	905-642-1473, ext. 227	905-642-0116	Shaw Russell	Shaw.Russell@Grey.com
Stoney Creek (Grey Bros. Canada Inc.) (PPS-Steel Drums)	East	PPS	Steel Drums	5710-360 Millan Road Stoney Creek, ONT L8E 2H6	905-644-4433	905-644-4491	Jim Ellis	Jim.Ellis@Grey.com
Stoney Creek (PPS-Steel Drums)	East	PPS	Steel Drums	105 Kneave Avenue Stoney Creek, PA 18380	610-421-7691	610-421-2030	Ron Bogart	Ron.Bogart@Grey.com
Warriner (PPS-Steel Drums)	East	PPS	Steel Drums	665 Loda Drive Warriner, PA 18972	215-665-2460	215-665-6447	Paul Hulse	Paul.Hulse@Grey.com
Winfield (PPS-Steel Drums)	Midwest	PPS	Steel Drums	7504 Raines Avenue Winfield, KS 67159	620-221-2310	620-221-2383	Daniel Traubel	Daniel.Traubel@Grey.com

GREIF NORTH AMERICA LOCATION DIRECTORY

LOCATION NAME	REGION	TYPE	STATUS	ADDRESS	PHONE	PHONE	CONTACT	EMAIL
Greenville (IPS Steel Pails)	Midwest	IPS	Steel Pails	825 Midland Avenue Greenville, OH 46031	807-646-4111	807-646-8000	Terry Hyde	terry.hyde@greif.com
Maple Grove (IPS Wood Pallets)	East	IPS	Wood Pallets	211-C Maple Grove Road Maple Grove, OH 44131	440-428-1179	440-428-3300	Helen Salzman	helen.salzman@greif.com