



HYSTER COMPANY

Americas Division

June 7, 2006

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: BOB HOUSTON, VICE-PRESIDENT, SALES – CENTRAL REGION
SUBJECT: FORMICA CORPORATION

This is to confirm a formal Dealer Major Account for Hyster product between Formica Corporation and M.H. Equipment – Cincinnati, OH who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

M.H. Equipment – Cincinnati, OH will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the M.H. Equipment office in Cincinnati, OH. Formica Corporation will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Matt Guye, Account Manager at (513) 681-2200 or fax (513) 681-1235.

Sincerely,

Robert A. Houston, Vice-President, Sales
Central Region

cc: Matt Guye, M.H. Equipment
Bob Houston, Hyster Company

