



HYSTER COMPANY

Americas Division

April 25, 2008

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: SCOTT A. ALEXANDER, VICE-PRESIDENT, SALES – EASTERN REGION
SUBJECT: FABRAL METAL WALL AND ROOF SYSTEMS

This is to confirm a formal Dealer Managed National Account Agreement for Hyster product between Fabral Metal Wall and Roof Systems and Modern Handling Equipment Company – Bristol, Pennsylvania who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Modern Handling Equipment Company – Bristol, Pennsylvania will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through the Modern Handling Equipment Company office in Bristol, Pennsylvania. Fabral Metal Wall and Roof Systems will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be March 27, 2011.

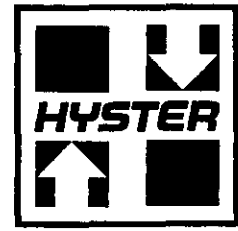
If you have any questions concerning this account, please contact Drew Hundley, Account Manager on his cell phone at (302) 322-2999, fax number (302) 323-0810 or e-mail him at HundleyD@moderngroup.com.

Sincerely,

Scott A. Alexander, Vice-President, Sales
Eastern Region

cc: Drew Hundley, Modern Handling Equipment Company
Ray Wiley, Modern Handling Equipment Company
Chuck Beugless, Hyster Company





March 19, 2008

Fabral
3449 Hempland Road
Lancaster, PA 17601

Attn: Mr. Pete Bergman

Re: Hyster Dealer-Managed National Account Agreement

Modern Handling Equipment Company is pleased to present this Letter of Agreement in establishing a formal Dealer-Managed Account Agreement between Fabral and Modern Handling Equipment Company. Modern Handling Equipment Company's responsibility will be to administer, coordinate and facilitate this agreement.

All Hyster Equipment orders will be placed centrally through Fabral – Lancaster, PA directly to Modern Handling Equipment with Drew Hundley being the responsible Account Manager.

Modern Handling Equipment / Hyster Responsibilities

- To inform all participating Hyster dealer locations on the current and any future Fabral locations.
- To provide participating Hyster dealer locations all local Fabral contacts with whom they are to initiate and maintain a relationship providing Fabral with the best possible support as a Hyster Representative
- To enter orders for all Hyster Equipment in a timely manner with Hyster Company and coordinate delivery and installation of said equipment with the appropriate Hyster dealer locations

Fabral Responsibilities

- To supply Modern Handling Equipment Company with Requests for Quotations (RFQ) requirements, including but not limited to specified requirement options, delivery locations and delivery specifications.
- To supply Modern Handling Equipment Company a complete listing of all Fabral locations to be distributed to the Hyster Dealer Network.

Sincerely,

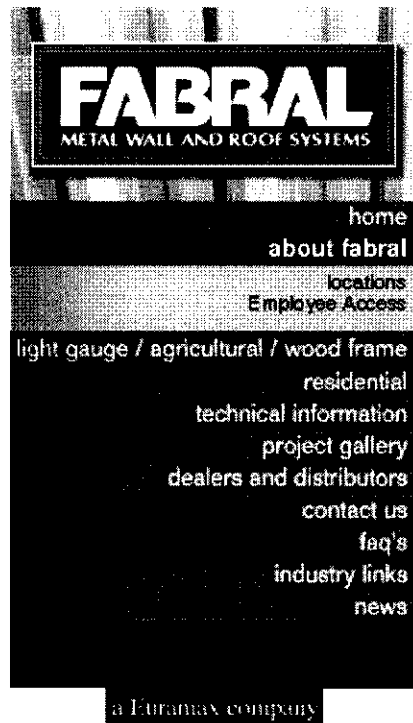
Ray Wiley
Director of Sales
Modern Handling Equipment Company

Accepted by:

Sign:

Title: Logistics Manager

Date: 3-27-08



Fabral Locations

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Corporate Office

3449 Hempland Rd.
P.O. Box 4608
Lancaster, PA 17604-4608
800-477-2741
Fax: 800-283-4289
Email: sales@fabral.com

Manufacturing Locations

Lancaster Plant

3449 Hempland Road
Lancaster, PA 17601
800-477-2741
800-283-4289 fax

Gridley Plant

Route 24 West
P.O. Box 18-A
Gridley, IL 61744
800-451-3974
800-289-3383 fax

Idabel Plant

Route 3, Box
632
Highway 70
North
Idabel, OK
74745
800-926-8509
800-289-6007
fax

Marshfield Plant

1820 East 26th
Marshfield, WI 54449
800-528-0878
715-387-2424 fax

Tifton Plant

55 Lamb Loop
Tifton, GA 31793
800-749-8144
800-380-4784 fax

Cedar City Plant

2402 Industry
Way
Cedar City, UT
84720
800-432-2725
800-632-2725
fax

Mooresburg Plant

111 Slate Hill Road
Mooresburg, TN 37811
800-500-0059
423-272-5070 fax

Columbia Plant

719 Garland Street
Columbia, SC 29201
877-972-6662
803-933-9553 fax

Spokane Plant

East 6207
Desmet Avenue
Spokane, WA
99212
800-456-9124
509-535-3939
fax

Salem Plant

4570 Ridge Drive NE
Salem, OR 97303
800-477-8028

St. Joseph Plant

600 15th Avenue NE
St. Joseph, NM 56374
800-873-3440

Mt. Vernon Plant

8800 Blackjack
Road

503-393-5813 fax

320-363-0553 fax

Mt. Vernon, OH
43050
800-688-3550
740-392-2560
fax

Fabral Architectural Systems

Jackson Plant	Coppercraft	Grapevine Plant
308 Alabama Blvd. Jackson, GA 30233 800-884-4484 800-765-4484 fax architecturalsystems@fabral.com	4995 Keller Haslet Road Keller, TX 76248 800-486-2723 817-490-9961 fax http://www.coppercraft.com/	404 East Dallas Road Grapevine, TX 76051 800-477-9066 817-488-0446 fax

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