



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.
1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

DATE: July 14, 2011
TO: DEALER PRINCIPALS AND SALES MANAGERS
FROM: MARK KOFFARNUS, DIRECTOR SALES – EAST REGION
SUBJECT: EVERGREEN PACKAGING

This is to confirm a Dealer Managed National Account Agreement (DMNA) for Hyster product between Evergreen Packaging and Barloworld Handling – Little Rock, Arkansas who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling – Little Rock, Arkansas will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through Barloworld Handling office in Little Rock, Arkansas. Evergreen Packaging will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in two (2) years from the date of this agreement which will be January 18, 2013.

If you have any questions concerning this account, please contact Ron McCance (501) 565-7200, or email him at rmccance@handling.barloworld.com.

Sincerely,

Mark Koffarnus, Director Sales-East Region

Cc: Ron McCance, Barloworld Handling

CONFIDENTIAL MATERIAL
FOR USE BY NMHG EMPLOYEES AND AUTHORIZED
NMHG DEALERS ONLY. DO NOT COPY OR DISTRIBUTE.





Barloworld
Handling

January 18 2011

Mrs. Maurine Woods
Evergreen Packaging
5201 Fairfield Rd
Pine Bluff, Ar 71601

NATIONAL ACCOUNT LETTER OF AGREEMENT

We are pleased to announce that Evergreen Packaging and Barloworld Handling have entered into a Dealer Managed National Account Agreement for the purchase of Hyster Lift Trucks, Cascade Attachments.

Through this agreement, Hyster Company is extending National Account pricing with provisions for Barloworld Handling and the Hyster Dealers who will be responsible for delivering and maintaining the equipment.

All orders for Hyster material handling equipment in North America will be placed centrally through Evergreen Packaging in Pine Bluff, Arkansas directly with Barloworld Handling, Little Rock, Arkansas. Barloworld Handling will be responsible for timely placement of factory orders and coordination within the Hyster dealer network involving delivery, reporting and installation of new equipment at all Evergreen Packaging facilities.

The national Account pricing structure applies to order place with:

Barloworld Handling LP
Attn; Ron McCance
7001 Interstate 30
Little Rock, Arkansas 72119

Once Evergreen Packaging places orders for material handling equipment with Barloworld Handling, the local Hyster dealer will be notified to insure excellent parts and service support.



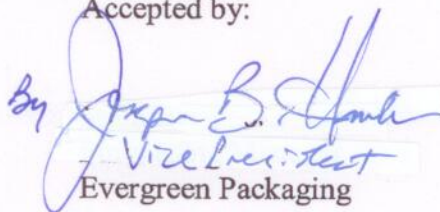
Barloworld
Handling

Barloworld Handling LP and the Hyster dealer organization appreciate the confidence Evergreen Packaging has placed in Barloworld Handling LP to manage the Evergreen Packaging material handling equipment fleet. Barloworld Handling LP, Hyster Company and the Hyster dealer network will work diligently to earn the continued trust Evergreen Packaging has placed in our products and services.

Regards

Myron Huitt
Sales Manager – Arkansas
Barloworld Handling LP

Accepted by:

By 
Vice President
Evergreen Packaging

EVERGREEN PACKAGING LOCATIONS

Pine Bluff Plant
5201 Fairfield Rd
Pine Bluff, Ar 71601

Turlock Plant
1500 W Main
Turlock, CA 95380

Athens Plant
600 Dairy Pak Rd
Athens, GA 30607

Plant City Plant
1204 Henderson Way
Plant City, FL 33563

Releigh Plant
2215 S Wilmington St
Releigh, NC 27602

Canton Mill
175 Main St
Canton, NC 28716

Olmsted Falls Plant
7920 Maplesway Dr
Olmsted, OH 44138

Kalamazoo Plant
2315 Miller Rd
Kalamazoo, MI 49001

Clinton Plant
1500 South 14th St
Clinton, IA 52732

Waynesville Facility
710 Howell Mill Rd
Waynesville, NC 28786