



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.
1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

January 27, 2011

TO: DEALER PRINCIPALS AND SALES MANAGERS

FROM: MARK KOFFARNUS, DIRECTOR SALES – EAST REGION

SUBJECT: DIAGEO GLOBAL SUPPLY

This is to confirm a Dealer Managed National Account Agreement (DMNA) for Hyster product between Diageo Global Supply and Alta Equipment Company – Montgomery, Illinois who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Alta Equipment Company – Montgomery, Illinois will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through Alta Equipment Company office in Montgomery, Illinois. Diageo Global Supply will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be June 8, 2013.

If you have any questions concerning this account, please contact Brian Doherty (630) 966-0450, or email him at brian.doherty@altaequipment.com.

Sincerely,

Mark Koffarnus, Director Sales-East Region

Cc: Brian Doherty, Alta Equipment Company

CONFIDENTIAL MATERIAL

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NMHG DEALERS ONLY. DO NOT COPY OR
DISTRIBUTE.





Ms. Christina Ruggiero
Diageo Global Supply
24500 W. 143rd Street
Plainfield, IL 60544

June 8th, 2010

SUBJECT: DEALER MANAGED NATIONAL ACCOUNT LETTER OF AGREEMENT

Dear Ms. Christina Ruggiero

We are pleased to prepare this Letter of Agreement establishing a formal Dealer Managed National Account Agreement between Diageo Global Supply and Alta Equipment Company, whose responsibility it is to administer the Agreement. We feel confident that our quality products and our network of exclusive Hyster dealers are uniquely well suited to supply and support your lift truck equipment needs, and we look forward to a continued and mutually successful partnership with Diageo Global Supply.

Through this Agreement, Hyster Company is extending most favorable National Account level pricing, with provisions for the administering dealer Alta Equipment Company, and for the Hyster dealers who will be responsible for delivering and maintaining your equipment after the point of sale for the term of the individual contracts.

Administratively, all orders for Hyster equipment will be placed centrally through Diageo Global Supply office directly to Alta Equipment Company with Mr. Brian Doherty being the responsible National Account Manager.

ALTA/HYSTER RESPONSIBILITIES

- To advise the appropriate Hyster dealer locations with Diageo facilities in their respective service areas of this Agreement.
- To provide these Hyster dealer locations with the local Diageo management contacts with whom they are to initiate and maintain close working relationships (if not already done) to provide Diageo with the best-coordinated support possible.
- To enter orders for new Hyster equipment on a timely basis with Hyster Company, and coordinate the delivery and installation of this equipment at all Diageo locations with the appropriate Hyster dealer locations.

DIAGEO RESPONSIBILITIES

- To advise all local Diageo management teams of this Agreement, with copies to Alta Equipment Company.
- To provide Alta Equipment Company with timely and accurate information related to equipment needs, delivery locations, and delivery requirements.

Hyster Company and the Hyster dealer network appreciate the confidence you have placed in us to service this significant amount of business. We will work diligently to earn your continued trust and support. We look forward to expanding the scope of this Agreement in the years ahead and, again, to a mutually successful partnership with Diageo Global Supply.

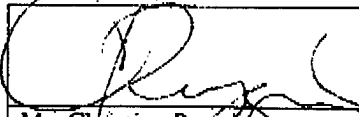
Yours Truly,

ALTA EQUIPMENT COMPANY

Brian Doherty
Manager Fleet Services / Major Accounts

AGREED TO BY:



 Ms. Christina Ruggiero Diageo Global Supply	8/25/10 Date	Brian Doherty Manager Fleet Services / Major Accounts	6/8/2010 Date
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U.S.

CALIFORNIA

Irvine (Field Office)	8105 Irvine Center Drive	Irvine, CA 92618
Menlo Park Plant	151 Commonwealth Drive	Menlo Park, CA 94025
Winery Lake Vineyard	State Highway 12	Napa CA 94025
Bentonville (Field Office)	2704 SE Otis Corley Dr	Bentonville, AR 72712
Scottsdale Office (Field)	16427 N Scottsdale Rd	Scottsdale, AZ 85254
Sterling Vineyard	1111 Dunaweal Lane	Calistoga, CA 94515
Trademark license Office	6100 Wilshire Blvd	Los Angeles, CA 90048
Acacia	2750 Las Amigas Rd	Napa CA 94559
DC&E HQ	240 Gateway West	Napa, CA 94558
Blossom Hill Plant	385 Panoche Rd	Palcines, CA 95043
BV #1	1960 South St Helena Hwy	Rutherford, CA 94574
Hewitt Vineyard	1877 St Helena Hwy	Rutherford, CA 94558
BV #1	Next to 1960 South St Helena Hwy	Rutherford, CA 94558
Paris Valley Ranch	57325 Lockwood-San Lucas Rd	San Lucas, CA 93954
Chalone Vineyard	Stonewall Canyon Rd & Hwy 146	Soledad, CA 93960
Moon Mountain Vineyard	1700 Moon mountain DR	Sonoma CA 65476
Pleasanton Field Office	6140 Stone Ridge Mall Rd	Pleasanton, CA 94588
Rutherford House	1074 Rutherford Rd	Rutherford, CA 94558
Provenance Vineyard	1695 St Helena Hwy	Rutherford, CA 94558
San Francisco Regional Ctr	1160 Battery St	San Francisco, CA 94111
Edna Valley	2585 Biddle Ranch Rd	San Luis Obispo, Ca 93401
Carneros Bottling & Dist		Sonoma, CA 95476

CONNECTICUT

DNA HQ	801 Main Ave	Norwalk, CT 06851
HQ Warehouse	69 Glover Ave	Norwalk, CT 06850

Florida

Miami Office	5301 Blue Lagoon Dr	Miami, FL 33126
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Georgia

Atlanta Office	555 North Point Center East	Atlanta, GA 30344
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ILLINOIS

Bolingbrook Dist. Facility	555 Joliet Rd	Bolingbrook, IL 60440
Plainfield Plant	24460 West 143rd St	Plainfield, IL 60544

Chicago office	333 West Wacker Drive	Chicago, IL 60606
Indiana		
Milan Warehouse Complex	5512 E State Route 350	Milan IN 47031
Kentucky		
IS Field Office	3940 Olympic Blvd	Erlanger, KY 41018
Stitzel Weller Plant	3860 Fitzgerald Rd	Louisville, KY 40216
Massachusetts		
Braintree Field Office	150 Grossman Dr	Braintree, MA 02184
Maryland		
Relay Plant	5001 Washington Blvd	Relay, MD 21227
Hanover Field Office	7240 Parkway Dr	Hanover, MD 21076
Minnesota		
St. Paul Field Office	30 East Seventh St	Saint Paul, MN 55101
New Jersey		
NJ Field office/Warehouse	1101 Bristol Rd	Mountainside, NJ 07092
New York		
NYC Marketing Office	530 5th Avenue	New York, NY 10036
Pennsylvania		
Pittsburgh Field Office/Warehouse	1501 Parkway View Dr	Pittsburgh, PA 15205
Malvern Field office/ Warehouse	420 Lapp Rd	Malvern, PA 19355
Tennessee		
George Dicket Plant	1950 Cascade Hollow Dr	Tullahoma, TN 37360
Texas		
Dallas Regional Office	5080 Spectrum Dr	Addison, TX 75001
Washington		
Canoe Ridge Winery	1102 W Cherry St	Walla Walla, WA 99362
Sagelands	71 Gangle RD	Wapato, WA 98951
Washington DC		
External Affairs Office	1301 K Street	Washington, DC 20005
CANADA		
Alberta		
Alberta POS Storage	5700 Barlow Trail S.E., Unit 1	Calgary, AB T2C 1Z9
Edmonton Sales Office	11484 149th St	Edmonton, AB T5M 3C1

British Columbia		
Coquitlam Sales Office	2001 Hartley Ave	Coquitlam, BC C3K 6Z3
Manitoba		
Gimli Plant	19107 Seagram Rd	Gimli, MB R0C 0G0
Winnipeg Sales Office	8-1080 Waverley St	Winnipeg, MB R3T 5S4
Nova Scotia		
Halifax Sales Office	114 Chain Lake Dr, Ste 5	Halifax, NS B3S 1A2
Ontario		
Amhertsburg Bottling Facility	110 Arnaud St	Amhertsburg, OH N9V 2N8
Canada HQ	401 The West Mall	Etobicoke, ON M9C 5P8
Nepean Beer Warehouse	44A Grenfell Crescent	Nepean, ON K2G 0G2
Waterloo Plant	592 Colby Dr	Waterloo, ON N2V 1A1
Mississauga Beer Warehouse	2326 Dunwin Dr	Mississauga, ON L5L 1A3
Quebec		
Lasalle Plant	225 Lafleur Avenue	LaSalle, QC H1L 6C7
Coteau du Lac Warehouse	75 & 55 Rue De L'Acier	Coteau Du Lac, QC J0P1B0
Dorval FMB Plant	2101 Trans-Canada Highway	Dorval, QC H9R 5Z5
Valleyfield Warehouse	825-835 Boulevard Des Erables	Salaberry de Valleyfield, QC J6T 1C9
Nuns Island Sales Office	1106-1108 Chemin du Golf	Montreal, QC H3E 1P5