



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.

1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

July 1, 2010

TO: DEALER PRINCIPALS AND SALES MANAGERS

FROM: MARK KOFFARNUS, DIRECTOR SALES – EAST REGION

SUBJECT: CLOROX SERVICES COMPANY

This is to confirm a Dealer Managed National Account Agreement (DMNA) for Hyster product between Clorox Services Company and Barloworld Handling – Decatur, Georgia who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling – Decatur, Georgia will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through Barloworld Handling office in Decatur, Georgia. Clorox Services Company will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be July 1, 2013.

If you have any questions concerning this account, please contact Michael Armstrong (770) 987 7666, or email him at marmstrong@handling.barloworld.com.

Sincerely,

A handwritten signature in black ink, appearing to read 'Mark Koffarnus', written over a thin horizontal line.

Mark Koffarnus, Director Sales-East Region

Cc: Scott Alexander, Barloworld Handling
Terry Moore, Barloworld Handling
Michael Armstrong, Barloworld Handling





**Barloworld
Handling**

Barloworld Handling LP
5191 Snapfinger Woods Drive
Decatur, Georgia 30035-0160 USA

Telephone 770 987 7666
Division Fax 770 593 7686 Branch Fax 770 987 0952
www.handling.barloworld.com

April 19, 2010

Mr. John Prien
Clorox Services Company
3900 Kennesaw 75 Parkway # 100
Kennesaw, Georgia 30144

NATIONAL ACCOUNT LETTER OF AGREEMENT

Dear Mr. Prien:

We are pleased to announce that Clorox and Barloworld Handling have entered into a Dealer Managed National Account Agreement for the purchase of Hyster Lift Trucks, EnerSys Batteries and Cascade Attachments.

Through this agreement, Hyster Company is extending National Account pricing with provisions for Barloworld Handling and the Hyster Dealers who will be responsible for delivering and maintaining the equipment.

All orders for Hyster material handling equipment in North America will be placed centrally through Clorox Global Strategic Sourcing in Kennesaw, Georgia, directly with Barloworld Handling, Decatur, Georgia. Barloworld Handling will be responsible for timely placement of factory orders and coordination within the Hyster dealer network involving delivery, reporting and installation of new equipment at all Clorox facilities.

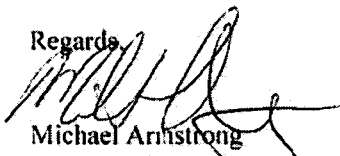
The National Account pricing structure applies to orders placed with:

Barloworld Handling LP
Attn: Michael Armstrong
5191 Snapfinger Woods Drive
Decatur, Georgia 30035
(770) 987-7666

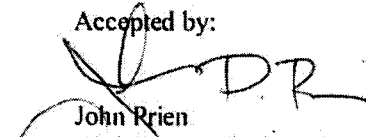
Once Clorox places orders for material handling equipment with Barloworld Handling, the local servicing Hyster dealer will be notified to insure excellent parts and service support.

Barloworld Handling and the Hyster dealer organization appreciate the confidence Clorox has placed in Barloworld Handling to manage the Clorox material handling equipment fleet. Barloworld Handling, Hyster Company and the Hyster dealer network will work diligently to earn the continued trust Clorox has placed in our products and services.

Regards,


Michael Armstrong
Account Manager
Barloworld Handling LP

Accepted by:


John Prien
Global Strategic Sourcing
Clorox Services Company



CLOROX FACILITY LOCATIONS

Company Name	Division	Address	City	State	Zip Code
A&M Products Manufacturing Company		705 North Lincoln St. P.O. Box 347	Spring Hill	KS	66083
Clorox Products Manufacturing Company		2600 Huntington Dr.	Fairfield	CA	94533
Clorox Products Manufacturing Company		5063 S. Merrimac Ave.	Chicago	IL	60638
Clorox Products Manufacturing Company		3601 E. Columbus Dr.	Tampa	FL	33605
Clorox Products Manufacturing Company		1319 Perryman Rd.	Aberdeen	MD	21001
Clorox Products Manufacturing Company		4333 Bandini Blvd.	Los Angeles	CA	90023
Clorox Products Manufacturing Company		17 Lake Mirror Rd.	Forest Park	GA	30050
Clorox Products Manufacturing Company		5822 Armour Dr.	Houston	TX	77020
Clorox Services Company (Corporate)	Clorox Technical Center	7200 Johnson Dr.	Pleasanton	CA	94588-8004
Clorox Services Company (Corporate)	Clorox Services Company	3900 Kennesaw 75 Parkway Suite 100	Kennesaw	GA	30144
Clorox Services Company (Corporate)	The Clorox Sales Company	3655 Brookside Parkway Suite 300	Alpharetta	GA	30022
Clorox Services Company (Corporate)	The Clorox Company	1221 Broadway	Oakland	CA	94612-1888
Glad Manufacturing Company		1700 North 13 St.	Rogers	AR	72755
Glad Manufacturing Company		317 Zane Snead Dr.	Amherst	VA	24521
Glad Manufacturing Company	Glad Manufacturing R&D	7201 Adams Street	Willowbrook	IL	60521
Hidden Valley Manufacturing Company		12150 Moya Blvd.	Reno	NV	89506
Hidden Valley Manufacturing Company		1197 Willis Ave.	Wheeling	IL	60090
Kingsford Manufacturing Company		3315 Marcola Rd.	Springfield	OR	97478
Kingsford Manufacturing Company		21200 Maries Rd 314	Belle	MO	65013
Kingsford Manufacturing Company		9500 S. Highway 27	Burnside	KY	42519-0487
Kingsford Manufacturing Company		Highway 219	Parsons	WV	26287
Kingsford Manufacturing Company		5126 Summer Shade Road	Summer Shade	KY	42166
Kingsford Manufacturing Company		Route 46	Beryl (Keyser)	WV	26726
Kingsford Manufacturing Company		2387 Highway 72 East	Glen	MS	38846
STP Products Manufacturing Company		477 Lexington Ave.	Painesville	OH	44077
STP Products Manufacturing Company		7212 Justin Way	Mentor	OH	44060