



NMHG, Inc. (Hyster Company)
Claudia Wiggins
Greenville, NC 27834

HYSTER COMPANY

Americas Division

May 12, 2006

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: GEORGE MARSHALL, VICE-PRESIDENT, SALES – EAST REGION
SUBJECT: CLARIANT CORPORATION

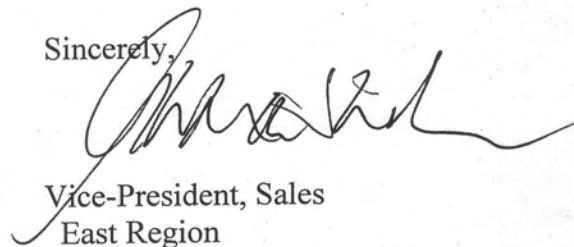
This is to confirm a formal Dealer Major Account for Hyster product between Clariant Corporation and Barloworld Handling – Charlotte, NC who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling – Charlotte, NC will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Barloworld Handling office in Charlotte, NC. Clariant Corporation will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Jeff Link, Account Representative at (704) 588-1300 or fax (704) 588-2633.

Sincerely,



Vice-President, Sales
East Region

George Marshall

GM/wgw

cc: Jeff Link, Barloworld Handling
Ron Davison, Barloworld Handling
John Callahan, Hyster Company





Barloworld Handling

APR 12 2006

Barloworld Handling LP
PO Box 410050 (28241-0050)
901 Westinghouse Boulevard
Charlotte, North Carolina 28273 USA

Telephone 704 588 1300
Division Fax 704 588 2633 Branch Fax 704 588 5438
www.handling.barloworld.com

March 17, 2006

Mr. Mike Drumm
First line of address

Clariant Corporation
625 East Catawba Avenue
Mt. Holly, NC 28120

Dear Mr. Drumm:

Clariant Corporation, Hyster Company, and Barloworld Handling, whose responsibility it will be to administer this account, hereby enter into a Dealer Managed Major Account.

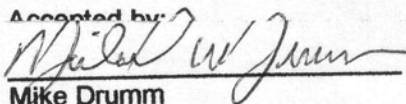
Through this agreement Hyster Company and Barloworld has extended most favorable account level pricing to Clariant Corporation. All orders are to be placed with Jeff Link of Barloworld Handling through your Mt. Holly, North Carolina office. Barloworld will be responsible for timely placement of factory orders and coordination within the Hyster dealer network involving installation of new equipment to all Clariant U.S. locations.

It is the responsibility of Clariant to advise all local management of this agreement and to provide Barloworld Handling with up to date information regarding the affected Clariant locations, their equipment needs, delivery timing, and current contact information.

This is an agreement for outlining mutually beneficial purchasing procedures only. This is not a binding contract for Clariant Corporation. We appreciate the confidence you have placed in us and will work hard to earn your continued trust and support. Should you have any questions or concerns regarding your major account program please contact me at 704-588-1300. We appreciate the opportunity to be of service and look forward to a mutually successful partnership.

Sincerely,

Ron Davison
Regional Sales Manager
Barloworld Handling

Accepted by:

Mike Drumm

Cc: Dan Vicini – V.P. Sales Barloworld Handling
George Marshall – V.P. Sales Hyster Company



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Clariant is a global leader in the field of specialty chemicals with a North American region that includes the United States and Canada. Strong business relationships, commitment to outstanding service and wide-ranging application know-how make Clariant a preferred partner for its customers. We manufacture and market of an extensive range of specialty chemicals for the plastics, textile, paint and coatings, paper, household and personal products, pharmaceutical, fine chemicals and chemical processing industries.

**North American Headquarters:**

4000 Monroe Road
Charlotte, NC 28205
Tel 704-331-7029

U.S. Facilities:

**Textile, Leather &
Paper Chemicals**

**Division
Headquarters:**

Chesapeake
Drive,
Charlotte, NC

Plants & Offices:

Fair Lawn, NJ; Martin, SC

**Pigments &
Additives**

Masterbatches

Coventry, RI

Holden, MA

Coventry, RI

Albion, MI; Dalton, GA; Lewiston, ME; McHenry, IL;
Milford, DE; Millington, MD; Minneapolis, MN;
Phoenix, AZ; Winchester, VA

**Functional
Chemicals**

Mt. Holly, NC
(West)

Chesapeake Drive, Charlotte, NC; Houston, TX;
Long Beach, CA; New Orleans, LA; Taft, CA

**Life Science
Chemicals**

Elgin, SC; Gainesville, FL; Springfield, MO;
Wilmington, DE; Punta Santiago, Puerto Rico

**Canadian
Facilities:****Country**

Headquarters:

Clariant
(Canada) Inc.

4600 Rue
Cousens
St. Laurent,
Quebec
Canada
H4S1X3
Tel. 514-334-
1117

Plants & Offices:

Calgary, ALB; Coquitlam, BC; Delta, BC;
Drummondville, QB; Lachine, QB; Markham, ON;
Toronto, ON

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