



HYSTER COMPANY

Americas Division

December 6, 2007

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: TOM SAPUTO, VICE-PRESIDENT, SALES – WESTERN REGION & CANADA

SUBJECT: BROADLEAF LOGISTICS

This is to confirm a formal Dealer Managed National Account Agreement for Hyster product between Broadleaf Logistics and Wajax Industries, Ltd. – Langley, BC who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Wajax Industries, Ltd. – Langley, BC will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through the Wajax Industries, Ltd. office in Langley, BC. Broadleaf Logistics will be responsible for informing their locations of this agreement.

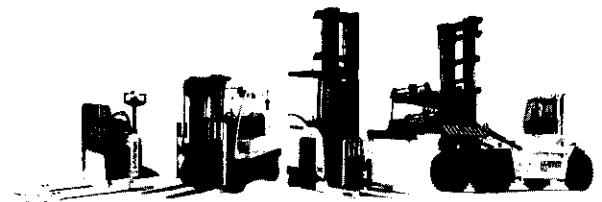
The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be October 1, 2007.

If you have any questions concerning this account, please contact Rick Cusano, Account Manager at (604) 513-2216, e-mail rcusano@wajax.com or his cell phone at (778) 549-0403.

Sincerely,

Tom Saputo, Vice-President, Sales
Western Region & Canada

c: Rick Cusano, Wajax Industries, Ltd.
Val Wright, Wajax Industries, Ltd.
Mark Coulbourn, Wajax Industries, Ltd.
Kerry Hockemeyer, Hyster Company





WAJAX INDUSTRIES*

*A trade name of Wajax GP Holdco Inc.,
held in its capacity as Trustee of Wajax GP Trust,
General Partner of Integrated Distribution Systems LP

October 1st, 2007
Broadleaf Logistics Company
5350 275th Street
Langley, BC V4W 4A3

Attention: Kane Krespan, Operations Manager

Re: Wajax / Hyster National Account

Dear Kane:

As outlined in our proposal of September 18th, 2007, one of the many benefits of entering into a dealer managed "National Account" agreement, is that the entire program will be spearheaded and managed out of our Langley offices, with one account manager responsible for all the locations across Canada.

Broadleaf Logistics, of course, will continue to be called on by the local Wajax branches in the area.

Once you have agreed, and Hyster has established the very best possible discount structure, all branches will benefit from the same savings.

Our account manager will be Rick Cusano, and he will introduce himself to your people responsible at the branches (with your approval), and will coordinate all the Wajax representatives at the various locations to deliver to Broadleaf the best in service, rentals, loaners, as well as specifications for new product. Once a machine has been specified at the branch with input from Broadleaf and the local Wajax rep, the specifications will be sent to Rick for final review and discounting.

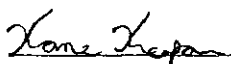
We will be pleased to work closely with your personnel to prove ourselves as a reliable and willing partner in the National Account program. With time, I am sure that you will see the many benefits to Broadleaf, along with a streamlined process of acquisition.

Once the program is in place, we will appreciate quarterly reviews with yourself to determine the progress in building our relationships.

We look forward to your favourable response.

Sincerely,


Val Wright
Sales Manager, Materials Handling, BC Region
CC: Rick Cusano, Wajax Industries


Acceptance and Date

9087E-198 ST. LANGLEY, BC VIM 3B1 phone 604-513-2216 fax 604-513-1916

BROADLEAF LOGISTICS COMPANY

VANCOUVER

Corporate Head Office

1130 West Pender Street – 7th Floor, Vancouver, BC V6E 4A4

LANGLEY

5350 – 275th Street, Langley, BC V4W 4A3

Toll Free 1-800-665-3448 | Fax 604-607-6898

KELOWNA

1165 Gordon Drive, Kelowna, BC V1Y 3E5

Toll Free 1-800-668-8078 | Fax 250-860-4450

CALGARY

320 Moraine Road, NE, Calgary, AB, Canada T2A 6L5

Toll Free 1-800-663-2733 | Fax 403-207-4029

EDMONTON

11553 – 154th Street, Edmonton, AB T5M 3N7

Tel 780-451-3850 | Fax 780-453-5869

SASKATOON

602 – 43rd Street East, Saskatoon, SK S7K 0V8

Toll Free 1-800-667-3822 | Fax 306-934-1056

REGINA

1055 Fleury Street, Regina, SK S4N 4W9

Toll Free 1-800-567-6226 | Fax 306-569-8931

WINNIPEG

1330 Inkster Boulevard, Winnipeg, MB R2X 1P7

Toll Free 1-800-665-9663 | Fax 204-697-0494

TIMMINS

P.O. Box 1306 – 208 Feldman Road, Timmins, ON P4N 7J8

Toll Free 1-800-461-9821 | Fax 705-267-2366

SUDBURY

PO Box 655, 725 Martindale Road, Sudbury, ON P3E 4P8

Toll Free 1-800-461-1105 | Fax 705-674-8973

BRAMPTON

1 Spar Drive, Brampton, ON L6S 6E1

Toll Free 1-800-792-9903 | Fax 1-800-830-5187

OTTAWA

628 Industrial Avenue, Ottawa, ON K1G 0Y9
Toll Free 1-800-267-1305 | Fax 613-247-7139

MONTREAL

8000 rue St-Patrick Lasalle, PQ H8N 1V1
Toll Free 1-866-366-2100 | Fax 514-366-2164

QUEBEC CITY

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St-Augustin-de-Desmaures, QC G3A 2K1
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ST JOHN'S

42 Sagona's Ave., Donovans Ind. Park
Mount Pearl, NL A1N 4R3
Toll Free 1-888-745-6760 | Fax 709-745-6765

SUSSEX

65 Vail Court, Sussex, NB E4E 2R9
Toll Free 1-800-565-7913 | Fax 902-463-9418

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70 Simmonds Dr., Burnside Industrial Park
Dartmouth, NS B3B 1P6
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