

June 12, 2006

**TO:** CERTAIN DEALER PRINCIPALS AND SALES MANAGERS  
**FROM:** BOB HOUSTON, VICE-PRESIDENT, SALES – CENTRAL REGION  
**SUBJECT:** BLAIN SUPPLY, INC.

This is to confirm a formal Dealer Major Account for Hyster product between Blain Supply, Inc. and MEE Material Handling L.L.C. – Milwaukee, WI who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

MEE Material Handling L.L.C. – Milwaukee, WI will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the MEE Material Handling L.L.C. office in Milwaukee, WI. Blain Supply, Inc. will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Ed Gergets, Major Accounts/Fleet Services at (414) 353-3300 or 1-800-242-5452.

Sincerely

A handwritten signature in black ink, appearing to read "R. A. Houston". The signature is fluid and cursive, with a long horizontal stroke at the end.

Robert A. Houston, Vice-President, Sales  
Central Region

cc: Ed Gergets, MEE Material Handling  
Gary Cutsy, Hyster Company