



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.

1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

July 1, 2010

TO: DEALER PRINCIPALS AND SALES MANAGERS

FROM: MARK KOFFARNUS, DIRECTOR DEALER SALES-EAST REGION

SUBJECT: BAYER CORPORATION

This is to confirm a Dealer Managed National Account Agreement (DMNA) for Hyster product between Bayer Corporation and Equipco Division Phillips Corporation-Bridgeville, Pennsylvania who is responsible for administering the account.

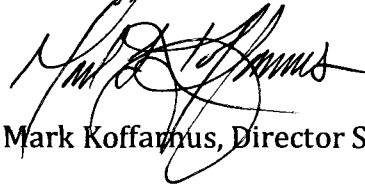
Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Equipco Division Phillips Corporation -Bridgeville, Pennsylvania will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through the Equipco Division Phillips Corporation office in Bridgeville, Pennsylvania. Bayer will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement (DMNA) will expire in three (3) years from the date of this agreement which will be July 1, 2013.

If you have any questions concerning this account, please contact Drew D'Alessandro, Sales Manager at (412) 221-2800, or email him at ddale@equipco.com.

Sincerely,



Mark Koffarnus, Director Sales- East Region

Cc: Bob Houston
Drew D'Alessandro, Equipco Division Phillips Corporation
Jamie Ward, Hyster EMEA





Bayer

Attachment A to Forklift Equipment, Services and Fleet Management RFP, May 19, 2008

Geellschaftsname /	Region	Postleitzahl & Ort (Staat) /	Land /
Schein Pharmaceutical Canada, Inc.	Kanada	M2P 2C2 North York, Ontario	Canada
BayOne Canada, Inc.	Kanada	L2E 6V9 Niagara Falls, ON	Canada
Bayer Inc.	Kanada	M9W 1G6 Etobicoke, ON	Canada
Bayer Canadian Holdings Inc.	Kanada	Etobicoke ON M9W 1G6	Canada
Bayer CropScience Inc.	Kanada	S4N 6C2 Saskatchewan	Canada
BAYER CROPSCIENCE HOLDINGS INC.	Kanada	T2Z 3X2 Calgary	Canada
Berlex Canada, Inc.	Kanada	H9R 5W5 Pointe-Claire	Canada
Burrill Nutraceuticals Capital Fund Limited Partnership	USA/Puerto Rico	94111-3776 San Francisco, CA	USA
PO JV, LP	USA/Puerto Rico	19801-1120 Wilmington, DE	USA
BayOne Urethane Systems LLC	USA/Puerto Rico	63103-3042 St. Louis, MO	USA
Bayer Cotton Seed International Inc.	USA/Puerto Rico	27709 Research Triangle Park, NC	USA
Burrill Agbio Capital Fund Limited Partnership	USA/Puerto Rico	94111-3776 San Francisco, CA	USA
Burrill Agbio Capital Fund Annex Limited Partnership	USA/Puerto Rico	94111-3776 San Francisco, CA	USA
Intendis Inc.	USA/Puerto Rico	07058-9714 Pine Brook, NJ	USA
Burrill Agbio Capital Fund II, Limited Partnership	USA/Puerto Rico	94111-3776 San Francisco, CA	USA
NippoNex Inc.	USA/Puerto Rico	10591-5124 Tarrytown, NY	USA
Bayer HealthCare LLC	USA/Puerto Rico	Tarrytown, NY 10591-5097	USA
Deerfield Urethane, Inc.	USA/Puerto Rico	01373 South Deerfield, MA	USA
Cooper Land Company of New Jersey, Inc.	USA/Puerto Rico	10591-5097 Tarrytown, NY	USA
STWB Inc.	USA/Puerto Rico	15205-9741 Pittsburgh, PA	USA
Sheffield Plastics Inc.	USA/Puerto Rico	01257-9706 Sheffield, MA	USA
BAYPO Limited Partnership	USA/Puerto Rico	19803-3742 Wilmington, DE	USA
BIPPO Corporation	USA/Puerto Rico	19803-3742 Wilmington, DE	USA
Bayer MaterialScience LLC	USA/Puerto Rico	15205-9741 Pittsburgh, PA	USA
Nunhems USA, Inc.	USA/Puerto Rico	83660-6188 Parma, ID	USA
Bayer CropScience Inc.	USA/Puerto Rico	27709 Research Triangle Park, NC	USA
Bayer Corporation	USA/Puerto Rico	15205-9741 Pittsburgh, PA	USA
Bayer CropScience LP	USA/Puerto Rico	27709 Research Triangle Park, NC	USA
Bayer Corporate and Business Services LLC	USA/Puerto Rico	15205-9741 Pittsburgh, PA	USA
Bayer CropScience Holding Inc.	USA/Puerto Rico	27709 Research Triangle Park, NC	USA
Bayer CropScience LLC	USA/Puerto Rico	27709 Research Triangle Park, NC	USA
BaySystems North America LLC	USA/Puerto Rico	15205-9741 Pittsburgh, PA	USA
Baypo I LLC	USA/Puerto Rico	19803-3742 Wilmington, DE	USA
Baypo II LLC	USA/Puerto Rico	19803-3742 Wilmington, DE	USA
Medrad Saxonburg Inc.	USA/Puerto Rico	16056-9772 Saxonburg, PA	USA
Stoneville Pedigreed Seed Company	USA/Puerto Rico	63167-0001 St. Louis, MO	USA
BHCP Holdings LLC	USA/Puerto Rico	19808-1660 Wilmington, DE	USA
SB Capital Corporation	USA/Puerto Rico	07058-9714 Pine Brook, NJ	USA
Schering Berlin Inc.	USA/Puerto Rico	07058-9714 Pine Brook, NJ	USA
Bayer HealthCare Pharmaceuticals Inc.	USA/Puerto Rico	07470-6806 Wayne, NJ	USA
Schering Berlin Venture Corporation	USA/Puerto Rico	07058-9714 Pine Brook, NJ	USA
Collateral Therapeutics, Inc.	USA/Puerto Rico	92130 San Diego, California	USA
Medrad, Inc.	USA/Puerto Rico	15086 Warrendale, PA	USA
Bayer Pharma Chemicals Inc.	USA/Puerto Rico	07058-9714 Pine Brook, NJ	USA
NOR-AM Agro LLC	USA/Puerto Rico	07058-9714 Pine Brook, NJ	USA
SCIC Holdings LLC	USA/Puerto Rico	05401-4477 Burlington, VT	USA
Schering Berlin Insurance Company Inc.	USA/Puerto Rico	05401-4477 Burlington, VT	USA
NOR-AM Land Company	USA/Puerto Rico	07058-9714 Pine Brook, NJ	USA
MTFP Inc.	USA/Puerto Rico	19810 Wilmington, DE	USA
MSVC Inc.	USA/Puerto Rico	15051-0780 Indianola, PA	USA
Bayer HealthCare Pharmaceuticals LLC	USA/Puerto Rico	07058-9714 Pine Brook, NJ	USA
The SDI Divestiture Corporation	USA/Puerto Rico	15205-9741 Pittsburgh, PA	USA
ICON Genetics, Inc.	USA/Puerto Rico	08852-1920 Monmouth Junction, NJ	USA
Delinting and Seed Treating Company	USA/Puerto Rico	85239 Maricopa	USA
Paragon Seed Inc.	USA/Puerto Rico	93901 Salinas, CA	USA
Viterion TeleHealthcare LLC	USA/Puerto Rico	10591-5124 Tarrytown, NY	USA