



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.
1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

November 19, 2010

TO: DEALER PRINCIPALS AND SALES MANAGERS

FROM: MARK KOFFARNUS, DIRECTOR SALES – EAST REGION

SUBJECT: BEMIS

This is to confirm a Dealer Managed National Account Agreement (DMNA) for Hyster product between Bemis and MEE Material Handling – Milwaukee, Wisconsin who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

MEE Material Handling – Milwaukee, Wisconsin will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through MEE Material Handling office in Milwaukee, Wisconsin. Bemis will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in one (3) years from the date of this agreement which will be April 1, 2013.

If you have any questions concerning this account, please contact Matthew Sagorac (920) 716-2757, or email him at msagorac@meelift.com.

Sincerely,

Mark Koffarnus, Director Sales-East Region

Cc: Matt Sagorac, MEE Material Handling



MATERIAL HANDLING
AND
INDUSTRIAL EQUIPMENT



CUSHMAN
ALLIED LINES



SALES - RENTALS - SERVICE - PARTS - LEASING

11721 WEST CARMEN AVENUE, MILWAUKEE, WISCONSIN 53225-2294 / PHONE 414-353-3300 / 800-242-5452

BRANCH: KAUKAUNA, WISCONSIN / PHONE 920-766-5521 / 800-242-3313

SHEBOYGAN, WISCONSIN / PHONE 920-452-6145

BELOIT, MADISON, WISCONSIN / ROCKFORD, ILLINOIS / 800-242-5452

Website: www.meelift.com

BEMIS
2621 Everett Street
Appleton, WI 54914

Mr. Brian Sass

SUBJECT: HYSTER DEALER MANAGED NATIONAL ACCOUNT AGREEMENT

MEE is pleased to present this Letter of Agreement in establishing a formal Dealer Managed National Account Agreement between BEMIS and MEE Material Handling. MEE Material Handling's sole responsibility will be to administer and coordinate all sales of new Hyster products to BEMIS locations nationwide. The term of this agreement will be for 60 Months.

Hyster Company has extended most favorable Dealer Managed National Account level pricing (Addendum A), with provisions for the administering dealer | Material Handling, and for the participating Hyster dealers who will be responsible for delivering and maintaining your new Hyster equipment after the delivery date for each new sale.

All Hyster equipment orders will be placed centrally through BEMIS - Appleton, WI Division directly to MEE Material Handling with Matthew Sagorac being the sole point of contact as General Sales Manager.

I. MEE MATERIAL HANDLING/HYSTER RESPONSIBILITIES

- a. Inform all participating Hyster dealers with the current and future BEMIS facilities in their current territories.
 - Including facilities address and point of contact information.
- b. To supply discount levels and all quotes to participating Hyster dealers in a timely fashion so quotes can be delivered to Bemis locations nationwide and locally to all BEMIS - WI Divisions.
- c. Help coordinate the delivery and implementation of all new Hyster equipment through participating Hyster dealers on all new orders of Hyster equipment.

II. BEMIS RESPONSIBILITIES

- a. To supply MEE Material Handling with all yearly Request for Quotation (RFQ) requirements.
 - Including specified requirement options, delivery locations, and delivery requirements.
- b. Advise and inform all BEMIS nationwide locations of this Dealer Major Account Agreement and its terms.
- c. Supply a complete listing of all BEMIS Warehouse/DC and Operations locations, which will be distributed to the Hyster Dealer Network.

Sincerely Yours,

Matthew L. Sagorac

Matthew L. Sagorac
General Sales Manager
cell phone: 920.716.2757
email: msagorac@meelift.com
fax: 920.766.0666

Company Websites:

www.hysterusa.com

www.meelift.com

ACCEPTED BY:

Brian Sass - MRO Buyer (See current DMNA)			
Brian Sass - MRO Buyer	Date 4/1/2010	Matthew L. Sagorac - General Sales Manager	Date 4/1/2010

MATERIAL HANDLING
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MATERIAL HANDLING L.L.C.

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Website: www.meelift.com

Bemis Facilities			
Name	Location		Division
	City	State	
Bemis Clysar - Clinton	Clinton	IA	Bemis Clysar
Bemis Graphics	New London	WI	Bemis Graphics
BemisTape - Minneapolis	Minneapolis	MN	Bemistape
Appleton	Appleton	WI	Curwood Inc.
Fremont	Fremont	OH	Curwood Inc.
New London	New London	WI	Curwood Inc.
R E & D	New London	WI	Curwood Inc.
Bemis Converter Films	Oshkosh	WI	Curwood Inc.
Bemis Specialty Films	Oshkosh	WI	Curwood Inc.
BemisTape - Wisconsin	Oshkosh	WI	Curwood Inc.
Weldon	Oshkosh	WI	Curwood Inc.
Centerville	Centerville	IA	Curwood Shrink Packaging
Pauls Valley	Pauls Valley	OK	Curwood Shrink Packaging
Columbus	Columbus	IN	MACTac Americas
Scranton	Scranton	PA	MACTac Americas
Stow	Stow	OH	MACTac Americas
Milprint Lancaster	Lancaster	WI	Milprint Inc.
Milprint Lebanon	Lebanon	PA	Milprint Inc.
Milprint Longview	Longview	TX	Milprint Inc.
Milprint New London	New London	WI	Milprint Inc.
Milprint Oshkosh North	Oshkosh	WI	Milprint Inc.
Milprint Oshkosh South	Oshkosh	WI	Milprint Inc.
Milprint Shelbyville	Shelbyville	TN	Milprint Inc.
Crossett	Crossett	AR	Paper Packaging
Omaha	Omaha	NE	Paper Packaging
Vancouver	Vancouver	WA	Paper Packaging
Mankato	Mankato	MN	Perfecseal Inc.
Perfecseal New London	New London	WI	Perfecseal Inc.
Oshkosh	Oshkosh	WI	Perfecseal Inc.
Perfecseal NA	Oshkosh	WI	Perfecseal Inc.
Philadelphia	Philadelphia	PA	Perfecseal Inc.
Flemington	Flemington	NJ	Polyethylene Packaging
Terre Haute	Terre Haute	IN	Polyethylene Packaging
Hazleton	West Hazleton	PA	Polyethylene Packaging

Alcan Plants now part of Bemis 3-1-2010

Plant	Site Name	Division	Site Address	Jurisdiction
1	Akron	Polyethylen Packaging	1972 Akron Peninsula Road Akron OH 44313 USA	USA
2	Batavia Flex	Milprint	475 North Kirk Road Batavia IL 60510 USA	USA
3	Bellwood	Milprint	62 North Davis Drive Bellwood IL 60104 USA	USA
4	Bellwood	Milprint	5303 St. Charles Road Bellwood IL 60104 USA	USA
5	Boscobel I	Curwood	901 Morrison Drive Boscobel WI 53805-0038 USA	USA
6	Boscobel II	Curwood	307 2nd Street Boscobel WI 53805 USA	USA
7	Des Moines	Curwood	1500 East Aurora Avenue Des Moines IA 50313 USA	USA
8	Edgewood (ALFT)	Polyethylen Packaging	100 Wilshire Boulevard Edgewood, NY 11717 USA	USA
9	Joplin	Milprint	3210 - 3230 North Progress Avenue Joplin MO 64801 USA	USA
10	Minneapolis	Curwood	150 - 26th Avenue South East Minneapolis MN 55414 USA	USA
11	Neenah Flex	Curwood	1815 Marathon Avenue Neenah WI 54956 USA	USA
12	Neenah Tech Center	Curwood	2301 Industrial Drive Neenah WI 54956 USA	USA
13	Newark	Milprint	6590 Central Avenue Newark CA 94560 USA	USA
14	Russellville	Curwood	3033 East 16th Street Russellville AR 72802 USA	USA
15	Shelbyville	Milprint	6700 Midland Industrial Drive Shelbyville KY 40065 USA	USA
16	St. Louis Park	Curwood	3600 Alabama Avenue St. Louis Park MN 55416 USA	USA
17	Weston	Milprint	130 Arrow Road, Toronto, ON, M9M 2M1 Canada	Canada