



2055 Hardy Parkway Street
Columbus, OH 42123

ONWARD & UPWARD.

(614) 871-1571
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Ashland Inc,
Its Divisions and Subsidiaries

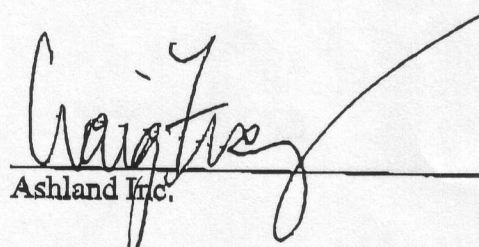
OCTOBER 9, 2000

This letter is to acknowledge the Major Account Agreement between Ashland Inc, its Divisions and Subsidiaries and Hyster Mideast (Bode-Finn). By signing this agreement you are entitled to the best pricing and delivery available on new Hyster forklifts.

In return Ashland Inc. agrees to deal with Hyster Mideast as the representative for Hyster Co. forklifts.

All units shipped will be coordinated by Hyster Mideast at a local level, delivered and warranted through the delivering Hyster dealership.


Hyster Mideast


Ashland Inc.

Cincinnati • Charleston • Cleveland • Columbus • Dayton • Erie • Florence • North Canton • Youngstown

