



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.

1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

November 2, 2010

TO: HYSTER DEALER PRINCIPALS AND SALES MANAGERS
FROM: MARK KOFFARNUS, DIRECTOR SALES – EAST REGION
SUBJECT: ANCHOR GLASS CONTAINER COPORATION

This is to confirm a Dealer Managed National Account Agreement (DMNA) for Hyster product between Anchor Glass Container Corporation and Barloworld Handling, LP – Tampa, Florida who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Barloworld Handling– Tampa, Florida will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through Barloworld Handling office in Tampa, Florida. Anchor Glass Container Corporation will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be August 9, 2013.

If you have any questions concerning this account, please contact Dominic Pyzynski (813) 623-6700, or email him at dpyzynski@handling.barloworld.com.

Sincerely,

A handwritten signature in black ink, appearing to read 'Mark Koffarnus', written over a thin horizontal line.

Mark Koffarnus, Director Sales-East Region

Cc: Dominic Pyzynski, Barloworld Handling





Barloworld
Leading brands

MAJOR ACCOUNT PURCHASE AGREEMENT

Between

BARLOWORLD HANDLING, LP
3915 N Highway 301
Tampa, FL. 33619

And

ANCHOR GLASS CONTAINER CORPORATION
401 E. Jackson St. Suite 2800
Tampa, FL. 33602

ATTN: Mr. Darrell Boone

AGREEMENT: This Agreement shall be in effect August 9, 2010 and shall continue thereafter until either party notifies the other in writing of its intent to terminate, which notice shall state an effective date of termination that is not less than thirty days after the giving of notice. Orders shall be filed in accordance with this agreement even though delivery or other performance by either party may not occur until after the effective date of termination. Notice shall be considered given when made in writing to the address of such party indicated in this agreement.

DISCOUNT: Maximum Major Account Discounts as directed by the below Manufacturers and Other Products will apply to all orders. Discounts will be applied to the list price in effect at time of order.

Hyster Company All Batteries All Chargers Cascade Corporation
Capacity Spotting Tractor Rail King Railcar Movers

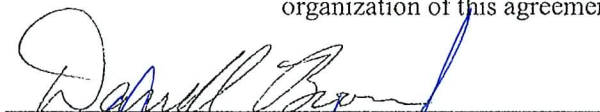
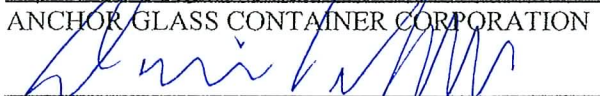
SCOPE: The terms, conditions, and limitations of the Quotations, Offer of Sales, or other Barloworld Handling, LP sales order agreements between the customer and Barloworld Handling, LP shall apply to the particular products covered by such agreement in addition to the terms and conditions provided herein.

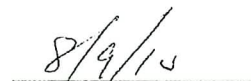
PURCHASES: The discount structure contained in this Agreement applies to orders placed with:

Dominic S. Pyzynski, Major Account Manager
Barloworld Handling, LP
3915 N Hwy 301
Tampa, FL. 33619 (Cell: 813-363-9613, Office: 813-623-6700)

AGREEMENT

NOTIFICATION: ANCHOR GLASS CONTAINER CORPORATION will notify their franchisees and branches of this agreement. Barloworld Handling, LP will advise our dealer organization of this agreement.


ANCHOR GLASS CONTAINER CORPORATION

BARLOWORLD HANDLING, LP


Date

Date

Elmira Plant

151 East McCannis Blvd.
Elmira Heights, NY 14903
John Pradon 607-737-1933

Henryetta Plant

Rt. 3, Box 59
Henryetta, OK 74437
Kevin Ramsey 918-652-9631

Jacksonville Plant

2121 Huron St
Jacksonville, FL 32254
John Burns 904-786-1010

Lawrenceburg Plant

200 W. Belleview Rd.
Lawrenceburg, IN. 47025-1399
John Stewart 812-537-1655 x 305

Salem Plant

85 Griffith St.
Salem, NJ. 08079
Joe Shukitt 856-935-4000 x 325

Shakopee Plant

4108 Valley Ind. Blvd.
Shakopee, MN. 55379
Dottie Habeck, 952-445-5000 x 326

Streator Plant

1901 N. Shabbona St.
Streator, IL. 61364
815-672-7761

Warner Robbins Plant

1044 Booth Rd.
Warner Robbins, GA. 31088
Garry Maxwell Customer Service Manager 478-922-4271 x 306
Richard Poulin Engineering Service Manager 478-922-4271 x 316

Winchester Plant

603 E. North St.
Winchester, IN. 47394
Mark Gardner, Plant Controller, 765-584-6101 x 305
Tom Remington, Batch Mgr. 765-584-6101 x 311

Zanesville Plant

1555 Fairview Rd.
Zanesville, OH. 43701
Jason Baugham 740-452-2743 x 305