



NMHG, Inc. (Hyster Company)
Dee Shingara
Greenville, NC 27834

HYSTER COMPANY

Americas Division

September 1, 2006

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: BOB HOUSTON, VICE-PRESIDENT, CENTRAL REGION
SUBJECT: ALDI, INC.

This is to confirm a formal Dealer Managed National Account Agreement for Hyster product between Aldi, Inc. and MEE Material Handling Company – Milwaukee, Wisconsin, who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

MEE Material Handling Company – Milwaukee, Wisconsin will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the MEE Material Handling Company office in Milwaukee, Wisconsin. Aldi, Inc. will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three years from the date of this agreement which will be September 1, 2009.

If you have any questions concerning this account, please contact Matt Sagorac, General Sales Manager at (920) 766-5521 or e-mail him at msagorac@meelift.com.

Sincerely,

Robert A. Houston, Vice-President, Sales
Central Region

RAH/wgw

cc: Matt Sagorac, MEE Material Handling Company
Gary Cutsy, Hyster Company





CUSHMAN
ALLIED LINES



SALES - RENTALS - SERVICE - PARTS - LEASING

11721 WEST CARMEN AVENUE, MILWAUKEE, WISCONSIN 53225-2294 / PHONE 414-353-3300 / 800-242-5452

BRANCH: KAUKAUNA, WISCONSIN / PHONE 920-766-5521 / 800-242-3313

BRANCH: MADISON, WISCONSIN / PHONE 608-273-1234 / WI 800-236-9868 / IL 800-992-0292

BRANCH : SHEBOYGAN, WISCONSIN / PHONE 920-452-6145

BRANCH: ROCKFORD, ILLINOIS / PHONE 815-398-5800 / 800-992-0292

Website: www.meelift.com



1-Sep-06

ALDI Inc.
P.O. Box 267
Oak Creek, WI 53154

Mr. Chris Reinhardt

SUBJECT: HYSTER DEALER MANAGED NATIONAL ACCOUNT AGREEMENT

MEE is pleased to present this Letter of Agreement in establishing a formal Dealer Major Account Agreement between ALDI Inc., and MEE Material Handling. MEE Material Handling's sole responsibility will be to administer and coordinate all sales of new Hyster products to ALDI Inc. locations nationwide.

Hyster Company has extended most favorable Dealer Major Account level pricing, with provisions for the administering dealer MEE Material Handling, and for the participating Hyster dealers who will be responsible for delivering and maintaining your new Hyster equipment after the delivery date for each new sale.

All Hyster equipment orders will be placed centrally through ALDI Inc. - Oak Creek, WI Division directly to MEE Material Handling with Matthew Sagorac being the sole point of contact as General Sales Manager.

I. MEE MATERIAL HANDLING/HYSTER RESPONSIBILITIES

- a. Inform all participating Hyster dealers with the current and future ALDI Inc. warehouse/stores in their current territories.
 - Including store address and point of contact information.
- b. To supply discount levels and all quotes to participating Hyster dealers in a timely fashion so quotes can be delivered to ALDI Inc. locations nationwide and locally to ALDI Inc. - Oak Creek, WI Division.
- c. Help coordinate the delivery and implementation of all new Hyster equipment through participating Hyster dealers on all new orders of Hyster equipment.

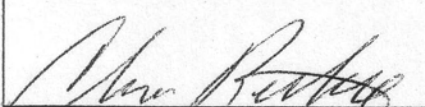
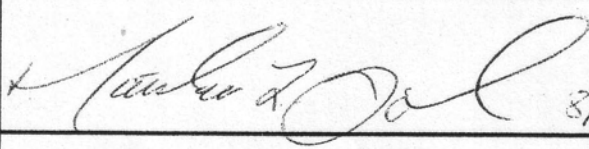
II. ALDI INC. RESPONSIBILITIES

- a. To supply MEE Material Handling with all yearly Request for Quotation (RFQ) requirements.
 - Including specified requirement options, delivery locations, and delivery requirements
- b. Advise and inform all ALDI Inc. nationwide locations of this Dealer Major Account Agreement and its terms.
- c. Supply a complete listing of all ALDI Inc. Warehouse/DC and Store locations, which will be distributed to the Hyster Dealer Network.

Sincerely Yours,

Matthew L. Sagorac
General Sales Manager

ACCEPTED BY:

	8-17-06		8/17/06
Chris Reinhardt - Director of Warehouses	Date	Matthew L. Sagorac - General Sales Manager	Date

440 - BATAVIA DIVISION - BAT	441 - O'FALLON DIVISION - OFA
Aldi Inc. 1200 N. Kirk Road Batavia, IL 60510 Phone: 630 / 879-8100 Director of Warehousing: Fax: 630 / 879-8152 David Jansen	Aldi Inc. 475 Pearl Drive O'Fallon, MO 63366 Phone: 636 / 278-4700 Director of Warehousing: Fax: 636 / 278-4773 Kevin Smith
445 - BURLINGTON DIVISION - BUR	446 - OLATHE DIVISION - OLA
Aldi Inc. 3400 Mt. Pleasant Street West Burlington, IA 52601 Phone: 319 / 753-6213 Director of Warehousing: Fax: 319 / 752-2511 John Scott	Aldi Inc. 10505 S. K7 Highway Olathe, KS 66061 Phone: 913 / 768-1119 Director of Warehousing: Fax: 913 / 768-1069 Jeff Engle
444 - GREENWOOD DIVISION - GRE	463 - HINCKLEY DIVISION - HIN
Aldi Inc. 486 E. Stop 18 Road Greenwood, IN 46143 Phone: 317 / 887-6273 Director of Warehousing: Fax: 317 / 887-6277 Jennifer Cox	Aldi Inc. 1319 W. 130th Street Brunswick, OH 44233 Phone: 330 / 273-7351 Director of Warehousing: Fax: 330 / 273-7352 Jason Byler
462 - VALPARAISO DIVISION - VAL	461 - SPRINGFIELD DIVISION - SPR
Aldi Inc. 197 E. Division Road Valparaiso, IN 46383 Phone: 219 / 464-2500 Director of Warehousing: Fax: 219 / 465-2077 Robert Strycker	Aldi Inc. 4400 S. Charleston Pike Springfield, OH 45502 Phone: 937 / 323-5500 Director of Warehousing: Fax: 937 / 323-0023 John Bryant
460 - CENTER VALLEY DIVISION - CTV	464 - OAK CREEK DIVISION - OAK
Aldi Inc. 2700 Saucon Valley Road Center Valley, PA 18034 Phone: 610 / 798-9200 Director of Warehousing: Fax: 610 / 798-9187 Kara Harvey	Aldi Inc. 9342 South 13th Street Oak Creek, WI 53154 Phone: 414 / 570-1860 Director of Warehousing: Fax: 414 / 570-1864 Chris Reinhardt
465 - TULLY DIVISION - TUL	466 - SALISBURY DIVISION - SBY
Aldi Inc. 300 State Rt #281 Tully, NY 13159 Phone: 315 / 696-2425 Director of Warehousing: Fax: 315 / 696-2426 Julie Donald	Aldi Inc. 1985 Old Union Church Road Salisbury, NC 28146 Phone: 704 / 642-0023 Director of Warehousing: Fax: 704 / 642-0078 Ryan Fritsch
467 - WEBBERVILLE DIVISION - WEB	468 - DWIGHT DIVISION - DWT
Aldi Inc. 2625 North Stockbridge Road Webberville, MI 48892 Phone: 517 / 521-3907 Director of Warehousing: Fax: 517 / 521-3953 J.T. Brenaman	Aldi Inc. 1 Aldi Drive Dwight, IL 60420 Phone: 815 / 941-6020 Director of Warehousing: Fax: 815 / 941-6021 Alex Pope
469 - SAXONBURG DIVISION - SXB	470 - MT. JULIET DIVISION - MTJ
Aldi Inc. 6000 North Noah Drive Saxonburg, PA 16056 Phone: 724 / 352-9393 Director of Warehousing: Fax: 724 / 352-9337 Eric Wemitt	Aldi Inc. 2080 Aldi Boulevard Mt. Juliet, TN 37122 Phone: 615 / 449-8840 Director of Warehousing: Fax: 615 / 443-8595 Brent Franke