



HYSTER COMPANY

Americas Division

NMHG, Inc. (Hyster Company)
Wanda Woods
Greenville, NC 27834

April 20, 2007

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: BOB HOUSTON, VICE-PRESIDENT SALES – CENTRAL REGION
SUBJECT: ACE HARDWARE CORPORATION

This is to confirm a formal Dealer Managed National Account Agreement for Hyster product between Ace Hardware Corporation and United Lift Truck – Bellwood, Illinois who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

United Lift Truck – Bellwood, Illinois will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the United Lift Truck office in Bellwood, Illinois. Ace Hardware Corporation will be responsible for informing their locations of this agreement.

The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be April 14, 2010.

If you have any questions concerning this account, please contact John Clark, National Account Manager at (708) 547-7300, Extension 164 or his fax at (708) 544-9782.

Sincerely,

Robert A. Houston, Vice-President, Sales
Central Region

RAH/wgw

cc: John Clark, United Lift Truck
Phil Klek, United Lift Truck
Gary Cutsy, Hyster Company





AUTHORIZED HYSTER DEALER

1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

NATIONAL ACCOUNT LETTER OF AGREEMENT

We are pleased to prepare this Letter of Agreement establishing a formal National Account Agreement between Hyster Company, ACE Hardware Corporation and the ACE Dealer Members, and United Lift Truck, whose responsibility it is to administer the Agreement. We believe that our quality products and our network of exclusive Hyster dealers is uniquely suited to supply and support your lift truck equipment needs. We look forward to a continued and mutually successful partnership with ACE Hardware Corporation and the ACE Dealer members.

Through this Agreement, Hyster Company is extending most favorable National Account level pricing to ACE Hardware Corporation and the ACE Dealer members, with provisions for the administering dealer, United Lift Truck, and for all Hyster dealers who will be responsible for delivering and maintaining your equipment.

All orders for Hyster equipment will be placed centrally through ACE Hardware Corporation in Oak Brook directly to United Lift Truck with John R. Clark being the responsible National Account Manager.

UNITED LIFT TRUCK/HYSTER CO RESPONSIBILITIES

- To advise the appropriate Hyster dealer locations with ACE Hardware Corporation facilities in their respective service areas of this Agreement
- To provide these Hyster dealer locations with the local ACE Hardware Corporation management contacts with whom they are to initiate and maintain close working relationships (if not already done) to provide ACE Hardware Corporation with the best coordinated support possible
- To enter orders for new Hyster equipment on a timely basis with Hyster Company, and coordinate the delivery and installation of this equipment at all ACE Hardware Corporation locations with the appropriate Hyster dealer location



AUTHORIZED HYSTER DEALER

1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

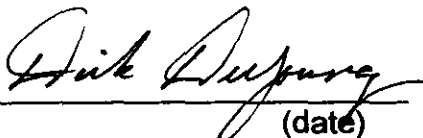
2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

ACE HARDWARE CORPORATION RESPONSIBILITIES

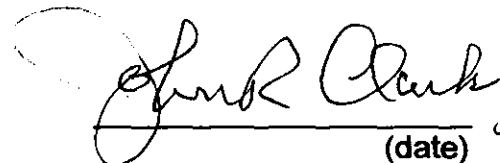
- To advise all local ACE Hardware Corporation management teams of this Agreement, with copies to United Lift Truck
- To provide United Lift Truck with timely and accurate information related to equipment needs, delivery location, and delivery requirements.

Hyster Company and the Hyster dealer network appreciate the confidence you have placed in us to service this significant amount of business. We will work diligently to earn your continued trust and support. We look forward to expanding the scope of this Agreement in the years ahead, and, again, to a mutually successful partnership with ACE Hardware Corporation.

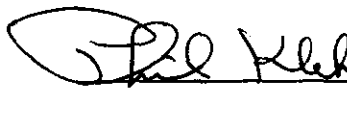
Agreed to by:


(date)

Dirk DeYoung
Project Manager
ACE Hardware Corp.


(date) 4/11/07

John R. Clark
Manager, National Accounts
United Lift Truck


(date) 4/14/07

Phil Klek
Vice President – Sales
United Lift Truck



RSC Locations and Freight Consolidation Centers

Ace's Retail Support Network

Bill Bauman, Vice President Retail Support
Phone: 630-472-4606 Fax: 630-573-5039

Click on RSC name for more information.

Midwest Region
Rick Whitson, GM

La Crosse, Wisconsin (W)
 500 Fanta Reed Pl.
 La Crosse, WI 54603
 608-783-7771
 Fax: 608-783-7057
 Staff Info

Princeton, Illinois (I)
 2123 N. Euclid
 Princeton, IL 61356
 815-872-3000
 Fax: 815-875-1655
 Staff Info

Western Region
Rich Bruhn, GM

Colorado Springs, Colorado (C)
 5520 Astrozon Blvd.
 Colorado Springs, CO 80916
 719-597-6658
 Fax: 719-597-6481
 Staff Info

Mid-South Region
Don Zimmerman, GM

Dallas, Texas (D)
 2257 Commerce Dr.
 Arlington, TX 76011
 817-649-5118
 Fax: 817-633-4954
 Staff Info

Little Rock, Arkansas (R)
 400 Murphy Dr.
 Maumelle, AR 72113
 501-851-4450
 Fax: 501-851-7327
 Staff Info

Pacific Region
Lon McAnally, GM

Sacramento, California (S)
 3305 Industrial Avenue
 Rocklin, CA 95765
 916-632-2200
 Fax: 916-435-4564
 Staff Info

Prescott Valley, Arizona (A)
 9801 E. Valley Rd.
 Prescott Valley, AZ 86314
 928-772-9380
 Fax: 928-772-9414
 Staff Info

Northeast
Jan Lindermulder, GM

Toledo, Ohio (N)
 Ampoint Industrial Park
 959 Fifth St.
 Perrysburg, OH 43551
 419-666-1000
 Fax: 419-666-6974
 Staff Info

Wilton, New York (E)
 55 Northern Pines Rd.
 Gansevoort, NY 12831
 518-580-9870
 Fax: 518-580-9869
 Staff Info

Northwest Region
Bob Pasek, GM

Moxee, Washington (M)
 7702 Duffield Road
 Moxee, WA 98902
 509-575-5500
 Fax: 509-453-3598
 Staff Info

Seattle Import Redistribution
 c/o Expeditors International
 Kent, WA 98035
 206-394-2611
 Fax: 253-395-3720
 Staff Info

Southeast
Ron McClinton, GM

Tampa, Florida (F)
 1220 US Hwy. 301 N.
 Tampa, FL 33619
 813-621-3411
 Fax: 813-628-0730
 Staff Info

Loxley, Alabama (X)
 29891 Highway 59 N.
 Loxley, AL 36551
 251-964-8500
 Fax: 251-964-8544
 Staff Info

Southeast
Ron McClinton, GM

Gainesville, Georgia (Z)
 1220 Palmour Dr.
 Gainesville, GA 30501
 770-531-9977
 Fax: 770-536-8467
 Staff Info

Prince George, Virginia (J)
 7000 Hardware Drive
 Prince George, VA 23875
 804-504-7400
 Fax: 804-504-7499
 Staff Info

Freight Consolidation / Redistribution Centers

Chicago Freight
Consolidation Center

5151 South Lawndale Ave.
 Summit, IL 60501
 708-496-9130
 Fax: 708-496-9023
 Staff Info

Baltimore Freight
Consolidation Center

8130 Norris Ln.
 Dundalk, MD 21222
 410-285-6066
 Fax: 410-285-0059
 Staff Info

Cleveland Freight
Consolidation Center

550 Harvard Ave.
 Cuyahoga Heights, OH 44105-3031
 216-441-9900
 Fax: 216-441-6610
 Staff Info

Fort Worth Freight
Consolidation Center

5101 Village Creek Parkway
 Fort Worth, TX 76119
 817-478-5400
 Fax: 817-561-4434
 Staff Info

**Gainesville Freight
Consolidation Center**

4079 Chamblee Road
Oakwood, GA 30566
770-532-4544
Fax: 770-532-2443
Staff Info

**West Coast Freight
Consolidation Center**

404 E. Live Oak Ave.
Irwindale, Ca 91706-1308
626-359-3606
Fax: 626-359-0553
Staff Info

Ace Freight Consolidation

5015 Hall Street
St. Louis, MO 63147
314-436-5399
Fax: 314-436-7024
Staff Info

AIRC - Pacific Gateway

2270 East 220th Street
Carson, CA 90810
310-522-5522
Fax: 770-761-1805
Staff Info

AIRC - Latin America Gateway

10450 NW 41st St.
Miami, FL 33178
305-593-0995
Fax: 305-593-6917
Staff Info

Paint Division**Matteson**

21901 S. Central Ave.
Matteson, IL 60443
708-720-0600
Fax: 708-720-1967

Chicago Heights

290 E. Joe Orr Rd.
Chicago Heights, IL 60411