

**HYSTER
COMPANY**

P.O. BOX 7006
GREENVILLE, NC 27835-7006
(252) 931-5100

Jaime McNeill
Discount Administrator
Greenville

September 12, 2002

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: GEORGE MARSHALL, V-PRES., WAREHOUSE PRODUCTS
SUBJECT: AM-PAC TIRE DISTRIBUTORS

This letter is to confirm a formal Dealer Major Account Agreement for Hyster product between Am-Pac Tire Distributors and Johnson Lift/Hyster – City of Industry, California branch, who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

Johnson Lift/Hyster – City of Industry, California branch will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached list are to be placed through the Johnson Lift/Hyster office in City of Industry, California. Am-Pac Tire Distributors will be responsible for informing their locations of this agreement.

If you have any questions concerning this account, please contact Jerry Cohen at (562) 692-9311.

Sincerely,

Vice-President, Warehouse Products

George Marshall

GM/wgw

c: Bob Pilon, Johnson Lift/Hyster
Skip Chambers, Hyster Company
Dave Hoehn, Hyster Company
Gary Sirianni, Hyster Company

Johnson Lift / HYSTER

Am-Pac Tire Distributors

Mr. Richard Wright
51 Moreland Road
Simi Valley, CA 93065

Dear Richard,

Am-Pac Tire Distributors, Hyster Company and Johnson Lift / Hyster, who's responsibility it will be to administer the account, hereby enter into a Dealer Managed Agreement:

The term of this agreement will run for one year with the provision that all parties will meet formally on an annual basis to review the results of the past year and, at that time decide whether to extend and/or amend the agreement. Through this agreement, Hyster Company has extended most favorable National Account level pricing to Am-Pac Tire Distributors with provision for the administering dealer (Johnson Lift / Hyster) and for all other local dealers who will be responsible for delivering your equipment and maintaining it, per your maintenance agreement, for the term of the individual contracts. All orders are to be placed centrally through your Simi Valley, California Manager. Johnson Lift / Hyster will be responsible for timely placement of factory orders and coordination within the Hyster dealer network involving installation of new equipment at all Am-Pac Tire Distributors locations, either for new or the replacement of existing equipment. A Master Lease Agreement will be established, subject to credit approval, to facilitate the ease of adding new equipment at all locations throughout the United States.

It is the responsibility of Am-Pac Tire Distributors to advise all affected local management of this agreement and to provide the administering dealer with up-to-date information regarding the affected Am-Pac locations, their equipment needs and delivery timing, and for current contact names with who our delivering/servicing dealers need to be in touch.

Most favored pricing status will be provided to Am-Pac by this agreement. Johnson Lift / Hyster, Hyster Company, and it's exclusive dealers appreciate the confidence you have placed in us to professionally service this significant amount of business and will work hard to earn your continued trust and support.

AMSTERDAM
3400 E. Wilshire Ave.
Anaheim, CA 92806
(714) 680-6161
Fax (714) 830-1465

DECATUR
P.O. Box 88087
City of Industry, CA 91710
(626) 898-0911
Fax (626) 518-2588

DES MOINES
1201 E. Industrial Ave.
Council Bluffs, IA 51501
(515) 487-3573
Fax (515) 486-3180

EVANSTON
1960 Cleveland
Mokena, IL 60450
(815) 878-0829
Fax (815) 878-1443

SAN DIEGO
7237 Cortell Rd.
San Diego, CA 92121
(619) 528-1811
Fax (619) 878-6165



Should you have any questions involving your major account program, please contact Jerry Cohen or myself at any time. We look forward to a mutually successful and continuing partnership with you.

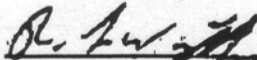
Sincerely,



David Ohm
Sales Manager
Johnson Lift / Hyster

cc: George Marshall - Hyster Company, VP
Dave Hoehn - Hyster Company, VP
Steve Smith - Johnson Lift / Hyster, VP / General Manager

Agreed to by:


Richard Wright

8/23/01
Date


Jerry Cohen

8-2-01
Date


David Ohm

8/1/01
Date