



PRODUCT INFORMATION BULLETIN

D/C #15
Series Impact: A233

Date: August 1, 2003

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES

FROM: PETER SIESSEL – VICE PRESIDENT, HYSTER MARKETING

SUBJ: B80Z Travel Speed Change

Effective August 4 2003, all B80Z trucks **built**, will be set with lower travel speeds from the factory. A high speed travel option will be offered in the standard price book at no charge, for customers who desire faster travel speeds.

The reason for the change is to offer our customers a travel speed option from the factory. By "correctly" picking the right travel speed performance mode, a reduction in the number of parameter changes performed in the field will be realized.

To accommodate orders placed prior to this announcement requiring the higher travel speeds, your dealership will have the opportunity to change without penalty through August 15, 2003. Keep in mind that some units may be built and cleared before you have an opportunity to make this change. After August 15th, normal change charges will apply.

Battery Saver Mode Benefits (Standard Offering)

- Improved Battery Shift Life
- Improved traction motor brush life

The current B80Z travel speed settings from the factory are 8.2 mph unloaded and 5.6 mph loaded (8000# load). With implementation of the new Battery Saver Mode (**Option 872-01**), the new standard factory setting for travel speeds will be 7.2 mph unloaded and 5.2 mph loaded (8000# load).

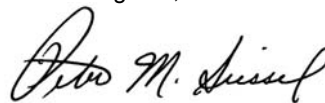
The Optional High Speed Performance Mode will provide speeds of 8.2 mph unloaded and 6.2 mph loaded (8000#). Keep in mind these settings can be made at the factory by selecting the High Performance Mode Option # 872-02 when placing a new truck order or in the field with the user handset tool.

- B80Z units ordered with UL Classification EE (Option 056-02) will come set from the factory with the Battery Saver Mode (Standard Factory Setting)
- High Performance Mode (**Option # 872-02**) Can be set to the Battery Saver Mode with the handset tool. **The High Performance Mode is not available with UL Classification EE.**

Please remember to refresh HERO by selecting the "completely reload tables" option in the download area of the price book thereby activating this change.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,



Peter M. Siessel
Vice President of Marketing – Hyster Company

The information contained in this bulletin is for information purposes only, Hyster Company reserves the right to change the design of our products without incurring an obligation to modify previously manufactured products.

Marketing Department

HYSTER