



PRODUCT INFORMATION BULLETIN

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TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: PETER SIESSEL – VICE PRESIDENT, HYSTER MARKETING
SUBJ: GM 4.3 Liter LPG Emissions Engines - Severe Duty Applications

We are pleased to announce that with the advent of the new CARB / EPA Emissions engines, Hyster Company has decided to make the Severe Duty LPG version of the GM 4.3 liter the standard option when you order any S70-120XM, S135-155XL2, H70-120XM or H135-155XL2 products.

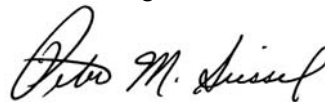
The driver behind this has been the high volume of tough applications that our trucks are being used in, so much so that we've now made it the standard engine option.

If your severe application will be in the Paper Industry don't forget to also review the new trucks (S120XMSPRS 12,000# Paper Roll Special) and Kits that are now available for use specifically in these demanding jobs before you finalize any quotes to Customers.

Please remember to refresh HERO by selecting the "completely reload tables" option in the download area of the price book thereby activating this change.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,



Peter M. Siessel
Vice President of Marketing – Hyster Company

The information contained in this bulletin is for information purposes only, Hyster Company reserves the right to change the design of our products without incurring an obligation to modify previously manufactured products.