

PRODUCT INFORMATION BULLETIN

D/C #13.fax

October 14, 2002

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: SCOTT ALEXANDER – DIRECTOR OF MARKETING
SUBJ: FULL BODY HARNESS AS STANDARD EQUIPMENT FOR R30XM2, R30XMS2, R30XMA2, R30XMF2

Effective with orders received after October 14, 2002 on the subject models, the standard tether line and body belt will be changed to a tether line and full body harness. This change will be instituted as standard equipment due to an increase in demand for full body harnesses in the marketplace. The full body harness is universal in size fitting sizes small through large build with a capacity limit of 310lbs. Concurrent with this change, the base price of the truck will increase by \$20.

For those customers who still prefer the safety belt, it will be available as a no charge (N/C) option. The retractable tether options will continue to be available through the price book, but have been re-priced at \$255 to reflect the change to the full body harness.

The full body harness and the safety belt are certified by the manufacturer to meet the guidelines outlined in the **ANSI B56.1 Safety Standard for Low Lift & High Lift Trucks**.

This change will be implemented in HERO as well as within the web-based price pages at this time. We will reflect the change in hard copy at the next printing of the price book scheduled in the near future. ***Please remember to refresh HERO by selecting the “completely reload tables” option in the download area of the price book thereby activating this series.***

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,



Scott A. Alexander
Director of Marketing – Hyster Company