



PRODUCT INFORMATION BULLETIN

D/C #1

February 15, 2001

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES

FROM: DAVE HOEHN – VICE PRESIDENT-SALES, COUNTERBALANCED TRUCKS
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SUBJ: 2001 HYSTER COMPANY PRICE BOOK RELEASE INCLUDING 2% PRICE INCREASE

Your 2001 Hyster Company Price Book has arrived! Please refer to it for your future pricing needs and discard your 2000 version.

Effective with all orders received after 12:00 midnight eastern standard time February 15, 2001, all basic unit and option prices will be increased reflecting a 2% list price increase. H177 (H45-65XM) and K005 (H70-120XM) series are excluded from the increase.

The last general increase was January, 2000 at which time a 3% list price increase was implemented.

Dealer stock/display orders in the factory open order file, acknowledged to ship on or before 2/15/01 are price protected and subject to normal cancellation policy. All stock/display orders acknowledged to ship beginning 2/16/01 will be uplifted to the new pricing levels.

All customer and rental orders entered through 2/15/01 will be price protected at current pricing. Stock orders converted to customer or rental orders through 2/15/01 will also be price protected.

The new D010 (S25-40XMS) and E001 (H25-40XMS) series are now available and included in this pack. These new series offer the same great features as the previous trucks, plus these new Price Book options:

D010 (S25-40XMS)

- Smooth Non-Marking Tires
- Full Suspension Vinyl or Cloth Seat
- 83" or 80" OAH Overhead Guard
- Amber Strobe Light – Reverse or Continuous (wired from factory for reverse operation), OHG Mounted
- Backup Alarm – Reverse Operated, Self-Adjusting, Counterweight Mounted
- 10° Forward, 5° Back Tilt – Installed

E001 (H25-40XMS)

- Amber Strobe Light – Reverse or Continuous (wired from factory for reverse operation), OHG Mounted
- Backup Alarm – Reverse Operated, Self-Adjusting, Counterweight Mounted

Good luck and good selling!