

Batteries & Chargers

Attachment Only

	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)					
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08664	.04489	.03099	.02418	.02016
Lease with Stated Purchase Option (Full Payout Only)					
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08664	.04489	.03099	.02418	.02016
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.08001	.04263	.02969	.02362	.01995

\$1.00 Purchase Option (Full Payout)

Lease with Stated Purchase Option (Full Payout Only)

Lease with Fair Market Value (FMV) Purchase Option

Freight, Taxes and Other

Freight, Taxes and Other - (Full Payout Only)

For Use With All Transaction Types

	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08664	.04489	.03099	.02418	.02016

Terms and Conditions

- Units must be ordered by September 30, 2005 in order to qualify for the above factors.
- Payment factors are based on one monthly payment in arrears.
- Rates & payment factors are subject to the terms and conditions detailed in this brochure
- Please call for a custom FMV lease quote on competitive transactions or for units with preferred specifications. All transactions are subject to credit approval by Hyster Capital and subsequent execution of all documentation.
- In order to qualify for ValuLease rates, a Hyster Financial Commitment Number (FC#) must be provided from Hyster Company. Requests for FC#s may be faxed to Sammie Starr at (252) 931-5682. Hyster Capital will not document any transaction without a valid FC#.
- This program is in effect for equipment ordered and FC#s issued beginning May 1, 2005 and ending September 30, 2005.
- Eligible attachments include those manufactured by Long Reach and Cascade. Contact Hyster Capital for payment factors on all other attachments.
- Dealer Brokerage Fees (Finance Overage) are limited to 2% of the amount financed. This provision will be strictly enforced. No exceptions.
- Factors for Stated Purchase Option and FMV leases are based on a normal/clean application with a maximum usage of 2,000 hours per year. Please contact Hyster Capital for a custom quote on transactions not meeting these parameters. Signed application surveys may be required for FMV leases.
- Attachments, batteries, chargers, taxes, freight, etc. may be included, but must be quoted using the applicable payment factors.
- All terms and conditions of this program, including rates and payment factors, are subject to change or cancellation without prior notice.



HYSTER CAPITAL

A Division of NMHG Financial Services, Inc.

Contacts

Sales & Marketing

1400 Sullivan Boulevard
PO Box 7006 (Zip 27835-7006)
Greenville, NC 27834-2011

Toll Free: (877) HYSTCAP (497-8227)

Facsimile: (252) 931-7812

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Account Manager	
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Account Manager	
Steve Nagy	(252) 931-5662
Remarketing Manager	
Chris Flower	(252) 931-5666
Assistant Remarketing Mgr.	

Retail Operations

10 Riverview Drive
Danbury, CT 06810

Toll Free*: (888) 338-2485

Facsimile: (888) 454-8105

*For fastest response please press "2" when you reach the automated attendant and a representative will assist you.

**FAX CREDIT APPLICATIONS
DIRECTLY TO 888-454-8105
FOR PROCESSING**

VALULEASE 2005



**Arrears
Payment Version**

Effective

**July 11, 2005
through September 30, 2005**

Replaces ValuLease 2005 Brochure dated
May 16, 2005 through June 30, 2005



HYSTER CAPITAL

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VALULEASE 2005



HYSTER CAPITAL

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Cushion Trucks - 2,500-6,500 lb. Capacity S25XM - S40XM, S40XM - S65XM

Lift Truck Only*	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08556	.04383	.02993	.02321	.01906
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	30%	25%	23%	20%	20%
Payment Factor:	.06112	.03389	.02398	.01947	.01614
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05212	.03012	.02120	.01841	.01589

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Pneumatic Trucks - 2,500-6,500 lb. Capacity H25XM - H40XMS, H45XM - H65XM

Lift Truck Only*	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08556	.04383	.02993	.02321	.01906
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	35%	30%	25%	23%	20%
Payment Factor:	.05704	.03190	.02347	.01891	.01614
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05050	.02934	.02068	.01804	.01575

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Cushion Trucks - 4,000-7,000 lb. Capacity S40FT-S70FT

Lift Truck Only*	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08556	.04383	.02993	.02321	.01906
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	30%	25%	23%	20%	20%
Payment Factor:	.06112	.03389	.02398	.01947	.01614
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05131	.02973	.02068	.01804	.01575

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Electric Trucks - 2,500-6,500 lb. Capacity E25Z - E40ZS, E45Z - E65Z

Lift Truck Only*	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08556	.04383	.02993	.02321	.01906
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	30%	25%	23%	20%	15%
Payment Factor:	.06112	.03389	.02398	.01947	.01687
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05377	.03132	.02175	.01899	.01633

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Narrow Aisle Reach Trucks

N30-45XMR3, N25-30XMDR3, N45XMR3, N30XMXDR3, N50XMA3

Lift Truck Only*	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08556	.04383	.02993	.02321	.01906
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	25%	20%	15%	15%	12%
Payment Factor:	.06519	.03588	.02605	.02040	.01731
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.06122	.03496	.02400	.02016	.01725

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Pneumatic Trucks - 4,000-7,000 lb. Capacity H40FT-H70FT

Lift Truck Only*	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08556	.04383	.02993	.02321	.01906
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	35%	30%	25%	23%	20%
Payment Factor:	.05704	.03190	.02347	.01891	.01614
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.04969	.02895	.02042	.01786	.01560

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

J Series Electric Trucks - 3,000-6,000 lb. Capacity J30ZT - J40ZT

Lift Truck Only*	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08556	.04383	.02993	.02321	.01906
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	30%	25%	23%	20%	15%
Payment Factor:	.06112	.03389	.02398	.01947	.01687
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05539	.03132	.02175	.01899	.01633

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Pneumatic Trucks - 17,000-36,000 lb. Capacity H170HD - H360HD

Lift Truck Only*	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08556	.04383	.02993	.02321	.01906
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	35%	30%	25%	23%	20%
Payment Factor:	.05704	.03190	.02347	.01891	.01614
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05435	.03003	.02131	.01837	.01588

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Attachments

Attachment Only	12 mo.	24 mo.	36 mo.	48 mo.	60 mo.
\$1.00 Purchase Option (Full Payout)	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08664	.04489	.03099	.02418	.02016
Lease with Stated Purchase Option	15%	10%	8%	5%	2%
Purchase Option:	15%	10%	8%	5%	2%
Payment Factor:	.07455	.04100	.02900	.02328	.01988
Lease with Fair Market Value (FMV) Purchase Option	FMV	FMV	FMV	FMV	FMV
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.07119	.04071	.02894	.02308	.01954